

Application of SAN DIEGO GAS & ELECTRIC)	
COMPANY for authority to update its gas and electric)	A-10-12-005
revenue requirement and base rates)	
<u>effective January 1, 2012 (U 902-M)</u>)	
Application of SOUTHERN CALIFORNIA GAS)	
COMPANY for authority to update its gas revenue)	A-10-12-006
requirement and base rates)	
<u>effective January 1, 2012 (U 904-G)</u>)	

Exhibit No.: (SCG-23-WP-R)

REVISED WORKPAPERS TO
 PREPARED DIRECT TESTIMONY
 OF CHERYL A. SHEPHERD
 ON BEHALF OF SOUTHERN CALIFORNIA GAS COMPANY

BEFORE THE PUBLIC UTILITIES COMMISSION
 OF THE STATE OF CALIFORNIA

JULY 2011



2012 General Rate Case - REVISED
INDEX OF WORKPAPERS

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Overall Summary For Exhibit No. SCG-23-WP-R

Area: EXTERNAL AFFAIRS & LEGAL

Witness: Shepherd, Cheryl A

Description	In 2009 \$ (000)			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
<i>Non-Shared Services</i>	188	984	1,371	1,371
<i>Shared Services</i>	0	3,480	4,896	5,411
Total	188	4,464	6,267	6,782

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A

Summary of Non-Shared Services Workpapers:

Description	In 2009 \$ (000)			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
A. External Affairs	188	465	703	703
B. Legal	0	519	668	668
Total	188	984	1,371	1,371

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Workpaper: 2GE001.000

Summary for Category: A. External Affairs

	In 2009\$ (000)			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
Labor	125	319	473	473
Non-Labor	63	146	230	230
NSE	0	0	0	0
Total	188	465	703	703
FTE	1.0	3.1	5.0	5.0

Workpapers belonging to this Category:

2GE001.000 Communications (Medai/Employee)

Labor	125	319	473	473
Non-Labor	63	146	230	230
NSE	0	0	0	0
Total	188	465	703	703
FTE	1.0	3.1	5.0	5.0

Beginning of Workpaper
2GE001.000 - Communications (Medai/Employee)

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Communications (Media/Employee)
 Workpaper: 2GE001.000 - Communications (Media/Employee)

Activity Description:

Media and Employee Communications is responsible for all news media and employee communications on gas and electric outages and restoration times, safety, natural disaster response, fire preparedness, utility infrastructure projects, current energy market conditions, energy efficiency, winter and summer preparedness, customer assistance programs and employee communications. Media and Employee Communications provides proactive communications to audiences in preparation for changes in bills, weather impacts, new customer service channels and programs, and other appropriate topics. Further, media and employee communications has specific requirements with respect to load curtailments plans, local or regional disasters and other major incidents where public information is essential.

Forecast Methodology:

Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

Non-Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

NSE - Zero-Based

Non standard escalation is not applicable to this work group.

Summary of Results:

	In 2009\$ (000)								
	Adjusted-Recorded					Adjusted-Forecast			
	2005	2006	2007	2008	2009	2010	2011	2012	
Years									
Labor	0	0	0	108	125	319	473	473	
Non-Labor	0	0	0	9	63	146	230	230	
NSE	0	0	0	0	0	0	0	0	
Total	0	0	0	117	188	465	703	703	
FTE	0.0	0.0	0.0	1.1	1.0	3.1	5.0	5.0	

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Communications (Media/Employee)
 Workpaper: 2GE001.000 - Communications (Media/Employee)

Forecast Summary:

Forecast Method		In 2009 \$(000)								
		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		2010	2011	2012	2010	2011	2012	2010	2011	2012
Labor	Zero-Based	0	0	0	319	473	473	319	473	473
Non-Labor	Zero-Based	0	0	0	146	230	230	146	230	230
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	465	703	703	465	703	703
FTE	Zero-Based	0.0	0.0	0.0	3.1	5.0	5.0	3.1	5.0	5.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010	319	0	0	319	0.0	1-Sided Adj

Of this amount, \$200K is associated with functions/activities transferred from Corporate Center to the utilities (2010 reflects 9 months of data. 2011 and 2012 reflect 12 months of data), the remaining \$119K is the cost of a management position that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

2010	0	146	0	146	0.0	1-Sided Adj
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Of this amount, \$69K is associated with functions/activities transferred from Corporate Center to the utilities (2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data), the remaining \$77K of non-labor costs is associated with the management position that will oversee the Communications (Media & Employee) function.

2010	0	0	0	0	3.1	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities (2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data), in addition to a management position that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

2010 Total	319	146	0	465	3.1	
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2011	388	0	0	388	0.0	1-Sided Adj
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Of this amount, \$263K is associated with functions/activities transferred from Corporate Center to the utilities, the remaining \$125K is the cost of a management position that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Communications (Media/Employee)
 Workpaper: 2GE001.000 - Communications (Media/Employee)

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2011	0	180	0	180	0.0	1-Sided Adj

Of this amount, \$103K is associated with functions/activities transferred from Corporate Center to the utilities, the remaining \$77K of non-labor costs is associated with the management position that will oversee the Communications (Media & Employee) function.

2011	0	0	0	0	4.0	1-Sided Adj
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Of this amount, 3 FTE(s) are associated with functions/activities transferred from Corporate Center to the utilities, in addition to a management position (1 FTE) that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

2011	85	0	0	85	0.0	1-Sided Adj
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Adding 1 FTE to address the rapid expansion of new media and increasing customer demand for information through this communications channel.

2011	0	0	0	0	1.0	1-Sided Adj
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Adding 1 FTE to address the rapid expansion of new media and increasing customer demand for information through this communications channel.

2011	0	50	0	50	0.0	1-Sided Adj
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Incremental non-labor associated with the new position. that will manage the rapid expansion of new media.

2011 Total	473	230	0	703	5.0	
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2012	388	0	0	388	0.0	1-Sided Adj
------	-----	---	---	-----	-----	-------------

Of this amount, \$263K is associated with functions/activities transferred from Corporate Center to the utilities, the remaining \$125K is the cost of a management position that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

2012	0	180	0	180	0.0	1-Sided Adj
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Of this amount, \$103K is associated with functions/activities transferred from Corporate Center to the utilities, the remaining \$77K of non-labor costs is associated with the management position that will oversee the Communications (Media & Employee) function.

2012	0	0	0	0	4.0	1-Sided Adj
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Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Communications (Media/Employee)
 Workpaper: 2GE001.000 - Communications (Media/Employee)

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
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Of this amount, 3 FTE(s) are associated with functions/activities transferred from Corporate Center to the utilities, in addition to a management position (1 FTE) that will oversee the Communications (Media & Employee) function that transferred from Corporate Center to SCG.

2012	85	0	0	85	0.0	1-Sided Adj
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Adding 1 FTE to address the rapid expansion of new media and increasing customer demand for information through this communications channel.

2012	0	0	0	0	1.0	1-Sided Adj
------	---	---	---	---	-----	-------------

Adding 1 FTE to address the rapid expansion of new media and increasing customer demand for information through this communications channel.

2012	0	50	0	50	0.0	1-Sided Adj
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Incremental non-labor associated with the new position. that will manage the rapid expansion of new media.

2012 Total	473	230	0	703	5.0	
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Southern California Gas Company
Test Year 2012 GRC - REVISED
Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Category-Sub: 1. Communications (Media/Employee)
Workpaper: 2GE001.000 - Communications (Medai/Employee)

Determination of Adjusted-Recorded:

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	89	106
Non-Labor	0	0	0	9	63
NSE	0	0	0	0	0
Total	0	0	0	97	169
FTE	0.0	0.0	0.0	0.9	0.8
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	89	106
Non-Labor	0	0	0	9	63
NSE	0	0	0	0	0
Total	0	0	0	97	169
FTE	0.0	0.0	0.0	0.9	0.8
Vacation & Sick (Nominal \$)					
Labor	0	0	0	17	19
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	17	19
FTE	0.0	0.0	0.0	0.2	0.2
Escalation to 2009\$					
Labor	0	0	0	3	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	3	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	108	125
Non-Labor	0	0	0	9	63
NSE	0	0	0	0	0
Total	0	0	0	117	188
FTE	0.0	0.0	0.0	1.1	1.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Communications (Media/Employee)
 Workpaper: 2GE001.000 - Communications (Medai/Employee)

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000)				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>From CCtr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Workpaper: 2GE004.000

Summary for Category: B. Legal

	In 2009\$ (000)			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
Labor	0	317	418	418
Non-Labor	0	202	250	250
NSE	0	0	0	0
Total	0	519	668	668
FTE	0.0	1.6	2.0	2.0

Workpapers belonging to this Category:

2GE004.000 LEGAL

Labor	0	317	418	418
Non-Labor	0	202	250	250
NSE	0	0	0	0
Total	0	519	668	668
FTE	0.0	1.6	2.0	2.0

Beginning of Workpaper
2GE004.000 - LEGAL

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. General Counsel
 Workpaper: 2GE004.000 - LEGAL

Activity Description:

The Law Department provides legal services to SCG through three primary resources: (1) in-house attorneys and staff, (2) outside counsel, and (3) attorneys that reside at the Corporate Center. The Law Department is headed by a General Counsel charged with representing the legal interests of SCG as a separate entity. The General Counsel is supported by two Assistant General Counsels and one Managing Attorney, who oversee the regulatory, litigation, and commercial/environmental practice areas.

Forecast Methodology:

Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

Non-Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

NSE - Zero-Based

Non standard escalation is not applicable to this work group.

Summary of Results:

	In 2009\$ (000)								
	Adjusted-Recorded					Adjusted-Forecast			
	2005	2006	2007	2008	2009	2010	2011	2012	
Years									
Labor	0	0	0	0	0	317	418	418	
Non-Labor	0	0	0	0	0	202	250	250	
NSE	0	0	0	0	0	0	0	0	
Total	0	0	0	0	0	519	668	668	
FTE	0.0	0.0	0.0	0.0	0.0	1.6	2.0	2.0	

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. General Counsel
 Workpaper: 2GE004.000 - LEGAL

Forecast Summary:

Forecast Method		In 2009 \$(000)								
		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		2010	2011	2012	2010	2011	2012	2010	2011	2012
Labor	Zero-Based	0	0	0	317	418	418	317	418	418
Non-Labor	Zero-Based	0	0	0	202	250	250	202	250	250
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	519	668	668	519	668	668
FTE	Zero-Based	0.0	0.0	0.0	1.6	2.0	2.0	1.6	2.0	2.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010	317	0	0	317	0.0	1-Sided Adj

These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	202	0	202	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	0	0	0	1.6	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010 Total	317	202	0	519	1.6	
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2011	0	0	0	0	2.0	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.

2011	418	0	0	418	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	200	0	200	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. General Counsel
 Workpaper: 2GE004.000 - LEGAL

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2011	0	50	0	50	0.0	1-Sided Adj

These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011 Total	418	250	0	668	2.0	
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2012	0	0	0	0	2.0	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.

2012	0	200	0	200	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2012	418	0	0	418	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2012	0	50	0	50	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2012 Total	418	250	0	668	2.0	
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Southern California Gas Company
Test Year 2012 GRC - REVISED
Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: B. Legal
Category-Sub: 1. General Counsel
Workpaper: 2GE004.000 - LEGAL

Determination of Adjusted-Recorded:

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2009\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Non-Shared Service Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. General Counsel
 Workpaper: 2GE004.000 - LEGAL

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000)				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>From Cctr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A

Summary of Shared Services Workpapers:

Description	In 2009 \$ (000) "Book Expense"			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
A. External Affairs	0	426	550	550
B. Legal	0	2,601	4,066	4,706
C. Billed-in from SDG&E	0	453	280	155
Total	0	3,480	4,896	5,411

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Cost Center: VARIOUS

Summary for Category: A. External Affairs

	In 2009\$ (000) "Book Expense"			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
Labor	0	362	466	466
Non-Labor	0	64	84	84
NSE	0	0	0	0
Total	0	426	550	550
FTE	0.0	5.3	7.0	7.0

Cost Centers belonging to this Category:

2200-2339.000 Community Relations - LA

Labor	0	339	445	445
Non-Labor	0	59	79	79
NSE	0	0	0	0
Total	0	398	524	524
FTE	0.0	4.5	6.0	6.0

2200-2340.000 Corporate Events

Labor	0	23	21	21
Non-Labor	0	5	5	5
NSE	0	0	0	0
Total	0	28	26	26
FTE	0.0	0.8	1.0	1.0

Beginning of Workpaper
2200-2339.000 - Community Relations - LA

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Category-Sub: 1. Community Relations LA
Cost Center: 2200-2339.000 - Community Relations - LA

Activity Description:

Community Relations is the liaison between the Company and the local communities and is responsible for managing company policies, increase employee engagement and volunteerism in the community, utility charitable contributions, memberships in business and non-profit organizations and support for diverse, low-income and hard to reach communities. The charitable activity requires the coordination, accounting and tracking of all grants in a centralized grant tracking system to ensure compliance with state and federal laws and tax requirements. Community Relations also manages the Community Advisory Council which is made up of a diverse group of community leaders and stakeholders that meet regularly with SDG&E's leadership to provide input and feedback on energy issues in the community .

Forecast Methodology:

Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

Non-Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

NSE - Zero-Based

Non standard escalation is not applicable to this cost center.

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Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Community Relations LA
 Cost Center: 2200-2339.000 - Community Relations - LA

Summary of Results:

		In 2009\$ (000)							
		Adjusted-Recorded					Adjusted-Forecast		
Years		2005	2006	2007	2008	2009	2010	2011	2012
		Total Incurred (100% Level)							
Labor		0	0	0	0	0	342	450	450
Non-Labor		0	0	0	0	0	60	80	80
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	402	530	530
FTE		0.0	0.0	0.0	0.0	0.0	4.5	6.0	6.0
		Allocations Out							
Labor		0	0	0	0	0	3	5	5
Non-Labor		0	0	0	0	0	1	1	1
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	4	6	6
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Retained							
Labor		0	0	0	0	0	339	445	445
Non-Labor		0	0	0	0	0	59	79	79
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	398	524	524
FTE		0.0	0.0	0.0	0.0	0.0	4.5	6.0	6.0
		Allocations In							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Book Expense							
Labor		0	0	0	0	0	339	445	445
Non-Labor		0	0	0	0	0	59	79	79
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	398	524	524
FTE		0.0	0.0	0.0	0.0	0.0	4.5	6.0	6.0

Southern California Gas Company
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Area: EXTERNAL AFFAIRS & LEGAL
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 Cost Center: 2200-2339.000 - Community Relations - LA

Calculation of Book Expense:

	2009 Adjusted-Recorded					2010 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	0	0	0	0	0.00	342	60	0	402	4.50
% Allocation										
Retained	100.00%	100.00%				99.00%	99.00%			
SEU	0.00%	0.00%				0.00%	0.00%			
CORP	0.00%	0.00%				1.00%	1.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	0	0	0	0		339	59	0	398	
SEU	0	0	0	0		0	0	0	0	
CORP	0	0	0	0		3	1	0	4	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	0	0	0	0	0.00	342	60	0	402	4.50
Total Alloc. Out	0	0	0	0		3	1	0	4	
Total Retained	0	0	0	0		339	59	0	398	
Allocations In	0	0	0	0		0	0	0	0	
Book Expense	0	0	0	0		339	59	0	398	

	2011 Adjusted-Forecast					2012 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	450	80	0	530	6.00	450	80	0	530	6.00
% Allocation										
Retained	99.00%	99.00%				99.00%	99.00%			
SEU	0.00%	0.00%				0.00%	0.00%			
CORP	1.00%	1.00%				1.00%	1.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	445	79	0	524		445	79	0	524	
SEU	0	0	0	0		0	0	0	0	
CORP	5	1	0	6		5	1	0	6	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	450	80	0	530	6.00	450	80	0	530	6.00
Total Alloc. Out	5	1	0	6		5	1	0	6	
Total Retained	445	79	0	524		445	79	0	524	
Allocations In	0	0	0	0		0	0	0	0	
Book Expense	445	79	0	524		445	79	0	524	

Southern California Gas Company
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Area: EXTERNAL AFFAIRS & LEGAL
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Cost Center: 2200-2339.000 - Community Relations - LA

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2009

Not Applicable

Cost Center Allocation Percentage for 2010

Management estimate was provided. As this is a new function at the utilities a study of the specific activities will be completed by the end of Q3 to validate the allocation percentage estimates.

Cost Center Allocation Percentage for 2011

Cost allocations will be re-evaluated and adjusted if needed based on actual services provided.

Cost Center Allocation Percentage for 2012

Cost allocations will be re-evaluated and adjusted if needed based on actual services provided.

Southern California Gas Company
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 Cost Center: 2200-2339.000 - Community Relations - LA

Forecast Summary:

		In 2009 \$(000) "Incurred Costs"								
Forecast Method		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Labor	Zero-Based	0	0	0	342	450	450	342	450	450
Non-Labor	Zero-Based	0	0	0	60	80	80	60	80	80
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	402	530	530	402	530	530
FTE	Zero-Based	0.0	0.0	0.0	4.5	6.0	6.0	4.5	6.0	6.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010	342	0	0	342	0.0	1-Sided Adj

These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	60	0	60	0.0	1-Sided Adj
------	---	----	---	----	-----	-------------

These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	0	0	0	4.5	1-Sided Adj
------	---	---	---	---	-----	-------------

FTE(s) associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010 Total	342	60	0	402	4.5	
-------------------	------------	-----------	----------	------------	------------	--

2011	450	0	0	450	0.0	1-Sided Adj
------	-----	---	---	-----	-----	-------------

These are costs associated with functions/activities transferred from Corporate Center to the utilities

2011	0	80	0	80	0.0	1-Sided Adj
------	---	----	---	----	-----	-------------

These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	0	0	0	6.0	1-Sided Adj
------	---	---	---	---	-----	-------------

FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.

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<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2011 Total	450	80	0	530	6.0	
2012	450	0	0	450	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	80	0	80	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	0	0	0	6.0	1-Sided Adj
FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.						
2012 Total	450	80	0	530	6.0	

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Determination of Adjusted-Recorded (Incurred Costs):

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2009\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
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 Cost Center: 2200-2339.000 - Community Relations - LA

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000) "Incurred Costs"				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>From CCtr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Supplemental Workpapers for Workpaper 2200-2339.000

ORGANIZATIONS

- American Indian Chamber - LA
- Asian Business Association - LA
- Asian Pacific Islander Small Business Program
- Black Business Association (BBA)
- California Black Chamber of Commerce (CBCC)
- California Alliance DVBE
- California Small Business Association
- Chinese American Construction Professionals (CACCP)
- Elite SDVOB Network-Los Angeles
- Greater Los Angeles African American Chamber of Commerce (GLAAACC)
- Latin Business Association (LBA)
- Latin Business Chamber of Greater Los Angeles
- Mabuhay Alliance
- National Association of Women Business Owners - LA
- National Council of Asian American Business Association (NCAABA)
- National Latina Business Women Association
- National Minority Supplier Development Council (NMSDC)
- National Utility Diversity Council (NUDC)
- Southern California Minority Business Development Council (SCMBDC)
- United States Hispanic Chamber of Commerce
- Women Business Center of California (WBCC)
- Women Business Enterprise Council – West (WBEC-West)

2009 EVENTS

- California Alliance DVBE - California Disabled Veteran Business Enterprises Conference – Keeping the Promise
- American Indian Chamber of Commerce Awards
- American Indian Chamber of Commerce Heritage Lunch
- Asian Business Association - LA Awards
- Asian Pacific Islander 10th Annual Small Business Expo
- Black Business Association Annual Awards
- Black Business Contractors Conference
- California Black Chamber of Commerce Annual Conference
- California Hispanic Chamber of Commerce Annual Convention & Business Expo
- California Tri-Caucus Hearing - Sacramento
- CDUC Green Energy Summit - Long Beach
- Chief Financial Officer/California Public Utilities Commission Outreach Events
- Chinese American Construction Professionals - Installation Dinner
- Council for Supplier Diversity Annual Awards Conference
- CPUC En Banc Hearing
- CPUC Equity Finance Symposium - Los Angeles

- CPUC Financial Services Symposium - Fleet Services (Berkeley)
- CPUC Small Business Expo and American Indian Chamber of Commerce Business Expo – Rancho Mirage
- CPUC Small Business Expo and Black Business Association Utilities Procurement Exchange Summit
- CPUC Small Business Expo and Fresno Economics Business Expo - Fresno
- CPUC Small Business Expo and US Hispanic Chamber of Commerce Annual Convention and Business Expo - Denver
- CPUC/ATT Small Business Expo and Networking Fair – Chico
- CPUC/Joint Utilities - California Disabled Veteran Business Enterprises Conference – Las Vegas
- CPUC/Sempra Small Business Expo and Networking Fair – San Bernardino
- SEu Diverse Business Enterprises Annual Championing Diversity Awards Event
- Elite DVBE Annual Pre-Veterans Day Event
- Elite Disabled Veteran Business Enterprises (DVBE) Conference
- Greater Los Angeles African American Chamber of Commerce (GLAAACC) Annual Awards
- Greenlining Institute 16th Annual Economic Summit
- Latin Business Association Annual Awards
- Mabuhay Alliance Economic Summit
- CPUC “New Connections” Minority Women Awards – Barona
- National Association of Regulatory Utility Commissioners (NARUC) Utility Marketplace Access Partnership (UMAP)/ National Utilities Diversity Council (NUDC) Conferences

Members of our team work closely with local DBE organizations to foster good communication and strong relationships. Developing these relationships has resulted in obtaining seats on the boards of many community business organizations, giving SoCalGas invaluable visibility within the DBE community. The DBE team offers presentations on competitive business strategies and innovative ways to market to Fortune 500 companies. We also provide extensive training on the contracting and subcontracting process.

Our ongoing outreach efforts include developing suppliers currently in our database, as well as those in the CPUC Supplier Clearinghouse. We continually encourage them to compete for contracts that supply us with necessary products and services. The DBE team works directly with suppliers to familiarize them with our culture, procurement process, business opportunities, certification procedures and other contract-related activities.

9.1.2 WMDVBE ANNUAL RESULTS BY ETHNICITY

Refer to Addendum A

- [Home](#)
- [About](#)
- [Connect Info](#)
- [Gallery](#)

Nuances of Marketing

Edward Cates – Marketing, Advertising and PR

- [Business](#)
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Aug
19

Black Economic Council – 2009 Supplier Diversity Conference



The Black Economic Council -
Connecting Businesses with
Opportunities

On Thursday, August 27th the Black Economic Council will hold their first annual Supplier Diversity Conference at the Oakland Marriott City Center. The Black Economic Council (BEC) is a community advocacy organization based in Oakland, CA with the purpose of increasing financial literacy and procurement opportunities for Black owned and Minority businesses in corporate and public sector contracts.

Nuance Marketing provides strategic marketing and communications support to the BEC to support their outreach and programming impacting their cause. The conference is connecting the Oakland Minority Business community with some of the largest corporations in the country. Sponsors and corporate participants at the conference include; Wells Fargo, Bank of America, Charles Schwab, AT&T, CalPERS, Public Utilities Commission of California, Sempra Energy, Union Bank of California, FDIC,

SCG/EXTERNAL AFFAIRS & LEGAL/Exh No:SCG-23-WP-R/Witness: C. Shepherd - 2200-2339.000_Supp1.pdf

Shared Services Workpapers

Chapman College, US Bank, Comerica, Citi, Verizon, Pacific Gas & Electric.

This one day conference combines a morning of panel discussions with some of the nations leading corporations committed to increasing business with diverse suppliers with an afternoon of round table matchmaking for suppliers.

For more information about the conference you can visit the [BEC Website](#). You can also follow The BEC on Twitter at www.twitter.com/The_BEC.



BEC Supplier Diversity Conference 08-27-09,
Oakland, CA

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Wednesday, April 15, 2009

listen to article (download mp3)


The Sempra Energy utilities to the community: "We CARE California"

Category: Supports our communities, Good customer service

During tough economic times, saving every penny counts. The California Public Utilities Commission (CPUC)--in partnership with Southern California Gas Company (SoCalGas), San Diego Gas & Electric (SDG&E), Southern California Edison (SCE) and Pacific Gas and Electric Company (PG&E)--wants you to know that 'We CARE' and are here to support those in need.

We CARE resource fairs

"We CARE California is a weeklong series of resource fairs coordinated by all four California investor-owned utilities in partnership with the CPUC," says Hal Snyder, vice president of Customer Solutions for the Sempra Energy utilities. "In these tough economic times, we want to ensure that our customers have easy access to economic assistance."



Each fair will feature utility information about assistance programs, like CARE that provides eligible customers with a 20 percent discount on their utility bill, and Direct Assistance Program (DAP) and Energy Team who make free energy-efficient improvements on the homes of qualified customers.

"There will also be many community-based organizations at the fair. They will provide attendees with a 'one-stop-shop' for financial resources and aid, community services and more," adds Snyder.

If you or someone you know would like to learn about utility bill discounts, career planning, employment resources, community assistance and other financial counseling, please join us at a "We CARE California" resource fair.

Getting the word out

The Sempra Energy utilities are coordinating four of the six statewide events. In support of these events, SDG&E and SoCalGas will be running print, radio and

television advertising in select markets for SoCalGas. Each utility has also produced event flyers and are mailing postcards to select zip codes with high numbers of CARE eligible customers. All advertising will run through the start of "We CARE California Week" on April 20.

You can also help us by telling your family and friends to attend one of the "We CARE California" events:

Kick-Off event (joint utility effort--SoCalGas, PG&E and SCE)

- Monday, April 20, 2 p.m. to 8 p.m.
- Stramler Park, 3805 Chester Ave., Bakersfield

SDG&E (in collaboration with the San Diego Urban League Annual Career Fair)

- Thursday, April 23, 10 a.m. to 4 p.m.
- Golden Hall, San Diego Concourse, 202 C. St., San Diego

SoCalGas and Los Angeles Department of Water and Power (LADWP)

- Friday, April 24, 2 p.m. to 8 p.m.
- All Peoples Christian Center, 822 East 20th St., Los Angeles

SoCalGas and Imperial Irrigation District (in collaboration with the 30th Annual Imperial County Children's Fair)

- Saturday, April 25, 10 a.m. to 4 p.m.
- Bucklin Park, 8th & Ross, El Centro

Learn more

For more information, visit www.socalgas.com/wecare, www.sdge.com/wecare, or www.cpuc.ca.gov/wecare. ♣

Comments [read comments (0) | submit a comment | comment guidelines]

Sempra News

CPUC, SoCalGas, LADWP join for 'We CARE' California Resource Fair to help families save money

Media Contact: Raul Gordillo
The Gas Company
(877) 866-2066
www.socalgas.com

LOS ANGELES, April 24, 2009 – During these tough economic times, saving every penny counts. To help struggling families, the California Public Utilities Commission (CPUC), Southern California Gas Co. (SoCalGas) and Los Angeles Department of Water and Power (LADWP) have teamed up to stage a "We CARE" California Resource Fair in South Los Angeles.

The South Los Angeles We CARE California Resource Fair is one of a series of public events produced throughout the state this week by the CPUC and the investor-owned utilities – Pacific Gas & Electric, SoCalGas, San Diego Gas & Electric and Southern California Edison. We CARE California Resource Fairs help raise awareness to consumers on ways they can save money, such as through the California Alternate Rates for Energy (CARE) program, which offers qualifying customers a 20-percent discount on their energy bill.

"For the past four years through the WE Connect Campaign, I have partnered with hundreds of organizations to empower Californians with information they need to get ahead," said Maria Shriver, California's First Lady. "These tough economic times make it more important than ever for families to learn about help that is available to them. I applaud the efforts made through the PUC's We CARE events to connect Californians with information about low cost utility services, low cost health coverage and other existing resources to help them become more financially secure."

"So many people are struggling in this economy and we hope these events will raise their awareness about the programs and services we have available to help them," said Dian M. Grueneich, CPUC Commissioner. "There are many people that may not have previously qualified for our programs, but they do now. They should be encouraged to enroll and get help with their bills."

At the events, consumers can learn about CARE and other assistance programs offered by the utilities, as well as about programs from community-based organizations, telephone and water companies, financial assistance and counseling services, and more.

"SoCalGas is focused on getting help quickly to the newly unemployed who've never been in this kind of financial situation and might never have had to ask for help in paying their bills," said Hal D. Snyder, vice president of customer solutions at SoCalGas. "We want our community to know that we are here to help."

In addition to information booths where consumers can learn about and sign-up for assistance programs, families can enjoy music, food, prizes and fun. Customers should bring their utility bill with them for better assistance. For more information,

visit The Gas Company's Web site at www.socalgas.com/wecare, or call (800) 427-2200.

Southern California Gas Co. has been delivering clean, safe and reliable natural gas to its customers for more than 140 years. It is the nation's largest natural gas distribution utility, providing safe and reliable energy to 20.5 million consumers through 5.7 million meters in more than 500 communities. The company's service territory encompasses approximately 20,000 square miles in diverse terrain throughout Central and Southern California, from Visalia to the Mexican border. The Gas Company is a regulated subsidiary of Sempra Energy (NYSE: SRE). Sempra Energy, based in San Diego, is a Fortune 500 energy services holding company.

###

Close Window

The Gas Company launches annual winter campaign to assist low-income families

Media Contact: Raul Gordillo
The Gas Company
(877) 866-2066
www.socalgas.com

LOS ANGELES, Nov. 20, 2008 – Southern California Gas Co. (The Gas Company) today launched its annual winter assistance campaign, the Gas Assistance Fund, which provides a one-time grant of up to \$100 for low-income families.

The program is funded by customer and employee contributions, as well as The Gas Company's parent company, Sempra Energy.

"The Gas Assistance Fund helps our customers in need with their heating bills during the coldest weather," said Hal D. Snyder, vice president of customer programs for The Gas Company. "But, more importantly, this critical program can help alleviate strain on a family's budget during these tough economic times."

Sempra Energy will match dollar-for-dollar contributions that customers and utility employees donate to the Gas Assistance Fund, up to a total of \$250,000. The assistance funds are made available through participating United Way of Greater Los Angeles agencies.

For nearly three decades, the Gas Assistance Fund has helped thousands of needy Southern California residents pay their winter natural gas bills through the disbursement of more than \$13.8 million. Last winter alone, The Gas Company and Sempra Energy helped more than 5,000 families through individual contributions and company matching funds totaling more than \$490,000.

From Feb. 2009 through April 2009 – or until the funds are depleted – the United Way of Greater Los Angeles, working with approximately 100 community agencies strategically located throughout central and Southern California, will distribute the Gas Assistance Fund contributions to income-qualified customers.

The Gas Company customers may mail their voluntary tax-deductible contributions to: United Way, Gas Assistance Fund, File 56826, Los Angeles, CA 90074-6826, or donate online by logging on to www.unitedwayla.org.

Snyder said customers can expect monthly winter bills to be about the same or slightly lower than last year. However, customers should be aware that unpredictable severe cold weather in the United States can boost demand and utility bills.

Residential customers of The Gas Company can expect the average winter monthly bill for 75 therms of natural gas to be about \$75 to \$85, compared with \$89 last winter. Apartment dwellers will see an average monthly gas bill for 30 therms of natural gas of about \$30 to \$40, compared with \$37 last year, and small businesses that use 300 therms of natural gas per month will see an average monthly gas bill of about \$325 to \$350, compared with \$372 last winter.

In addition to the Gas Assistance Fund, The Gas Company offers other assistance programs and services that can help customers manage home energy costs during the winter months. More information on these programs is available on The Gas Company's Web site, www.socalgas.com.

Southern California Gas Co. has been delivering clean, safe and reliable natural gas to its customers for more than 140 years. It is the nation's largest natural gas distribution utility, providing safe and reliable energy to 20.3 million consumers through 5.7 million meters in more than 500 communities. The company's service territory encompasses approximately 20,000 square miles in diverse terrain throughout central and Southern California, from Visalia to the Mexican border. The Gas Company is a regulated subsidiary of Sempra Energy (NYSE: SRE). Sempra Energy, based in San Diego, is a Fortune 500 energy services holding company.

###

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- Resource Center
- askNAWBO-LA
- Member Directory: Listing
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- WBO Statistics
- Resources & Referrals
- Contract Procurement
- PEAK Leadership Academy
- Scholarship Program
- Women on Corporate Boards

PEAK LEADERSHIP ACADEMY



AN EXCEPTIONAL EDUCATIONAL OPPORTUNITY FOR PEAK-PERFORMING W
ENTREPRENEURS



At NAWBO-LA, we know all about the needs of women business owners. We especially know about the particular challenges that women entrepreneurs face as they strive to take their established business to the next level. The PEAK Leadership Academy is an exceptional learning opportunity for peak-performing women business owners that challenges and inspires, all while making the most of their participation through immediate usable information and invaluable new business relationships.

For more information about this program, contact NAWBO-LA at (213) 622-3200 or PEAK@nawbola.org.

PROGRAM SPONSORS INCLUDE:

For sponsorship opportunities, please call 213.622.3200

Here's what past PEAK Leadership Academy participants have to say:



"I did not expect to learn such bottom-line action steps that raised my consciousness and changed my everyday thinking about business growth and effectiveness. Never before did I realize and employ these components of growth that have actually changed my approach to work and results. PEAK worked for me, even after owning and growing two companies. No longer is it my energy alone that drives the engine."

– Betsy Berkhemer-Credaire, President, Berkhemer Clayton, Inc.



"NAWBO-LA's PEAK Leadership Academy gave me the opportunity to work on my company from the outside in. The expert guidance of Yvonne Randle and the collective wisdom of a roomful of women business owners who generously shared

Test Year 2012 GRC - REVISED

Shared Services Workpapers

the lessons of their hard-won success made the entire experience incredibly worthwhile...and provided me with a blueprint for re-envisioning my business."

– Bonnie Nijst, President/CEO, Zeesman Communications, Inc.



"Every woman business owner should take the PEAK Leadership Academy as her guide of starting or growing a business. The program gave me the opportunity to update my skills and work with colleagues from different industries, sharing our experiences."

– Maria de Lourdes Sobrino, Founder and CEO, Lulu's Dessert® Corporation

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900 Wilshire Boulevard | Suite 404 | Los Angeles, CA | 90017 | ph 213.622.3200 | fx 213.622.6659 | info@nawbola.org

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Emergency Preparedness and Safety Examples

California State University Northridge Foundation	Cal State Northridge Emergency Preparedness & Crime Prevention Expo.
California State University, Northridge Foundation	Emergency Preparedness & Crime Prevention Expo.
California State University, Northridge Foundation	Emergency Preparedness & Crime Prevention Exposition.
City of Los Angeles	18th Annual Emergency Preparedness Fair
Corona Fire Safety Foundation	Corona Fire Safety Foundation - Great Taste fundraiser
Flintridge Operating Foundation	Pasadena Emergency Training (PERT) Boot Camp Council member Jackie Robinson's Program Sponsor backpacks
Integrated Rehabilitation Therapies, Inc.	Emergency Supplies Project
La Canada Flintridge Chamber of Commerce	2009 Play It Safe Emergency Expo Booth Sponsor
Murrieta Chamber of Commerce	Tribute to Public Safety Fire & Police and First Responders
The Rotary Club of South Pasadena	Emergency Disaster Preparedness Guide Corporate Sponsor

Environmental Examples

California Climate Action Registry	2009 Annual Conference - Navigating the American Carbon World
California Council for Environmental and Economic Balance	2009 South Coast Air Project Services
California State Forum	Greening of California
CALIFORNIA STATE UNIVERSITY, BAKERSFIELD	23rd Annual Charles W. Kelly Memorial Lecture & Inaugural CSUB Sustainability Summit
China-US Energy Efficiency Alliance	2009 Annual Dues
City of Westminster	Green Expo Event
Community Environmental Council	FY 2009-2010 Green Business Program Santa Barbara County, energy efficiency
FAME Renaissance	Residential Recycling Program Sponsorship and Partnership
San Joaquin Valley Clean Energy Organization	'Farming Clean Energy' Conference
South Coast Air Quality Management District	Controlling Nox at Stationary Sources Conference
University of California, Santa Barbara	C2C Emerging Technologies Conference 2009
USC - College of Letters, Arts and Sciences	Cities and Climate Change Conference

West Coast Section- A&WMA

GHG Conference 2009

Low Income Community Example

Gas Assistance Fund -- United Way of Greater Los Angeles works with about 100 nonprofit, community based organizations to help distribute funds to qualified customers of The Gas Company.

Economic Development Examples

American Indian Chamber of Commerce of Southern California	Native American Heritage Month Luncheon
Asian Business Association - Los Angeles	Corporate Membership Dues
Asian Business Association - Los Angeles	Meet The Buyers & 33rd Annual Awards Banquet
Asian Pacific Islander Small Business Program	10th Annual Small Business Expo
Black Business Association - Los Angeles	2009 Corporate Membership
Black Business Association - Los Angeles	2009 Annual Sponsorship
Black Economic Council	Supplier Diversity Conference
California Black Chamber of Commerce Foundation	14th Annual Ron Brown Business Economic Summit
California Disabled Veterans Business Enterprises Alliance	2009 General Membership
California Disabled Veterans Business Enterprises Alliance	'Keeping The Promise' Luncheon & Veterans Day Annual Breakfast
California Small Business Association	2009 California Small Business Day
Chamber of Commerce - Greater LA African American	16th Annual Economic Awards Dinner, GLAAACC Education Funds 10th Annual Scholarship Luncheon
Chamber of Commerce - US Hispanic	30th Annual Convention & Business Expo
Chinese American Construction Professionals	CACP Annual Award & Installation Banquet & October/November Monthly Workshop Sponsor
Chinese American Construction Professionals	Annual Membership 2009
Latin Business Association - Los Angeles	One Year Corporate Membership
Latin Business Association - Los Angeles	Membership Conference Sponsorship & Gala Sponsorship
Latin Business Chamber Of Greater Los Angeles Foundation	2009 Membership Support- Corporate Contribution

Southern California Gas Company
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National Association of Women Business Owners - LA Enterprise Institute	Corporate Membership Renewal
National Association of Women Business Owners - LA Enterprise Institute	PEAK Leadership Academy Level II and Leadership & Legacy Awards Luncheon
National Council Of Asian American Business Associations	2009 NCAABA Supplier Academy
National Council of Minorities in Energy	2009 Membership Dues
National Latina Business Women Association	2009 Corporate Membership
National Latina Business Women Association	4th Annual Latina Conference
National Latins Business Women Assoc Los Angeles Chapter Inc	6th Annual Honoring Latinas in Business Awards
National Minority Supplier Development Council, Inc	Minority Business Leadership Awards Dinner Dance 2009
National Utilities Diversity Council-Sacramento Office	2009 Membership Dues
Regional Black Chamber of Commerce of the San Fernando Valley	5th Annual Community Diversity & Business Development Day Summit
Regional Hispanic Chamber Of Commerce	Conference Sponsorship- Mujures Del 2009 Gala
Sacramento Asian Pacific Chamber	2009 Membership
Southern California Minority Business Development Council	2009 Minority Business Opportunity Day
Southern California Minority Business Development Council	2009 Supplier of the Year Awards Luncheon and 2009 Leadership Awards Dinner

Additional Examples

Los Angeles WE CARE Event

Community Relations identified All People's Christian Center as the LA location for April 24, 2009 event. More than 400 households and 1000 people attended at this event which featured CARE and other programs available to low income individuals, especially those who have been hit by the economic downturn. WE CARE was a CPUC program. 39 agencies and vendors attended.

LA Conservation Corps

Community Relations facilitated contact between Customer Assistance and LACC to discuss adding LACC as a contractor to do outreach and assessment for weatherization-related services.

SoCalGas Honored By St. Vincent Meals on Wheels

Meals on Wheels honored SoCalGas for its support which has included equipment rebates, volunteerism, and financial support. This is the largest privately funded MOW program in the country, serving over 2500 meals a day to hungry seniors and disabled or seriously ill adults across Los Angeles.

CSU Dominguez Hills

The Gas Company sponsored a luncheon at CSU Dominguez Hills as part of a partnership with the College of Business Administration and Public Policy (CBAPP) to provide junior level scholarships and to actively recruit accountants from this program.

Salvation Army Volunteer Event

Gas Company employees volunteered with the Salvation Army and Feed the Children to assist with food distribution at an event for 800 families at the Salvation Army's South Los Angeles location.

Emergency Preparedness & Safety Examples

CSUN Emergency Preparedness & Crime Prevention Expo

On April 28, 2009 members of the CSUN Geology Department faculty, staff, and Geology Club participated in an Emergency Preparedness & Crime Prevention Expo sponsored by the CSUN Police Department and the CERT Council. The CSUN Geology booth was festooned with fault maps, posters showing historic and possible future earthquakes, Drop! Cover! and Hold On! procedure, flyers from the USGS, and an earthquake animated video from the 2008 Great Southern California ShakeOut showing the probable wave propagation of a 7.8 magnitude earthquake starting east of the Salton Sea and following the San Andreas fault northward. However, the item that seemed to garner most of the attention was the shaking, vibrating, and twirling "earthquake in a can".

- most likely demonstration on how to shut off meters in case of an emergency, distributing Home Energy Guide, and energy efficiency info.

<http://www.csun.edu/geology/emergency%20expo09.htm>

City of LA – 18th Annual Emergency Preparedness Fair

This event brings together representatives from city, county, state agencies, community partners and others who play a significant role in helping to provide information on earthquakes, fires, floods, landslides and other emergencies. It informs residents with information on how they can prepare, respond and recover from a disaster or emergency.

- 4 in 1 Emergency Tool Demonstration

- demonstration on how to shut off meters in case of an emergency, distributing Home Energy Guide, and energy efficiency info.

http://www.facebook.com/note.php?note_id=286590710353

La Canada Flintridge Chamber of Commerce – 2009 Play it Safe Emergency Expo

The need for quality information and resources to better prepare families, businesses and the community at large will only grow. Disasters usually overwhelm the resources of even the first responders. Every person who is properly prepared will be less likely to be competing with others in line for help when the next disaster occurs. The goal of the Play It Safe Community Emergency Expo is to encourage everyone to prepare, and to learn.

- most likely demonstration on how to shut off meters in case of an emergency, distributing Home Energy Guide, and energy efficiency info.

http://www.vhhospital.org/news/VerdugoVisions_Summer2008.pdf

Environmental Examples

City of Westminster Green Expo event

Customers can talk to businesses in the area that can provide them with resources on how to live greener. Signed up customers for water saving shower heads and faucet adapters. Distribute info on CARE & energy efficiency.

<http://www.ci.westminster.co.us/files/GreenMatters10.pdf>

San Joaquin Valley Clean Energy Organization – Farming Clean Energy Conference

Opportunities for developing projects and advocating regulatory changes and policies to significantly increase clean energy use in the agriculture sector

http://www.sjvpartnership.org/uploaded_files/WG_doc/ENERGY_SJVCEO_FarmingCleanEnergyConf.pdf

Community Environmental Council – Green Business Program

Offer info on energy efficient services, programs and rebates to help customers save natural gas

<http://www.greenbizsbc.org/resources.html>

Meeting Agenda

**The Gas Company
Community Advisory Council**

Thursday, February 26, 2009

8:30 a.m. – 11:00 a.m.

The Gas Company Tower
555 West Fifth Street
Conf Room 2A
(2nd Floor)
Los Angeles, 90013
(213) 244-3711

Breakfast (8:00 a.m.)

Welcome/Overview of Agenda
Operational Highlights

Debbie Reed, President and CEO
Mike Niggli, Chief Operating Officer

Customer Assistance

Michelle Mueller, VP – Customer
Operations

Ethnic Media Strategy

Gwen Marelli, Director – Customer
Research & Communications

Roundtable

All

Adjournment

Meeting Agenda

**The Gas Company
Community Advisory Council**

**Thursday, July 9, 2009
3:00 p.m. – 5:00 p.m.**

The Gas Company Tower
555 West Fifth Street
Conf Room 2A
(2nd Floor)
Los Angeles, 90013
(213) 244-3711

Introduction/Overview of Agenda	Debbie Reed, President and CEO
Featured Speaker	Këri Bolding, Senior Communications Advisor, CPUC
The Next Generation of Energy Efficiency in California	Këri Bolding
Q & A	All
Industry Highlights	Debbie Reed
Operations Highlights	Mike Niggli, Chief Operating Officer
Roundtable	All
Adjournment	

REVISED
Meeting Agenda

**The Gas Company
Community Advisory Council**

**Thursday, September 10, 2009
8:30 a.m. – 11:00 a.m.**

The Gas Company Tower
555 West Fifth Street
Conf Room 2A
(2nd Floor)
Los Angeles, 90013
(213) 244-3711

Breakfast (8:00 - 8:30 a.m.)

Welcome/Industry Highlights/Overview
of Agenda

Anne Shen Smith, SVP - Customer
Services

Corporate Social Responsibility Report

Scott Crider, Director - Issues Mgmt.
and Environmental Communications
Sempra

Federal Government Relations

Tim Ransdell, Government Affairs Mgr.
Sempra

Customer Solutions and Innovations

Hal Snyder, VP of Customer Solutions

Q & A

All

Roundtable

All

Adjournment

Meeting Agenda

**The Gas Company
Community Advisory Council**

**Thursday, November 12, 2009
8:30 a.m. – 11:00 a.m.**

The Gas Company Tower
555 West Fifth Street
Conf Room 2A
(2nd Floor)
Los Angeles, 90013
(213) 244-3711

Breakfast (8:00 - 8:30 a.m.)

Welcome/Industry Highlights/Overview
of Agenda

Debbie Reed, President and CEO

Update on Customer Assistance

Michelle Mueller, Vice President –
Customer Operations
Hugh Yao, Customer Assistance
Manager
John Guerra, Sr. Regional Public Affairs
Manager

New and Evolving Natural Gas Technologies

David Berokoff, Manager – Technology
Development

Roundtable

All

Adjournment

September 24, 2009

Challenge Grant Program: Make a difference in other people's lives

At Sempra Energy family of companies we believe that giving back is not only good business; it is the right thing to do. Thanks to Sempra Energy Community Partnership's new Challenge Grant program it is even easier to join Team Sempra to make a bigger impact in peoples' lives and make your donations go even farther.

Join Team Sempra in one or all of the upcoming four events (listed below) along with executive champions Michelle Mueller, Bob Schlax and Mike Niggli.

The Challenge Grant program allows you to double your donation to these four organizations this year. Up to a \$5,000 cumulative total will be matched from employee donations for each event.

As an added bonus, all donors will receive a Team Sempra T-shirt and cap. For more information on these events, click on the links below or visit [Community Partnership](#) on *SempraNet*.

Related Events
Sept. 30: Bob Schlax 'Dunk Tank Extravaganza'
Sept. 30: Lunch-N-Learn: Alzheimer's disease prevention
Oct. 13: Lunch-N-Learn: Breast Cancer @ CP
Oct. 15: Lunch-N-Learn: Breast Cancer @ HQ

American Cancer Society: Making Strides Against Breast Cancer

When: **Sunday, Oct. 18**
Where: Balboa Park, Corner of 6th and Laurel
Executive Champion: Michelle Mueller, SDG&E vice president of Customer Operations
[\[Details\]](#)

Alzheimer's Association: Memory Walk

When: **Saturday, Oct. 24**
Where: Balboa Park, Corner of Park Blvd. and President's Way
Executive Champion: Bob Schlax, SEU vice president, chief financial officer and controller
[\[Details\]](#)

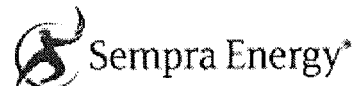
Susan G. Komen: Race For The Cure

When: **Sunday, Nov. 1**
Where: Balboa Park
Executive Champion: Michelle Mueller, SDG&E vice president of Customer Operations
[\[Details\]](#)

American Lung Association: Healthy Air Walk

When: Sunday, Nov. 15
Where: Embarcadero Marine Park South
Executive Champion: Mike Niggli, SEU chief operating officer
[\[Details\]](#)

Questions? Contact Community Partnerships at (619) 669-4297 or via e-mail at community@sempra.com.



Sent to San Diego-based employees.

We need your help: Please take a few minutes to complete [this online survey](#) and let us know how we can better serve you. Thank you for your input. We will use your feedback to improve our services and make them even better. Thanks.



November 3, 2009

Donate to Children's Causes this November and double your impact

This month's Employee Community Programs' initiative, Children's Causes, provides you an opportunity to donate, through the Sempra Employee Giving Network (SEGN), to select non-profit groups that help children and their families.

Starting today, you can donate to one or more of the four pre-selected non-profit groups or their local chapters and the Sempra Energy Foundation will match your pledge dollar-for-dollar. The organizations include: Make-A-Wish Foundation, Big Brothers Big Sisters, The Ronald MacDonald Charities and Shoes That Fit.

Think about it--your gift will be doubled. That can make a big difference for a child! This match will count towards the matching limits for employees under the regular Matching Gifts program.

Donate today

If you're not a member of SEGN yet, it's easy to sign up:

- Visit the [SEGN Web site](#) or the [Community/Children's Causes](#) site on *SempraNet* from now until November 30.
- Select the group or groups that you would like to support.
- Make a pledge; you can sign up for on-going payroll deductions with as little as \$1 per paycheck or make a one-time donation.

If you're already a member of SEGN, and would like to contribute to this initiative:

- Visit the [SEGN Web site](#) or the [Community/Children's Causes](#) site on *SempraNet* from now until November 30.
- Choose to add an on-going or one-time pledge or change your pledge to one or more of the four qualifying environmental groups.

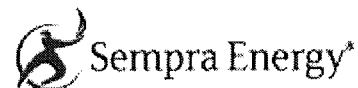
Once you sign up and make your pledge, that's it! You don't have to do anything else. The Sempra Energy Foundation will automatically match your pledge for the year.

Learn more

To learn more about the Children's Causes initiative, see [Sempra News](#) or visit the [Community/Children's Causes](#) site on *SempraNet*.

Sent to U.S.-based employees.

We need your help: Please take a few minutes to complete [this online survey](#) and let us know what you think about this communications tool: *Sempra Scene*. Your input will help us make it even better. Thanks.





July 21, 2009

Thank you all for your participation in the Employee Community Program campaign's first initiative, *Helping People in Need*. Together, we raised more than \$176,000 and increased participation in the Sempra Employee Giving Network 20%. That's impressive.

Your contributions will be donated to charities and programs whose focus is to provide food, shelter and assistance to California's most disadvantaged residents.

I would also like to remind you that there are two more initiatives this year:

- **Caring for the Environment:** Soon, you will begin to learn more on this initiative, which will focus on supporting groups that promote environmental responsibility in the areas of conservation and habitat preservation.
- **Supporting Children's Causes:** During the holiday season, we will focus on organizations that provide services to children in need.

As a reminder, during these initiatives, the Sempra Energy Foundation will match your contributions dollar-for-dollar to selected organizations (up to certain limits).

Participation in these programs is strictly voluntary.

For more information on these programs, please visit the [Employee Community Programs](#) page on *SempraNet*.

Again, thank you.

Sincerely,

A handwritten signature in black ink, appearing to read "Neal Schmale".

Neal Schmale
President and Chief Operating Officer
Sempra Energy

Beginning of Workpaper
2200-2340.000 - Corporate Events

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Category-Sub: 1. Community Relations LA
Cost Center: 2200-2340.000 - Corporate Events

Activity Description:

A Community Relations Specialist is responsible for community and company events planning, and provides these services to SoCalGas, SDG&E and Sempra Energy.

Forecast Methodology:

Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

Non-Labor - Zero-Based

These costs are associated with functions/activities transferred from Corporate Center to the utilities.

NSE - Zero-Based

Non standard escalation is not applicable to this cost center.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Community Relations LA
 Cost Center: 2200-2340.000 - Corporate Events

Summary of Results:

		In 2009\$ (000)							
		Adjusted-Recorded					Adjusted-Forecast		
Years		2005	2006	2007	2008	2009	2010	2011	2012
		Total Incurred (100% Level)							
Labor		0	0	0	0	0	65	63	63
Non-Labor		0	0	0	0	0	13	13	13
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	78	76	76
FTE		0.0	0.0	0.0	0.0	0.0	0.8	1.0	1.0
		Allocations Out							
Labor		0	0	0	0	0	42	42	42
Non-Labor		0	0	0	0	0	8	8	8
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	50	50	50
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Retained							
Labor		0	0	0	0	0	23	21	21
Non-Labor		0	0	0	0	0	5	5	5
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	28	26	26
FTE		0.0	0.0	0.0	0.0	0.0	0.8	1.0	1.0
		Allocations In							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Book Expense							
Labor		0	0	0	0	0	23	21	21
Non-Labor		0	0	0	0	0	5	5	5
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	28	26	26
FTE		0.0	0.0	0.0	0.0	0.0	0.8	1.0	1.0

Southern California Gas Company
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 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Community Relations LA
 Cost Center: 2200-2340.000 - Corporate Events

Calculation of Book Expense:

	2009 Adjusted-Recorded					2010 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	0	0	0	0	0.00	65	13	0	78	0.80
% Allocation										
Retained	100.00%	100.00%				34.00%	34.00%			
SEU	0.00%	0.00%				33.00%	33.00%			
CORP	0.00%	0.00%				33.00%	33.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	0	0	0	0		23	5	0	28	
SEU	0	0	0	0		21	4	0	25	
CORP	0	0	0	0		21	4	0	25	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	0	0	0	0	0.00	65	13	0	78	0.80
Total Alloc. Out	0	0	0	0		42	8	0	50	
Total Retained	0	0	0	0		23	5	0	28	
Allocations In	0	0	0	0		0	0	0	0	
Book Expense	0	0	0	0		23	5	0	28	

	2011 Adjusted-Forecast					2012 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	63	13	0	76	1.00	63	13	0	76	1.00
% Allocation										
Retained	34.00%	34.00%				34.00%	34.00%			
SEU	33.00%	33.00%				33.00%	33.00%			
CORP	33.00%	33.00%				33.00%	33.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	21	5	0	26		21	5	0	26	
SEU	21	4	0	25		21	4	0	25	
CORP	21	4	0	25		21	4	0	25	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	63	13	0	76	1.00	63	13	0	76	1.00
Total Alloc. Out	42	8	0	50		42	8	0	50	
Total Retained	21	5	0	26		21	5	0	26	
Allocations In	0	0	0	0		0	0	0	0	
Book Expense	21	5	0	26		21	5	0	26	

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Category-Sub: 1. Community Relations LA
Cost Center: 2200-2340.000 - Corporate Events

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2009

Not Applicable

Cost Center Allocation Percentage for 2010

Management estimate was provided. As this is a new function at the utilities a study of the specific activities will be completed by the end of Q3 to validate the allocation percentage estimates.

Cost Center Allocation Percentage for 2011

Cost allocations will be re-evaluated and adjusted if needed based on actual services provided.

Cost Center Allocation Percentage for 2012

Cost allocations will be re-evaluated and adjusted if needed based on actual services provided.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
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Forecast Summary:

		In 2009 \$(000) "Incurred Costs"								
Forecast Method		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Labor	Zero-Based	0	0	0	65	63	63	65	63	63
Non-Labor	Zero-Based	0	0	0	13	13	13	13	13	13
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	78	76	76	78	76	76
FTE	Zero-Based	0.0	0.0	0.0	0.8	1.0	1.0	0.8	1.0	1.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010	65	0	0	65	0.0	1-Sided Adj

These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	13	0	13	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	0	0	0	0.8	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010 Total	65	13	0	78	0.8	
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2011	63	0	0	63	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	13	0	13	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	0	0	0	1.0	1-Sided Adj
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FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Community Relations LA
 Cost Center: 2200-2340.000 - Corporate Events

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2011 Total	63	13	0	76	1.0	
2012	63	0	0	63	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	13	0	13	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	0	0	0	1.0	1-Sided Adj
FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.						
2012 Total	63	13	0	76	1.0	

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: A. External Affairs
Category-Sub: 1. Community Relations LA
Cost Center: 2200-2340.000 - Corporate Events

Determination of Adjusted-Recorded (Incurred Costs):

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2009\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: A. External Affairs
 Category-Sub: 1. Community Relations LA
 Cost Center: 2200-2340.000 - Corporate Events

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000) "Incurred Costs"				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>From CCtr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Cost Center: 2200-2334.000

Summary for Category: B. Legal

	In 2009\$ (000) "Book Expense"			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
Labor	0	2,525	3,952	4,592
Non-Labor	0	76	114	114
NSE	0	0	0	0
Total	0	2,601	4,066	4,706
FTE	0.0	22.4	30.0	33.0

Cost Centers belonging to this Category:

2200-2334.000 Legal

Labor	0	2,525	3,952	4,592
Non-Labor	0	76	114	114
NSE	0	0	0	0
Total	0	2,601	4,066	4,706
FTE	0.0	22.4	30.0	33.0

**Beginning of Workpaper
2200-2334.000 - Legal**

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: B. Legal
Category-Sub: 1. Law Department
Cost Center: 2200-2334.000 - Legal

Activity Description:

The Law Department provides legal services to SCG through three primary resources: (1) in-house attorneys and staff, (2) outside counsel, and (3) attorneys that reside at the Corporate Center. The Law Department is headed by a General Counsel charged with representing the legal interests of SCG as a separate entity. The General Counsel is supported by two Assistant General Counsels and one Managing Attorney, who oversee the regulatory, litigation, and commercial/environmental practice areas.

Forecast Methodology:

Labor - Zero-Based

These are costs associated with functions/activities transferred from Corporate Center to the utilities.

Non-Labor - Zero-Based

These are costs associated with functions/activities transferred from Corporate Center to the utilities.

NSE - Zero-Based

Non standard escalation is not applicable to this cost center.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

Summary of Results:

		In 2009\$ (000)							
		Adjusted-Recorded					Adjusted-Forecast		
Years		2005	2006	2007	2008	2009	2010	2011	2012
		Total Incurred (100% Level)							
Labor		0	0	0	0	0	3,275	4,277	4,742
Non-Labor		0	0	0	0	0	76	114	114
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	3,351	4,391	4,856
FTE		0.0	0.0	0.0	0.0	0.0	22.4	30.0	33.0
		Allocations Out							
Labor		0	0	0	0	0	750	325	150
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	750	325	150
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Retained							
Labor		0	0	0	0	0	2,525	3,952	4,592
Non-Labor		0	0	0	0	0	76	114	114
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	2,601	4,066	4,706
FTE		0.0	0.0	0.0	0.0	0.0	22.4	30.0	33.0
		Allocations In							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Book Expense							
Labor		0	0	0	0	0	2,525	3,952	4,592
Non-Labor		0	0	0	0	0	76	114	114
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	2,601	4,066	4,706
FTE		0.0	0.0	0.0	0.0	0.0	22.4	30.0	33.0

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

Calculation of Book Expense:

	2009 Adjusted-Recorded					2010 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	750	0	0	750	0.00
Subj. To % Alloc.	0	0	0	0	0.00	2,525	76	0	2,601	22.40
% Allocation										
Retained	100.00%	100.00%				100.00%	100.00%			
SEU	0.00%	0.00%				0.00%	0.00%			
CORP	0.00%	0.00%				0.00%	0.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	0	0	0	0	0.00	2,525	76	0	2,601	22.40
SEU	0	0	0	0	0.00	0	0	0	0	0.00
CORP	0	0	0	0	0.00	0	0	0	0	0.00
Unreg	0	0	0	0	0.00	0	0	0	0	0.00
Total Incurred	0	0	0	0	0.00	3,275	76	0	3,351	22.40
Total Alloc. Out	0	0	0	0	0.00	750	0	0	750	0.00
Total Retained	0	0	0	0	0.00	2,525	76	0	2,601	22.40
Allocations In	0	0	0	0	0.00	0	0	0	0	0.00
Book Expense	0	0	0	0	0.00	2,525	76	0	2,601	22.40

	2011 Adjusted-Forecast					2012 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	325	0	0	325	0.00	150	0	0	150	0.00
Subj. To % Alloc.	3,952	114	0	4,066	30.00	4,592	114	0	4,706	33.00
% Allocation										
Retained	100.00%	100.00%				100.00%	100.00%			
SEU	0.00%	0.00%				0.00%	0.00%			
CORP	0.00%	0.00%				0.00%	0.00%			
Unreg	0.00%	0.00%				0.00%	0.00%			
\$ Allocation										
Retained	3,952	114	0	4,066	30.00	4,592	114	0	4,706	33.00
SEU	0	0	0	0	0.00	0	0	0	0	0.00
CORP	0	0	0	0	0.00	0	0	0	0	0.00
Unreg	0	0	0	0	0.00	0	0	0	0	0.00
Total Incurred	4,277	114	0	4,391	30.00	4,742	114	0	4,856	33.00
Total Alloc. Out	325	0	0	325	0.00	150	0	0	150	0.00
Total Retained	3,952	114	0	4,066	30.00	4,592	114	0	4,706	33.00
Allocations In	0	0	0	0	0.00	0	0	0	0	0.00
Book Expense	3,952	114	0	4,066	30.00	4,592	114	0	4,706	33.00

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: B. Legal
Category-Sub: 1. Law Department
Cost Center: 2200-2334.000 - Legal

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2009

Not Applicable.

Cost Center Allocation Percentage for 2010

This Shared Services organization is new. Accordingly, the Shared Services forecast for the Test Year was derived using a zero-based forecasting method in the absence of historical trend data. Cost estimates were prepared with input from the utility's Law Department management.

Cost Center Allocation Percentage for 2011

This Shared Services organization is new. Accordingly, the Shared Services forecast for the Test Year was derived using a zero-based forecasting method in the absence of historical trend data. Cost estimates were prepared with input from the utility's Law Department management.

Cost Center Allocation Percentage for 2012

This Shared Services organization is new. Accordingly, the Shared Services forecast for the Test Year was derived using a zero-based forecasting method in the absence of historical trend data. Cost estimates were prepared with input from the utility's Law Department management.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

Forecast Summary:

		In 2009 \$(000) "Incurred Costs"								
Forecast Method		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Labor	Zero-Based	0	0	0	3,275	4,277	4,742	3,275	4,277	4,742
Non-Labor	Zero-Based	0	0	0	76	114	114	76	114	114
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	3,351	4,391	4,856	3,351	4,391	4,856
FTE	Zero-Based	0.0	0.0	0.0	22.4	30.0	33.0	22.4	30.0	33.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010	0	71	0	71	0.0	1-Sided Adj

These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	0	0	0	21.7	1-Sided Adj
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ERRATA - FTE(s) associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	180	0	0	180	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	5	0	5	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	0	0	0	0	0.7	1-Sided Adj
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FTEs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	2,345	0	0	2,345	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

2010	750	0	0	750	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities. **2010 reflects 9 months of data, 2011 and 2012 reflect 12 months of data**.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2010 Total	3,275	76	0	3,351	22.4	

2011	0	107	0	107	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	0	0	0	29.0	1-Sided Adj
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ERRATA - FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.

2011	240	0	0	240	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	7	0	7	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	0	0	0	0	1.0	1-Sided Adj
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FTEs associated with functions/activities transferred from Corporate Center to the utilities.

2011	325	0	0	325	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011	3,712	0	0	3,712	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

2011 Total	4,277	114	0	4,391	30.0	
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2012	0	107	0	107	0.0	1-Sided Adj
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These are costs associated with functions/activities transferred from Corporate Center to the utilities.

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj Type</u>
2012	0	0	0	0	29.0	1-Sided Adj
ERRATA - FTE(s) associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	0	0	0	3.0	1-Sided Adj
Adding 3 FTEs including 2 senior counsel to support regulatory and commercial practice areas and 1 administrative associate to support the additional senior counsel.						
2012	465	0	0	465	0.0	1-Sided Adj
Adding 3 FTEs including 2 senior counsel to support regulatory and commercial practice areas and 1 administrative associate to support the additional senior counsel.						
2012	240	0	0	240	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	7	0	7	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	0	0	0	0	1.0	1-Sided Adj
FTEs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	3,887	0	0	3,887	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012	150	0	0	150	0.0	1-Sided Adj
These are costs associated with functions/activities transferred from Corporate Center to the utilities.						
2012 Total	4,742	114	0	4,856	33.0	

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

Determination of Adjusted-Recorded (Incurred Costs):

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2009\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: B. Legal
 Category-Sub: 1. Law Department
 Cost Center: 2200-2334.000 - Legal

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000) "Incurred Costs"				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj Type</u>	<u>From CCtr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: C. Billed-in from SDG&E
 Cost Center: 2200-8928.000

Summary for Category: C. Billed-in from SDG&E

	In 2009\$ (000) "Book Expense"			
	Adjusted-Recorded	Adjusted-Forecast		
	2009	2010	2011	2012
Labor	0	451	276	151
Non-Labor	0	2	4	4
NSE	0	0	0	0
Total	0	453	280	155
FTE	0.0	0.0	0.0	0.0

Cost Centers belonging to this Category:

2200-8928.000 Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Labor	0	451	276	151
Non-Labor	0	2	4	4
NSE	0	0	0	0
Total	0	453	280	155
FTE	0.0	0.0	0.0	0.0

Beginning of Workpaper
2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: C. Billed-in from SDG&E
Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Activity Description:

This cost center was created for GRC to receive the billed-in costs for functional area - LEGAL & EXTERNAL AFFAIRS

Forecast Methodology:

Labor - Zero-Based
N/A

Non-Labor - Zero-Based
N/A

NSE - Zero-Based
N/A

Southern California Gas Company
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Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: C. Billed-in from SDG&E
 Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
 Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Summary of Results:

		In 2009\$ (000)							
		Adjusted-Recorded					Adjusted-Forecast		
Years		2005	2006	2007	2008	2009	2010	2011	2012
		Total Incurred (100% Level)							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Allocations Out							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Retained							
Labor		0	0	0	0	0	0	0	0
Non-Labor		0	0	0	0	0	0	0	0
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Allocations In							
Labor		0	0	0	0	0	451	276	151
Non-Labor		0	0	0	0	0	2	4	4
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	453	280	155
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
		Book Expense							
Labor		0	0	0	0	0	451	276	151
Non-Labor		0	0	0	0	0	2	4	4
NSE		0	0	0	0	0	0	0	0
Total		0	0	0	0	0	453	280	155
FTE		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: C. Billed-in from SDG&E
 Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
 Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Calculation of Book Expense:

	2009 Adjusted-Recorded					2010 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	0	0	0	0	0.00	0	0	0	0	0.00
\$ Allocation										
Retained	0	0	0	0		0	0	0	0	
SEU	0	0	0	0		0	0	0	0	
CORP	0	0	0	0		0	0	0	0	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	0	0	0	0	0.00	0	0	0	0	0.00
Total Retained	0	0	0	0		0	0	0	0	
Allocations In	0	0	0	0		451	2	0	453	
Book Expense	0	0	0	0		451	2	0	453	

	2011 Adjusted-Forecast					2012 Adjusted-Forecast				
	Labor	Non-Labor	NSE	Total	FTE	Labor	Non-Labor	NSE	Total	FTE
Directly Retained	0	0	0	0	0.00	0	0	0	0	0.00
Directly Allocated	0	0	0	0	0.00	0	0	0	0	0.00
Subj. To % Alloc.	0	0	0	0	0.00	0	0	0	0	0.00
\$ Allocation										
Retained	0	0	0	0		0	0	0	0	
SEU	0	0	0	0		0	0	0	0	
CORP	0	0	0	0		0	0	0	0	
Unreg	0	0	0	0		0	0	0	0	
Total Incurred	0	0	0	0	0.00	0	0	0	0	0.00
Total Retained	0	0	0	0		0	0	0	0	
Allocations In	276	4	0	280		151	4	0	155	
Book Expense	276	4	0	280		151	4	0	155	

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: C. Billed-in from SDG&E
Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Cost Center Allocation Percentage Drivers/Methodology:

Cost Center Allocation Percentage for 2009

N/A

Cost Center Allocation Percentage for 2010

N/A

Cost Center Allocation Percentage for 2011

N/A

Cost Center Allocation Percentage for 2012

N/A

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: C. Billed-in from SDG&E
 Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
 Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Forecast Summary:

		In 2009 \$(000) "Incurred Costs"								
Forecast Method		Base Forecast			Forecast Adjustments			Adjusted-Forecast		
		<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Labor	Zero-Based	0	0	0	0	0	0	0	0	0
Non-Labor	Zero-Based	0	0	0	0	0	0	0	0	0
NSE	Zero-Based	0	0	0	0	0	0	0	0	0
Total		0	0	0	0	0	0	0	0	0
FTE	Zero-Based	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

Forecast Adjustment Details:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>Total</u>	<u>FTE</u>	<u>Adj_Type</u>
2010 Total	0	0	0	0	0.0	
2011 Total	0	0	0	0	0.0	
2012 Total	0	0	0	0	0.0	

Southern California Gas Company
Test Year 2012 GRC - REVISED
Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A
Category: C. Billed-in from SDG&E
Category-Sub: 1. USS Billed To CCTR for General Counsel Ext Affairs
Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Determination of Adjusted-Recorded (Incurred Costs):

	2005 (\$000)	2006 (\$000)	2007 (\$000)	2008 (\$000)	2009 (\$000)
Recorded (Nominal \$)*					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Adjustments (Nominal \$) **					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Vacation & Sick (Nominal \$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Escalation to 2009\$					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0
Recorded-Adjusted (Constant 2009\$)					
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

* After company-wide exclusions of Non-GRC costs

** Refer to "Detail of Adjustments to Recorded" page for line item adjustments

Southern California Gas Company
 Test Year 2012 GRC - REVISED
 Shared Services Workpapers

Area: EXTERNAL AFFAIRS & LEGAL
 Witness: Shepherd, Cheryl A
 Category: C. Billed-in from SDG&E
 Category-Sub: 1. USS Billed_To_CCTR for General Counsel Ext Affairs
 Cost Center: 2200-8928.000 - Billed-in Cost Center for LEGAL & EXTERNAL AFFAIRS

Summary of Adjustments to Recorded:

Year	In Nominal \$ (000) "Incurred Costs"				
	2005	2006	2007	2008	2009
Labor	0	0	0	0	0
Non-Labor	0	0	0	0	0
NSE	0	0	0	0	0
Total	0	0	0	0	0
FTE	0.0	0.0	0.0	0.0	0.0

Detail of Adjustments to Recorded:

<u>Year/Expl.</u>	<u>Labor</u>	<u>NLbr</u>	<u>NSE</u>	<u>FTE</u>	<u>Adj_Type</u>	<u>From CCtr</u>	<u>RefID</u>
2005 Total	0	0	0	0.0			
2006 Total	0	0	0	0.0			
2007 Total	0	0	0	0.0			
2008 Total	0	0	0	0.0			
2009 Total	0	0	0	0.0			

Southern California Gas Company
Test Year 2012 GRC - REVISED
Non-Shared Service Workpapers

Area: AGGE - EXTERNAL AFFAIRS & LEGAL
Witness: Shepherd, Cheryl A

Appendix A: List of Non-Shared Cost Centers

<u>Cost Center</u>	<u>Sub</u>	<u>Description</u>
2200-2285	000	CUSTOMER OUTREACH STRATEGY MANAGER
2200-2332	000	VP External Affairs & General Counsel
2200-2335	000	PUBLIC RELATIONS-1100-2169
2200-2338	000	INTERNAL COMMUNICATIONS-1100-2170