

**BEFORE THE PUBLIC UTILITIES COMMISSION
OF THE STATE OF CALIFORNIA**

Application of Southern California Gas
Company (U902G) for Approval of Low
Income Assistance Programs and Budgets
for Program Years 2015-2017.

Application 14-11-_____
(Filed November 18, 2014)

**APPLICATION OF SOUTHERN CALIFORNIA GAS COMPANY
FOR APPROVAL OF LOW-INCOME ASSISTANCE PROGRAMS
AND BUDGETS FOR PROGRAM YEARS 2015-2017**

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I. INTRODUCTION

In accordance with Rule 15 of the California Public Utilities Commission’s (“Commission”) Rules of Practice and Procedure and Decision (“D.”) 14-08-030,¹ Southern California Gas Company (“SoCalGas”) hereby submits its Application for Approval of Low Income Assistance Programs and Budgets for PY2015-2017 (“Application”).

D.14-08-030 directed the IOUs to file 2015-2017 Applications for their Energy Savings Assistance (“ESA”) Program and California Alternate Rates for Energy (“CARE”) Program by November 18, 2014.² This filing consists of the Application, prepared direct testimony in support of the Application, supporting Attachments required by the Guidance Document, and supporting Appendices. The prepared direct testimony is served concurrently herewith, incorporated in the Application by reference, and summarized below in Section III.

¹ D.14-08-030 directed SoCalGas, San Diego Gas & Electric Company (“SDG&E”), Pacific Gas & Electric Company (“PG&E”), and Southern California Edison Company (“SCE”) (collectively, the investor-owned utilities (“IOUs”)) to file applications for Commission approval of their low-income assistance programs and budgets for program years (“PY”) 2015-2017 by November 18, 2014. D.14-08-030 also instructed the IOUs to use Attachment Q (the “Guidance Document”) as the framework and templates for their PY2015-2017 low-income assistance program applications. D.14-08-030, at Ordering Paragraph (“OP”) 60.

² D.14-08-030, at p. 90.

II. SUMMARY OF REQUESTS

In this Application, SoCalGas presents proposals to improve upon its ESA Program and CARE Program.³ These proposals include strategies, plans, activities, measures, policies, and budgets designed to increase the programs' enrollment and overall delivery, as well as help customers reduce their energy bills, promote energy conservation, and assist customers to avoid service disconnections. In PY2015-2017, SoCalGas will continue its commitment to provide programs and services designed to meet the needs of its low-income and special needs customers, those with limited English proficiency, and those living in underserved or hard-to-reach communities who may benefit from SoCalGas' Customer Assistance programs.⁴

III. OVERVIEW OF TESTIMONY

SoCalGas used the Guidance Document as the framework and template for the prepared direct testimony, which is comprised of the following sections.

Section I, sponsored by Mr. Dan Rendler, Director of Customer Programs and Assistance, addresses Section I of the Guidance Document (Summary and Overview of the ESA and CARE Programs and Budgets Application for the PY2015-2017).

Section II, sponsored by Mr. Mark Aguirre, Customer Programs Manager for the ESA Program, and Mr. Hugh Yao, Customer Assistance Manager – Program Leveraging, addresses Section II of the Guidance Document (ESA Program and Budgets Application for PY2015-2017). Mr. Aguirre's testimony sponsors the operational elements of SoCalGas' ESA Program requests, while Mr. Yao's testimony sponsors the marketing and outreach elements of SoCalGas' ESA Program requests.

³ The ESA Program and CARE Program are statutorily-established programs that serve low-income households with an annual income at or below 200% of the Federal Poverty Guidelines.

⁴ SoCalGas also refers to its Low Income Assistance Programs as the SoCalGas Customer Assistance Programs, these terms are interchangeable and for the purposes of this Application SoCalGas will use both terms.

Section III, sponsored by Mrs. Carmen Rudshagen and Mr. Hugh Yao, addresses Section III of the Guidance Document (CARE Program and Budgets Application for PY2015-2017). Mrs. Rudshagen's testimony sponsors the operational elements of SoCalGas' CARE Program requests, while Mr. Yao's testimony sponsors the marketing and outreach elements of SoCalGas' CARE Program requests.

IV. ESA PROGRAM

A. Summary of Requests

In this Application, SoCalGas requests Commission approval of SoCalGas' proposed ESA Program plans for PY2015-2017. SoCalGas proposes to make improvements on many of the existing strategies developed over the past several years. In addition, SoCalGas proposes the following program changes: 1) new initiatives and measures to respond to the Governor's drought emergency directive;⁵ 2) enhanced energy education; 3) modifications to the unwillingness factor; 4) a return to the 10-Year Go-Back Rule; 5) new coordination with the California Lifeline and Covered California Programs, and other utility and state-funded assistance programs; 6) improved plans to identify and target customer segments which have historically been hard-to-reach; and 7) other requests as described herein and in the supporting prepared direct testimony.

SoCalGas proposes to treat 110,000 dwellings per year in PYs 2015-2017.⁶ SoCalGas anticipates that treating 110,000 units per year will be a challenging, but achievable goal, given the program enhancements that are underway and the fact that SoCalGas has treated 96,893 and 106,948 customers in PY2012 and PY2013 respectively.⁷

⁵ SoCalGas seeks to request approval of this initiative via the Tier II Advice Letter process in early 2015 to address the directives in Governor Jerry Brown's Drought State of Emergency on January 17, 2014.

⁶ See Prepared Direct Testimony of Mark Aguirre, at p. 1.

⁷ See Prepared Direct Testimony of Mark Aguirre, at p. 3.

SoCalGas requests a total ESA Program budget of approximately \$375 million over the period 2015-2017, including \$340 million (or approximately 91%) for direct delivery of energy efficiency measures, in order to reach 110,000 customers each year during the period.⁸

B. Background

1. ESA Program Evolution

The ESA Program has offered energy savings and no cost home improvements to income-qualified customers since the early 1980's. The ESA Program is ratepayer funded through the Public Purpose Program Surcharge and is available to residential customers living in all housing types (single family, multi-family, and mobile homes), and is applicable to homeowners or renters. Historically, the ESA Program has been primarily designed to meet the Commission's equity objectives of assisting customers who are highly unlikely or unable to participate in other residential programs.⁹ Over time, however, the focus of the ESA Program has evolved to include other goals for the program.

For instance, in recognition of the "changes in the energy markets and the environment, as well as the needs of the low income customers and the larger community"¹⁰, the Commission in D.07-12-051 updated its policy objectives to make the ESA Program a reliable energy resource for the State of California and provide cost-effective energy savings that serve to promote environmental benefits. To achieve these objectives, the Commission adopted an ESA Program programmatic initiative "to provide all eligible [ESA] customers the opportunity to participate in [ESA] programs and to offer those who wish to participate in all cost effective energy efficiency measures in their residences by 2020." In September 2008, the Commission adopted the California Energy Efficiency Strategic Plan ("CEESP"), which provides program

⁸ See Prepared Direct Testimony of Mark Aguirre, at p. 4.

⁹ D.94-10-059, at p. 119.

¹⁰ D.07-12-051, at p. 3.

guidance to the utilities.¹¹ The CEESP is designed to increase the opportunities for program participation and energy savings; improve leveraging and integration efforts; improve the ESA Program workforce training requirements so as to facilitate participation of minority and other disadvantaged communities; emphasize long term and enduring energy savings; and organize program marketing, education, and outreach (“ME&O”) that is consistent with CEESP strategies.¹²

2. ESA Program Eligibility Guidelines

The ESA Program eligibility guidelines include several factors for participation, which include: 1) household income eligibility; 2) the utility fuel provided to the dwelling; 3) structural feasibility; 4) landlord approval (for renters); 5) previous program service at the dwelling; and 6) the need for energy efficient measures offered through the ESA Program.¹³

Customers enrolling in the program are required to provide documentation of income.¹⁴ The total household income must be equal to or less than 200% of the Federal Poverty Guidelines, with income adjustments for family size, as set forth by the Commission. Customers may also be eligible to participate under the categorical eligibility process and can be automatically enrolled in the ESA Program based on their current participation in certain local, state, or federal means-tested programs.¹⁵

Customers may also be eligible to participate in the ESA Program through self-

¹¹ Pursuant to D.08-09-040, at OP 1.

¹² In January 2011, the CEESP was updated to include an energy efficient lighting chapter. See D.10-09-047, at OP 1.

¹³ See Prepared Direct Testimony of Mark Aguirre, at pp. 7-8.

¹⁴ For purposes of determining ESA Program income eligibility, all income is considered from all household members, including (but not limited to) wages, salaries, interest, dividends, child support, spousal support, disability or veterans’ benefits, rental income, social security, pensions, and all social welfare program benefits before deductions are made. Pursuant to D.14-08-030, Section 6.1.1.3., housing subsidies should not be counted as income, subject to certain exemptions the Commission may approve if proposed in this proceeding.

¹⁵ See Prepared Direct Testimony of Mark Aguirre, at p. 9.

certification. Self-certification is permitted in certain geographic areas where 80% of the customers are likely to be at or below current ESA Program income guidelines.¹⁶ Customers enrolling in the program through self-certification must sign a “self-certification statement,” certifying that the household meets the current income guidelines.

In addition, customers may also be eligible to enroll in the ESA Program if they have been income-qualified through the CARE program’s random post-enrollment verification (“PEV”) process. In this case, the utility requests income documentation from the CARE participant which demonstrates that the customer meets the income guidelines for participation in the CARE program, and as such, the CARE customer is also income-verified and is eligible to participate in the ESA Program.

C. ESA Program Homes Treated Goals

In D.08-11-031, the Commission established a methodology to estimate the remaining eligible number of customers to be treated in order to meet the programmatic initiative of treating all eligible and willing customers by the year 2020. The methodology consists of the following steps:

1. Use the estimated number of income eligible households based on the estimates submitted in the utilities’ annual Estimated Eligibility Updates.
2. Add a 1% annual growth factor accounting for population growth and economic conditions.
3. Deduct the estimated number of households “unwilling to participate” in the program.¹⁷

¹⁶ See Prepared Direct Testimony of Mark Aguirre, at p. 10.

¹⁷ D.08-11-031 used the entire eligible population as a basis and a factor of 5% to estimate unwilling households. However, the Decision stated that “future estimates of willingness may be more precise and may be considered for the 2012-14 budget cycle.”

4. Deduct the number of homes treated by the ESA Program between 2002 through year-end of the most current program year completed.
5. Deduct the projected number of homes treated by the Energy Savings Assistance Program for the current program year.
6. Deduct the number of homes treated by the LIHEAP program between 2002 through year-end of the most current year completed.
7. Multiply the result by 25% to determine the estimated number of homes to be treated in the next program cycle.¹⁸

1. Proposed Modification to the Unwillingness Factor¹⁹

In Application (“A.”) 11-05-017, SoCalGas requested authorization to increase the “unwillingness factor” from 5% to 19% based on actual results from tracked customer responses. SoCalGas also proposed to modify the “unwillingness factor” to include the number of customers found to be “ineligible” because SoCalGas had more precise information on which to base its “unwillingness” factor.²⁰ The Commission in D.12-08-044 determined that it had insufficient data to modify the “unwillingness” factor. Nevertheless, the Commission indicated that the 2013 Low-Income Needs Assessment (“LINA”) Study would provide insight regarding any potential changes to the unwillingness factor.²¹

As discussed in the Prepared Direct Testimony of witness Mark Aguirre, SoCalGas proposes to modify the unwillingness factor based on the recommendations of the LINA Study.²²

¹⁸ See D.08-11-031, at pp. 108-114.

¹⁹ The unwillingness factor is the estimated number of eligible ESA Program customers who are unwilling or unable to enroll in the ESA Program.

²⁰ In D.08-11-031, at p. 10, the Commission stated that future estimates of “unwillingness” calculations may be more precise and may be considered in the 2012-2014 program cycle.

²¹ D.12-08-044, at p. 264. In addition, OP 109 (c) outlined requirements for the Needs Assessment Report to determine the eligible, willing and remaining population for the CARE and ESA Programs.

²² See Prepared Direct Testimony of Mark Aguirre, at p.

SoCalGas proposes to change the estimated unwillingness factor to 24%, so as to more accurately represent the percentage of customers in SoCalGas' service territory that are not willing to participate in the program.²³

2. ESA Program Eligible Population

Based on the modified unwillingness factor of 24%, SoCalGas estimates that there are 480,000 eligible and willing households remaining to be treated by SoCalGas by 2020 in its service territory.²⁴

D. Program Delivery

SoCalGas' ESA Program is implemented through private contractors and community-based organizations ("CBOs"). These licensed contractors are responsible for outreach and assessment, weatherization services, Heating, Ventilating, and Air Conditioning ("HVAC") services, and appliance installations.

1. Program Approach and Design

During the PY2015-2017, SoCalGas plans to continue with its existing program approach and design strategies which include outreach and assessment, enrollment, energy education, measure installation, and inspections of installations and services performed. These program approaches and design strategies are briefly described below.

a. Outreach

For the 2015-2017 program cycle, SoCalGas anticipates its outreach and assessment to be provided by numerous contractors. These outreach and assessment contractors will be key to SoCalGas' success in enrolling qualified customers into the ESA Program by conducting door-to-door canvassing in conjunction with marketing efforts provided by SoCalGas. In addition,

²³ See Prepared Direct Testimony of Mark Aguirre, at pp. 17-22.

²⁴ See Prepared Direct Testimony of Mark Aguirre, at p. 20.

SoCalGas plans to continue working with contractors in allocating assigned regions, which minimizes drive time and increases efficiencies in the installation and delivery of services to customers.²⁵

b. Enrollment

During the 2015-2017 program cycle, SoCalGas plans to continue its existing enrollment process which includes determining customer income eligibility, performing an in-home assessment (including structural feasibility), and delivering energy education. Customers can qualify for the program through targeted self-certification, categorical eligibility, CARE post enrollment verification, or by providing full income documentation. Additionally, SoCalGas is proposing a new initiative to enroll customers who are renters in multi-family communities by including landowner affidavits as a means of self-certification. Once customers are determined to be eligible, the outreach contractor provides an in-home assessment to determine all feasible measures for installation. In addition, customers will be provided with energy and water conservation education that is customized to produce the most benefit and value based on energy consumption and customer behavior.²⁶

c. Measure Installation

SoCalGas plans to continue its existing policy by offering all feasible measures to qualified and eligible dwellings. These measure installations will be performed by licensed contractors participating in the ESA Program. The installation contractors will be responsible for contacting and scheduling appointments with qualified customers to install measures in accordance with the ESA Program Policies & Procedures Manual, the California Installation

²⁵ See Prepared Direct Testimony of Mark Aguirre, at p. 38.

²⁶ See Prepared Direct Testimony of Mark Aguirre, at pp. 35-36.

Standards Manual, and government regulations.²⁷

d. Inspections

During PY2015-2017, SoCalGas plans to continue utilizing its in house inspection personnel to perform program inspections for the ESA Program and Energy Efficiency programs. SoCalGas' ability to utilize its inspection personnel has worked effectively and efficiently in providing quality assurance of work performed by installation contractors and it produces cost savings between programs and provides a higher level of customer service.

2. Program Portfolio

a. Existing Program Measures to Be Continued

For PY2015-2017, SoCalGas will continue to deliver the following measures:

- Air sealing measures including Weatherstripping, Caulking and Minor Home Repair;
- Attic Insulation;
- Repair and replacement of Furnace and Water Heater;
- High Efficiency Clothes Washer;
- Water Heater Pipe Insulation;
- Low-flow Showerhead;
- Faucet Aerator;
- Thermostatic Shower Valve;
- Pilot Retrofit Kit; and
- Furnace clean and Tune.²⁸

²⁷ See Prepared Direct Testimony of Mark Aguirre, at p. 6.

²⁸ See Prepared Direct Testimony of Mark Aguirre, at p. 4.

b. Proposed New Program Measures

For PY2015-2017, SoCalGas proposes to add the following new measures to its ESA Program portfolio:

- High Efficiency Forced Air Unit Furnace (Also known as High Efficiency Furnace); and
- Thermostatic Tub Spout.²⁹

c. Existing Program Measures to Be Retired

SoCalGas proposes to retire duct testing and sealing other than required by Title 24.³⁰

3. Incorporation of Studies and Working Group Reports

Based on the findings of the ESA Program studies and Working Group Reports, SoCalGas proposes to adopt the following recommendations:

a. Energy Education Study

SoCalGas used the recommendations from the Energy Education Phase I Study upon which to base many In Home Energy Education enhancements and proposals. The enhancements SoCalGas will implement include: 1) the Energy Wheel, 2) Outreach Specialist Script, 3) ESA Program-branded Shower Timer, 4) Toilet Tank Efficiency Kit, 5) Energy Education coloring and activity book, and 6) additional giveaways such as an ESA Program-branded reusable tote.³¹

b. Multi-Family Segment Study

In response to the Multifamily Segment Study's primary finding, SoCalGas developed integrated multifamily marketing collateral that presents information regarding all SoCalGas

²⁹ See Prepared Direct Testimony of Mark Aguirre, at p. 37.

³⁰ Pursuant to the new 2013 Title-24 Building Energy Standards which took effect July 1, 2014, duct testing is now mandatory for all new construction and when HVAC equipment is changed and the ducts are altered. See Title 24, part 6 of the California Code of Regulations.

³¹ See Prepared Direct Testimony of Mark Aguirre, at p. 36.

multifamily energy programs and services, including the ESA Program. The brochure will provide information to encourage multifamily property owners and managers to participate in one or more Programs. This will expand marketing coordination between the Energy Upgrade California® Multifamily Home Upgrade Program, Middle Income Direct Install (“MIDI”), Multifamily Energy Efficiency Rebates (“MFEER”) and SoCalGas’ third party multifamily programs. This marketing piece will provide property owners with a one-stop location to identify the program(s) that may best suit their property or project and optimize the benefits derived from participation in multiple programs.³²

In addition, SoCalGas is requesting a streamlined enrollment process for multifamily buildings where the landlord/property owner’s affidavit will be sufficient, showing that at least 80% of the tenants meet the ESA Program income guideline, in order to participate in the ESA Program under a new self-certification proposal as described in the testimony of Mr. Mark Aguirre and Mr. Hugh Yao.³³

c. LINA Study

As discussed in detail in the Prepared Direct Testimony of Mr. Daniel Rendler, SoCalGas proposes to return to the policy of enrolling customers in homes that have been treated since 2002 but 10 or more years prior.³⁴ This proposal is in response to the LINA Study recommendations that the IOUs should explore the tradeoffs from going back to homes that received treatment since 2002.

d. Cost Effectiveness Working Group Results

The Cost-Effectiveness Working Group recommended that the utilities retire the Modified Participant Test (“MPT”) and Utility Cost Test (“UCT”), and instead use a modified

³² See Prepared Direct Testimony of Mark Aguirre, at pp. 76-77.

³³ See Prepared Direct Testimony of Mark Aguirre, at p. 83.

³⁴ See Prepared Direct Testimony of Daniel Rendler, at pp. 11-12.

Total Resource Cost Test (“TRC”) and a new test, the Energy Savings Assistance Cost Effectiveness Test (“ESACET”). This Application presents these two new cost effectiveness tests.³⁵

4. Leveraging

a. Existing Leveraging Activities to Be Continued

For PY2015-2017, SoCalGas’ ESA Program will continue and expand efforts to coordinate activities with other utility and state-administered customer assistance programs, so as to increase program enrollment. SoCalGas will continue to coordinate and expand data sharing efforts with SDG&E, SCE, PG&E, the Los Angeles Department of Water and Power (LADWP), and local water utilities. SoCalGas will continue to work with its CBO network and LIHEAP contractors to reach customers who may not have responded to other channels of marketing or for various reasons had reservations about enrolling in the ESA Program.³⁶

Likewise, SoCalGas will continue leveraging the services of outside contractors to develop and implement a grassroots leveraging program to target tribal communities. The contractor will work with the network of organizations to ensure they have knowledge of SoCalGas’ ESA Program in order to outreach to customers and educate them about program benefits.³⁷

b. New Leveraging Activities

SoCalGas will solicit California Lifeline Program providers to deliver ESA Program applications and materials.³⁸ SoCalGas plans to use the services of an outside contractor to develop and implement a grassroots leveraging program. The contractor will work with the

³⁵ See Prepared Direct Testimony of Mark Aguirre, at pp. 17-19.

³⁶ See Prepared Direct Testimony of Mark Aguirre, at pp. 13-14.

³⁷ See Prepared Direct Testimony of Mark Aguirre, at p. 14.

³⁸ The California Lifeline Program makes phone service more accessible to low income customers.

network of organizations to ensure they have sufficient knowledge of SoCalGas' ESA Program in order to provide outreach and education services about the program's value to qualifying low-income customers.³⁹

SoCalGas also proposes new plans to work with SCE to serve joint ESA Program customers and in efforts to increase the number of households that meet the three measure minimum ("3MM") Rule are requesting adjustments to the 3MM Rule.⁴⁰

5. ME&O

SoCalGas will continue using bill inserts, direct mail and self-mailer lead forms, automated voice messaging ("AVM"), email campaigns, participating in community events, the whole neighborhood approach ("WNA"), mass media, and web campaigns to extend awareness and participation in the low-income programs. SoCalGas marketing and outreach also uses ethnic owned media to reach local communities, and to communicate "in language" with customers. In PY2015-2017, ESA Program outreach will continue to conduct outreach to customers with disabilities by working with CBOs and attending special events.⁴¹

SoCalGas plans to enhance its existing ME&O efforts by using a new customer segmentation strategy which will improve how customer data is used and will help SoCalGas better identify potential ESA Program customers. SoCalGas will continue to leverage general awareness education efforts while incorporating new tactics, such as an interactive tool, customized home energy usage report, and targeted campaigns to multi-family property owners and managers. In addition, for PY2015-2017 SoCalGas developed specialized ME&O tactics to identify, target and enroll customers who rent dwellings, live in rural areas, live in high poverty areas, are transient, and are non-transient. SoCalGas plans to expand outreach to target veterans

³⁹ See Prepared Direct Testimony of Mark Aguirre, at p. 14.

⁴⁰ See Prepared Direct Testimony of Daniel Rendler, at pp. 31-33.

⁴¹ *Id.*

and undocumented residents. To increase program awareness, SoCalGas plans to increase program branding initiatives.⁴²

E. Proposed Modifications to ESA Program Strategies/Policies

1. Modification to the Unwillingness Factor

As discussed above, SoCalGas proposes to increase the current unwillingness factor from 5% to 24%.⁴³ This change is warranted given the information available, and at this advanced stage of the ESA Program it is of particular importance to properly reflect the population to serve by 2020. As the number of remaining customers shrinks, it becomes increasingly difficult to identify and treat these customers. SoCalGas believes it is not the most efficient use of ratepayer funds to attempt to engage customers that are unwilling to participate in the program. Rather, the IOUs should work to serve customers that are willing to accept program benefits.

2. Existing policy to return to the 10-Year Go-Back Rule

SoCalGas is eager to maintain program momentum not only in PY2015-2017, but also in 2018-2020 as the goal deadline approaches. SoCalGas proposes to begin as early as 2015 re-enrolling customers treated after 2002 by returning to the understanding of the “10-Year Go-Back Rule.” SoCalGas would prioritize offering the ESA Program to new qualified customers that were not previously treated.

3. Modification to the 3MM

SoCalGas requests to waive the 3MM requirements when treating multifamily units. Further, once a unit has been determined to require three measures (or otherwise meeting the 3MM), the rule should be interpreted to allow the installation of one or two measures, when the

⁴² See Prepared Direct Testimony of Mark Aguirre, at p. 99.

⁴³ See Prepared Direct Testimony of Daniel Rendler, at p. 20.

third (or other 3MM qualifying) measure is expected to be provided by another crew, including that of a different utility. This modification will benefit SoCalGas' ability to target multifamily customers, as well as improving SoCalGas' coordination efforts with SCE.⁴⁴

4. ESA Program Cost-Effectiveness

In D.14-08-030, the Commission adopted four recommendations of the Cost-Effectiveness Working Group ("CEWG") that performed activities associated with the ESA Program pursuant to D.12-08-044 during the 2010 – 2012 program cycle. These include 1) basing program approval on cost-effectiveness results at the program level; 2) categorizing measures as "resource" and "non-resource" based on the measure's ability to provide savings; 3) application of the Energy Savings Assistance Cost-Effectiveness Test ("ESACET") and the Total Resource Cost ("TRC") test replacing the existing tests; and 4) ordering a preliminary, qualitative Equity Evaluation during PY2015 – 2017.⁴⁵ SoCalGas supported these CEWG recommendations, and notes that this Application is consistent with requirements 1 – 3 noted above.

The Commission declined to adopt a cost-effectiveness threshold for program approval in D.14-08-030, but ordered that the CEWG reconvene to develop such a program-level threshold as expeditiously as possible. For this Application, the proposed ESA Program measures and budget have been evaluated through the ESACET and TRC tests. Presumably, the cost-effectiveness test results would be evaluated against the established threshold, with the outcome factored into disposition toward program approvals.

The CEWG has not yet been reconvened to discuss establishing a cost-effectiveness threshold. The Commission prudently instructed SoCalGas not to delay its Application in the

⁴⁴ See Prepared Direct Testimony of Dan Rendler, at pp. 31-33.

⁴⁵ See Prepared Direct Testimony of Mark Aguirre, at pp. 17-19.

event of this circumstance, but to achieve a high cost-effectiveness for PY2015-2017. In the course of preparing this testimony, the SoCalGas staff involved in preparing the ESA Program proposed measures and budgets and performing the cost-effectiveness tests have reviewed this information and confirmed their efforts in formulating a program offering, balanced against other ESA Program requirements, to amplify ESACET and TRC test results. This is described further in Section D.1. of the testimony of witnesses Aguirre and Yao. SoCalGas notes that the ESA Program is required to install all feasible measures at qualified dwellings, which is a program consideration associated with estimated cost-effectiveness.⁴⁶

As directed by the Commission, the CEWG as reconvened by the Energy Division staff is to make efforts to develop a consensus-based recommendation and submit a progress report by March 1, 2015.

F. Pilots

SoCalGas is not proposing any pilots for the PY2015-2017.

G. Studies

D.14-08-030 instructed the utilities to conduct four statewide studies during the 2015 to 2017 program cycle: an Impact Evaluation, a Needs Assessment, an Energy Education Phase II Report, and a Non Energy Benefits and Equity Evaluation.⁴⁷

The Impact Evaluation will be conducted similar to those in the past with a billing analysis. The study will focus on providing updated energy and demand estimates to be used for program analysis and reporting in the subsequent program cycle.

The Needs Assessment will focus on the four topics listed in D.14-08-030: provide estimates of remaining energy savings potential, assess energy insecurity and burden, evaluate

⁴⁶ See Prepared Direct Testimony of Mark Aguirre, at p. 14.

⁴⁷ See Prepared Direct Testimony of Mark Aguirre, at pp. 123-124.

the level of burden in providing income documentation for CARE participation, and identify the most beneficial program measures.

The Energy Education Phase II Report will analyze the savings potential of the energy education component of the ESA program. The Study will conduct an analysis to determine if any measureable savings can be identified and attributed to the education component of the program.

The Non-Energy Benefits (“NEB”) and Equity Evaluation will accomplish two primary objectives. First, it will provide an updated approach for estimating NEBs for the ESA Program and an updated spreadsheet that will be used for that purpose. Second, it will provide a rating system for assessing the program measures according to the health, comfort and safety criteria established by the Cost Effectiveness Working Group White Paper.

H. Budget

Table 4: ESA Program Budget for PY2015-2017⁴⁸

	PY2014 Authorized	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
Energy Savings Assistance Program				
Energy Efficiency				
<i>Appliances</i>	\$17,785,150	\$16,376,778	\$16,741,980	\$17,117,000
<i>Domestic Hot Water</i>	\$16,843,374	\$14,528,361	\$19,793,179	\$20,236,546
<i>Enclosure</i>	\$41,983,756	\$30,974,228	\$31,664,954	\$32,374,249
<i>HVAC</i>	\$19,210,885	\$22,472,621	\$22,973,761	\$23,488,373
<i>Maintenance</i>	\$2,128,846	\$1,853,937	\$1,895,280	\$1,937,734
<i>Lighting</i>	-	\$0	\$0	\$0
<i>Miscellaneous</i>	-	\$0	\$0	\$0
<i>Customer Enrollment</i>	\$20,834,354.00	\$17,715,201	\$18,110,250	\$18,515,920
In Home Education	\$2,531,192	\$3,633,788	\$3,714,821	\$3,798,033
Pilot	-	-	-	-
Energy Efficiency Total	\$121,317,557	\$107,554,914	\$114,894,224	\$117,467,855
Training Center	\$681,105	\$986,832	\$885,711	\$908,314
Inspections	\$3,361,051	\$2,256,181	\$2,306,256	\$2,357,651
Marketing and Outreach	\$1,198,436	\$2,480,291	\$2,558,973	\$2,600,256
Statewide Marketing Education and Outreach	\$100,000	\$0	\$0	\$0
Measurement and Evaluation Studies	\$91,667	\$195,833	\$195,833	\$195,833
Regulatory Compliance	\$295,333	\$327,469	\$335,621	\$344,307
General Administration	\$5,286,041	\$5,423,125	\$5,520,021	\$5,291,513
CPUC Energy Division	86,000.00	86,000.00	86,000.00	86,000.00
TOTAL PROGRAM COSTS	\$132,417,190	\$119,310,646	\$126,782,639	\$129,251,729

⁴⁸ See Prepared Direct Testimony of Mark Aguirre, at pp. 131-143.

I. Revenue Requirements and Rate Impact

Table 5, below, presents revenue and rate changes associated with the proposed SoCalGas PY2015 – 2017 budget for the ESA Program. Revenue and rate changes are shown in comparison to the current Public Purpose Program (“PPP”) Surcharge rates, which are set according to the late-October Advice Letter that reflect the Low Income Assistance Program budgets for 2014.⁴⁹ SoCalGas’ current rates,⁵⁰ reflect a lower 2014 budget amount than shown in Table 4, above, due to the issuance of D.14-08-030 (Phase II for PY2012 – 2014) in August 2014, which increased the SoCalGas budget for 2014 by approximately \$12 million. While the revenue change for ratemaking purposes only shows a proposed \$1.2 million decrease for 2015 (in Table 5), the proposed budgetary change is an approximate \$13 million decrease in 2015. The budget for 2016 is \$5.6 million lower, and for 2017 is \$3.2 million lower, than 2014, respectively. The larger budgetary impact of this proposal will be conveyed through the Direct Assistance Program Balancing Account.

Table 5: Revenue Requirements and PPP Rates⁵¹

Revenue Requirements and PPPS Rates - ESAP				
	2014	2015	2016	2017
SCG				
Increase (Decrease) in PPPS Revenue Requirement \$ Millions:				
ESAP	\$0	(\$1.2)	\$7.5	\$2.5
Total PPPS Revenue	\$288	\$287	\$294	\$297
Change/year \$millions		(\$1.2)	\$7.5	\$2.5
Increase (Decrease) in PPPS Rate \$/th:				
Residential		(\$0.00048)	\$0.00301	\$0.00100
Core C&I		\$0.00000	\$0.00000	\$0.00000
NonCore C&I		\$0.00000	\$0.00000	\$0.00000

⁴⁹ SoCalGas filed Advice Letter (“AL”) 4707 on October 31, 2014, to update the SoCalGas PPP surcharge rates to be effective January 1, 2015.

⁵⁰ SoCalGas’ current rates are specifically based on Advice No. AL4552, filed on October 28, 2013, and containing the budgets from D.12-08-044 (Phase I for PY2012 – 2014) for 2014. AL 4552 was made effective January 1, 2014.

⁵¹ See Prepared Direct Testimony of Mark Aguirre, at p. 144.

J. Conclusion

SoCalGas respectfully requests that the Commission approve SoCalGas' ESA Program plans and budgets for PY2015-2017, as described herein and in the supporting testimony. Specifically, SoCalGas requests that the Commission grant:

- Approval of SoCalGas' PY2015-2017 ESA Program plans and budgets.
- Approval of the mix of measures reflected in Attachments A-5 for the ESA Program.
- Approval to add new measures as proposed in Section II.E.1.b. in the testimony of witnesses Aguirre and Yao.
- Approval of the marketing and outreach elements requested in the testimony of witnesses Aguirre and Yao.
- Approval to use the methodology adopted for the eligible population as revised herein.
- Approval to return to the 10-Year Go-Back Rule to provide for a sustainable ESA Program.
- Approval to continue integration and leveraging efforts.
- Approval all other ESA Program requests described herein and in the supporting testimony.

V. CARE PROGRAM

Below is a discussion of SoCalGas' proposed CARE Program administrative activities and budget for PY2015-2017.

A. Overview

The CARE program was established to assist eligible low-income households, with total household gross income which is no greater than 200% of the FPG, with a monthly discount on their gas and electric bills. The CARE program is funded through a PPP surcharge paid through non-participating customer's monthly energy bills. Currently, SoCalGas provides a 20% discount on gas bills.

B. Summary

For PY2015-2017, SoCalGas plans to: 1) continue to improve on many of the successful and existing strategies developed over the past several years; 2) incorporate best practices based on customer experience and new technologies; and, 3) improve upon existing efforts to retain enrollment of qualified customers who are required to recertify their eligibility or who have been selected for PEV. SoCalGas also reviewed recommendations contained within the LINA Study, and identified and incorporated strategies to increase enrollment in underserved communities.⁵²

1. Requests

SoCalGas' goal is to add 113,948 new CARE customers in PY2015, 17,071 CARE customers in PY2016, and 17,242 CARE customers in PY2017.⁵³ SoCalGas anticipates reaching the 90% penetration goal in 2016. As of September 2014, SoCalGas is at 82.5% penetration.

In order to facilitate reaching the projected enrollment goals and fund the proposed PY2015-2017 activities, SoCalGas is requesting a total administrative budget of \$27.97 million.⁵⁴

⁵² See Prepared Direct Testimony of Carmen Rudshagen, at p. 8.

⁵³ See Prepared Direct Testimony of Carmen Rudshagen, at p. 18.

⁵⁴ See Prepared Direct Testimony of Carmen Rudshagen, at p. 19.

C. Program Eligibility Guidelines

The CARE program is available to all SoCalGas customers who wish to participate and meet either one of two qualifications guideline requirements. The first criteria is if the total gross (before tax) income of all persons in the household is at or below 200% of the Federal Poverty Guidelines.⁵⁵ Customers may also qualify for the CARE Program via the categorical eligibility process.

D. Program Delivery

1. Existing strategies

There are three processes of the CARE program: new enrollments, recertification, and PEV. To support these program processes, SoCalGas utilizes various marketing and outreach strategies and tactics to improve customer participation. Activities include the following:

- Direct Marketing (e.g. Direct mail, AVM, email)
- Phone Enrollment and Phone Recertification
- Bill Package – bill insert, onsert and bill newsletter
- Website– SoCalGas.com and SoCalGas online application and recertification
- Multilingual Mass Media Campaigns – Television, radio, print
- Social Media – Facebook, YouTube, and Twitter
- Digital Advertising – online banner and search engine ads
- Collateral – education booklets, application forms and program information sheets
- Community Outreach – events, presentations, and trainings

⁵⁵ See Prepared Direct Testimony of Carmen Rudshagen, at p. 4.

- Recertification and PEV reminder calls and mailings
- Probability model to select customers for PEV⁵⁶

SoCalGas works closely with a network of over 100 CBOs to connect customers to the CARE Program. These organizations represent the diversity of SoCalGas' service territory.

These organizations conduct the following activities:

- Door-to-door canvassing;
- In-person enrollment services;
- Presentations and events;
- Delivery of program material/collateral on their websites, social media channels, email blasts, e-newsletters and print newsletters; and
- Promotion and customize messaging to targeted audiences.⁵⁷

SoCalGas will continue to build on the success of marketing and outreach strategies during the 2015-2017 program cycle.

2. Proposed Strategies

SoCalGas will employ the following new strategies to improve upon program participation and retention for PY2015-2017:

New Enrollment

- Customer Contact Center live telephone enrollment
- CARE program education targeting potentially eligible customers
- Utilize updated customer segmentation information to improve targeting efforts

⁵⁶ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 40-44.

⁵⁷ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 62-64.

- Use multi-tactic marketing efforts using, direct mail, email, live phone enrollment, and door-to-door canvassing to target hard-to-reach customers such as renters, and customers who live in rural and high poverty areas
- Leverage partnerships with CBOs, tribal organizations, and other public and private organizations that work in conjunction with the California Lifeline and/or the Covered California agencies
- Redesign the CARE application to consolidate the variances in the existing forms for operation efficiency.
- CARE webpages and CARE application to be accessible on all mobile devices.
- Enhance web enrollment both on SoCalGas.com and MyAccount.⁵⁸

Recertification

- Improved delivery of recertification process on SoCalGas.com.
- Simplify customer identification for the online forms by eliminating the need to provide difficult to remember data, such as utility account number.
- Conduct follow-up outreach to re-enroll qualified customers who fall off the rate because they do not recertify on time.⁵⁹

PEV

- Concise PEV requirements on the form to aid in increasing the PEV response rate.
- Detailed PEV qualification criteria on the SoCalGas website including a frequently asked questions section.

Communicate multiple in-take channels on the PEV form.

⁵⁸ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 23-24.

⁵⁹ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 29-30.

Other Initiatives

- Modifications to SoCalGas' mobile app.

3. Leveraging Opportunities

SoCalGas will continue to utilize community partners to promote the CARE Program and improve opportunities to enroll customers in the program. For example, SoCalGas, in conjunction with the other IOUs, have coordinated with the California Department of Community Services & Development (“CSD”) to review the processing of LIHEAP crisis grants for customers. SoCalGas will continue to work with CSD on grant posting procedures as well as, how to best leverage the bill assistance funds to ensure that customers receive the greatest benefit.⁶⁰

SoCalGas will also leverage opportunities to work with California Lifeline and Covered California agencies, as well as Veterans service providers, to deliver messages to targeted minority, low income and special needs customers. In addition, SoCalGas will continue to coordinate leveraging opportunities with SCE, LADWP, and water utilities.⁶¹

E. Pilots

SoCalGas is not proposing to conduct any new statewide pilots or studies in PY2015-2017. SoCalGas plans to continue the Community Help and Awareness of Natural Gas and Electricity Services (“CHANGES”) pilot in 2015. In addition, if the Commission proposes to extend the CHANGES pilot through 2017, SoCalGas will require associated funding.⁶²

⁶⁰ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 60-61.

⁶¹ See Prepared Direct Testimony of Carmen Rudshagen, at p. 8.

⁶² See Prepared Direct Testimony of Carmen Rudshagen, at p. 75

F. Studies

SoCalGas is not proposing to conduct any new statewide pilots or studies in PY2015-2017. SoCalGas proposes to conduct a regional study to assess undocumented residents’ trust barriers. The study has a limited scope and will utilize in depth interviews to inform SoCalGas’ marketing and outreach to this customer segment. The cost of the study and early testing and implementation of findings will be shared between the CARE and ESA Program marketing and outreach budgets.

SoCalGas is also proposing a one-time CARE Customer Service Representative (“CSR”) Enrollment Study in 2016. SoCalGas anticipates that when customers call to turn on service or make payment arrangements the CSR-assisted CARE enrollments will result in approximately 100,000 additional CARE customers⁶³ and help support the 90% penetration rate goal. SoCalGas plans to conduct a market research study to troubleshoot and determine whether there are any improvements and/or issues that can be identified and where changes or enhancements to the process can be made.

G. Budget

Table 6 - 2015-2017 Proposed CARE Program Budget⁶⁴

	2014	2015	2016	2017
Customer to enroll	1,593,140	1,707,088	1,724,159	1,741,401
Administrative Costs	\$16,364,513	\$8,523,913	\$9,846,021	\$9,600,835
Subsidies and Benefits	\$131,142,177	\$130,453,111	\$131,338,535	\$132,351,979
Total Program Costs and Customer Discount	\$147,506,690	\$138,977,024	\$141,184,556	\$141,952,814

⁶³ SoCalGas anticipates approximately 290,000 customers will enroll using CSRs, which amounts to approximately 100,000 incremental enrollments over the current number of enrollments generated from CSR-assisted enrollments.

⁶⁴ See Prepared Direct Testimony of Carmen Rudshagen, at pp. 67-79.

H. Revenue Requirements and Rate Impacts⁶⁵

Table 7: Revenue Requirements and PPP Rates

	2014	2015	2016	2017
SCG				
Increase (Decrease) in PPPS Revenue Requirement in Millions:				
CARE Program	\$0	\$5.3	\$0.9	\$1.0
CARE Admin	\$0	(\$7.7)	\$1.3	(\$0.2)
	\$0	(\$2.4)	\$2.2	\$0.8
Total PPPS Revenue	\$288	\$286	\$288	\$288
Change/year \$millions		(\$2.4)	\$2.2	\$0.8
Increase (Decrease) in PPPS Rate \$/th:				
Residential		(\$0.00041)	\$0.00055	\$0.00021
Core C&I		(\$0.00041)	\$0.00055	\$0.00021
NonCore C&I		(\$0.00041)	\$0.00055	\$0.00021

I. Conclusion

SoCalGas respectfully requests the Commission to approve the CARE program plans and budgets for PY2015, PY2016, and PY2017 as described in this testimony and authorize the following:

1. Approval of its PY2015, PY2016 and PY2017 CARE program plans and forecasted administrative costs.
2. Authorization to implement CARE program changes and activities as described herein and in the supporting testimony.

⁶⁵ See Prepared Direct Testimony of Carmen Rudshagen, at p. 81.

VI. STATUTORY AND PROCEDURAL REQUIREMENTS

A. Proposed Category, Issues to Be Considered, Need for Hearings and Proposed Schedule

SoCalGas proposes to categorize this Application as a “ratesetting” proceeding within the meaning of Rules 1.3(e) and 7.1. Because of the limited factual issues to be addressed in this proceeding, SoCalGas does not anticipate a need for hearings. In the event hearings do become necessary, SoCalGas proposes two procedural schedules:

Schedule 1 (Assumes Hearings)

Filing of Application	November 18, 2014
Protests	December 19, 2014
Prehearing Conference	January 7, 2014
Testimony of Interested Parties	February 13, 2015
Rebuttal Testimony/Replies to Comments	March 13, 2015
Evidentiary Hearings (if needed)	April 1-3, 2015
Opening Briefs	April 24, 2015
Reply Briefs	May 8, 2015
Proposed Decision	June 23, 2015
Comments to Proposed Decision	July 13, 2015
Reply Comments to Proposed Decision	July 20, 2015
Final Decision	August 2015

Schedule 2 (Assumes No Hearings)

Filing of Application	November 18, 2014
Prehearing Conference	January 7, 2014
Protests	December 19, 2015
Testimony of Interested Parties	February 13, 2015
Rebuttal Testimony/Replies to Comments	March 13, 2015
Prehearing Conference	March 23, 2015
Opening Briefs	April 3, 2015
Reply Briefs	April 17, 2015
Proposed Decision	June 2, 2015
Comments to Proposed Decision	June 22, 2015
Reply Comments to Proposed Decision	June 29, 2015
Final Decision	July 2015

SoCalGas recommends that the Commission adopt the latter of these two proposed schedules for the reason explained above.

B. Statutory Authority - Rule 2.1

This Application is made pursuant to Section 451, 701, 702, 728, and 729 of the Public Utilities Code of the State of California; the Commission’s Rules of Practice and Procedure; and the other relevant prior decisions, orders, and resolutions of the Commission.

C. Legal Name, Place of Business/Incorporation - Rule 2.1(a)

Applicant’s legal name is Southern California Gas Company. SoCalGas is a public utility corporation organized and existing under the laws of the State of California, with its principal place of business at 555 W. 5th Street, Los Angeles, CA 90013.

D. Correspondence - Rule 2.1(b)

Correspondence or communication regarding this Application should be addressed to:

Elizabeth Baires
Regulatory Manager
Southern California Gas Company
555 W. 5th Street
Los Angeles, California 90013
Telephone: (213) 244-3364
Facsimile: (213) 244-4957
E-Mail: ebaires@semprautilities.com

With a copy to:

Kim F. Hassan
Attorney
Southern California Gas Company
555 West 5th Street, GT14E7
Los Angeles, California 90013
Telephone: (213) 244-3061
Facsimile: (213) 629-9620
E-mail: khassan@semprautilities.com

E. Articles of Incorporation - Rule 2.2

SoCalGas is incorporated under the laws of the State of California. A certified copy of the restated Articles of Incorporation, as last amended, currently in effect and certified by the California Secretary of State, was filed with the Commission on October 1, 1998 in connection with SoCalGas' Application No. 98-10-012, and is incorporated herein by reference.

F. Financial Statement, Balance Sheet and Income Statement – Rule 3.2(a)(4)

Appendix A to this Application is SoCalGas Balance Sheet as of March 31, 2014.

G. Rates – Rules 3.2(a)(2) and 3.2(a)(3)

The current and proposed rates that will result from this Application are described in Attachment B-2.

H. Property and Equipment – Rule 3.2 (a)(4)

A general description of SoCalGas properties was filed with the Commission on October 5, 2001, in connection with Application 01-10-005, and is incorporated herein by reference.

Appendix B to this Application is a statement of SoCalGas' Cost of Property and Depreciation Reserve Applicable Thereto as of June 30, 2014.

I. Summary of Earnings – Rules 3.2(a)(5)

Appendix C to this Application is a Summary of Earnings for SoCalGas for the 3 months ended June 30, 2014.

J. Depreciation – Rule 3.2(7)

For financial statement purposes, depreciation of utility plant has been computed on a straight-line remaining life basis at rates based on the estimated useful lives of plant properties. For federal income tax accrual purposes, SoCalGas generally computes depreciation using the straight-line method for tax property additions prior to 1954, and liberalized depreciation, which includes Class Life and Asset Depreciation Range Systems, on tax property additions after 1954 and prior to 1981. For financial reporting and rate-fixing purposes, “flow through accounting” has been adopted for such properties. For tax property additions in years 1981 through 1986, SoCalGas has computed its tax depreciation using the Accelerated Cost Recovery System. For years after 1986, SDG&E has computed its tax depreciation using the Modified Accelerated Cost Recovery Systems and, since 1982, has normalized the effects of the depreciation differences in accordance with the Economic Recovery Tax Act of 1981 and the Tax Reform Act of 1986.

K. Proxy Statement – Rule 3.2(a)(8)

A copy of SoCalGas' most recent proxy statement, dated April 24, 2014, was provided to the Commission on May 12, 2014, and is incorporated herein by reference.

L. Pass Through of Costs – Rule 3.2(a)(10)

The changes that SoCalGas seeks in this Application reflect estimated costs to SoCalGas, and passes through to customers only costs that SoCalGas incurs for the services and commodities that it furnishes.

M. Service and Notice – Rule 3.2(b)

SoCalGas is serving this Application on all parties to A.11-05-017 *et al*, R.13-12-011, and R.13-11-005. Within ten days of filing this application, SoCalGas will mail notice of this Application to the State of California and to cities and counties that SoCalGas serves and SoCalGas will post the notice in its offices and publish the notice in newspapers of general circulation in each county in its service territory. In addition, SoCalGas will include notices with the regular bills mailed to all customers affected by the proposed rate changes. The service list of state and government agencies is attached hereto as Appendix D.


VII. RELIEF REQUESTED


For the reasons set forth in this Application and accompanying testimony, SoCalGas respectfully asks the Commission to:

- 1) Approve SoCalGas' low-income assistance program plans, measures, and budgets for PY2015-2017.
- 2) Approve SoCalGas' requested changes to the Commission-adopted policies for the Energy Savings Assistance Program and CARE program.

- 3) Grant such other and further relief which the Commission finds to be just and reasonable.

Respectfully submitted this 18th day of November 2014,

By: 
Rodger Schwecke
Vice President - Customer Solutions
SOUTHERN CALIFORNIA GAS COMPANY

By: 
KIM F. HASSAN
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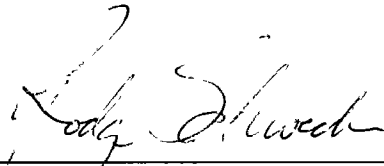
November 18, 2014

VERIFICATION

I am an officer of Southern California Gas Company, and am authorized to make this verification on its behalf. I am informed and believe that the matters stated in the foregoing Application are true to my own knowledge, except as to matters which are therein stated on information and belief, and as to those matters I believe them to be true.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this 18th day of November, 2014 at Los Angeles, California.



Rodger Schwecke
Vice President - Customer Solutions

APPENDIX A

**SOUTHERN CALIFORNIA GAS COMPANY
FINANCIAL STATEMENT
MARCH 31, 2014**

(a) Amounts and Kinds of Stock Authorized:

Preferred Stock	160,000	shares	Par Value \$4,000,000
Preferred Stock	840,000	shares	Par Value \$21,000,000
Preferred Stock	5,000,000	shares	Without Par Value
Preference Stock	5,000,000	shares	Without Par Value
Common Stock	100,000,000	shares	Without Par Value

Amounts and Kinds of Stock Outstanding:

PREFERRED STOCK

6.0%	79,011	shares	\$1,975,275
6.0%	783,032	shares	19,575,800

COMMON STOCK

91,300,000	shares	834,888,907
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(b) Terms of Preferred Stock:

Full information as to this item is given in connection with Application No. 96-09-046, to which references are hereby made.

(c) Brief Description of Mortgage:

Full information as to this item is given in Application No. 09-09-046 to which reference is hereby made.

(d) Number and Amount of Bonds Authorized and Issued:

	Nominal Date of Issue	Par Value		Interest Paid in 2013
		Authorized and Issued	Outstanding	
<u>First Mortgage Bonds:</u>				
5.45% Series HH, due 2018	10-14-03	250,000,000	250,000,000	13,625,000
5.75% Series KK, due 2035	11-18-05	250,000,000	250,000,000	14,375,000
5.50% Series LL, due 2014	11-21-08	250,000,000	250,000,000	13,750,000
5.125% Series MM, due 2040	11-18-10	300,000,000	300,000,000	15,375,000
3.750% Series NN, due 2042	09-21-12	350,000,000	350,000,000	12,906,250
<u>Other Long-Term Debt</u>				
4.750% SFr. Foreign Interest Payment Securities	05-14-06	7,877,038	7,475,533	355,091
5.67% Medium-Term Note, due 2028	01-15-03	5,000,000	5,000,000	283,500

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
ASSETS AND OTHER DEBITS
JUNE 30, 2014**

1. UTILITY PLANT		<u>2014</u>
101	UTILITY PLANT IN SERVICE	\$11,690,334,452
102	UTILITY PLANT PURCHASED OR SOLD	-
105	PLANT HELD FOR FUTURE USE	-
106	COMPLETED CONSTRUCTION NOT CLASSIFIED	-
107	CONSTRUCTION WORK IN PROGRESS	418,125,888
108	ACCUMULATED PROVISION FOR DEPRECIATION OF UTILITY PLANT	(4,553,143,951)
111	ACCUMULATED PROVISION FOR AMORTIZATION OF UTILITY PLANT	(49,265,677)
117	GAS STORED-UNDERGROUND	59,101,071
	TOTAL NET UTILITY PLANT	<u>7,565,151,783</u>
 2. OTHER PROPERTY AND INVESTMENTS		
121	NONUTILITY PROPERTY	116,851,288
122	ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF NONUTILITY PROPERTY	(85,647,296)
123	INVESTMENTS IN SUBSIDIARY COMPANIES	-
124	OTHER INVESTMENTS	122
125	SINKING FUNDS	-
128	OTHER SPECIAL FUNDS	3,000,000
	TOTAL OTHER PROPERTY AND INVESTMENTS	<u>34,204,114</u>

Data from SPL as of September 02, 2014.

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
ASSETS AND OTHER DEBITS
JUNE 30, 2014**

3. CURRENT AND ACCRUED ASSETS		2014
131	CASH	15,833,567
132	INTEREST SPECIAL DEPOSITS	-
134	OTHER SPECIAL DEPOSITS	-
135	WORKING FUNDS	92,463
136	TEMPORARY CASH INVESTMENTS	-
141	NOTES RECEIVABLE	-
142	CUSTOMER ACCOUNTS RECEIVABLE	417,111,108
143	OTHER ACCOUNTS RECEIVABLE	30,665,729
144	ACCUMULATED PROVISION FOR UNCOLLECTIBLE ACCOUNTS	(6,424,682)
145	NOTES RECEIVABLE FROM ASSOCIATED COMPANIES	-
146	ACCOUNTS RECEIVABLE FROM ASSOCIATED COMPANIES	14,089,410
151	FUEL STOCK	-
152	FUEL STOCK EXPENSE UNDISTRIBUTED	-
154	PLANT MATERIALS AND OPERATING SUPPLIES	28,428,680
155	MERCHANDISE	1,131
156	OTHER MATERIALS AND SUPPLIES	-
158	GHG ALLOWANCE	3,557,315
163	STORES EXPENSE UNDISTRIBUTED	176,547
164	GAS STORED	35,431,724
165	PREPAYMENTS	65,853,347
171	INTEREST AND DIVIDENDS RECEIVABLE	3,630,538
173	ACCRUED UTILITY REVENUES	-
174	MISCELLANEOUS CURRENT AND ACCRUED ASSETS	36,679,772
175	DERIVATIVE INSTRUMENT ASSETS	4,930,160
176	LONG TERM PORTION OF DERIVATIVE ASSETS - HEDGES	-
TOTAL CURRENT AND ACCRUED ASSETS		650,056,809
4. DEFERRED DEBITS		
181	UNAMORTIZED DEBT EXPENSE	10,842,776
182	UNRECOVERED PLANT AND OTHER REGULATORY ASSETS	1,107,180,236
183	PRELIMINARY SURVEY & INVESTIGATION CHARGES	315,551
184	CLEARING ACCOUNTS	2,766,952
185	TEMPORARY FACILITIES	-
186	MISCELLANEOUS DEFERRED DEBITS	203,363,635
188	RESEARCH AND DEVELOPMENT	-
189	UNAMORTIZED LOSS ON REACQUIRED DEBT	13,931,771
190	ACCUMULATED DEFERRED INCOME TAXES	285,420,502
191	UNRECOVERED PURCHASED GAS COSTS	-
TOTAL DEFERRED DEBITS		1,623,821,423
TOTAL ASSETS AND OTHER DEBITS		\$ 9,873,234,129

Data from SPL as of September 02, 2014.

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
LIABILITIES AND OTHER CREDITS
JUNE 30, 2014**

5. PROPRIETARY CAPITAL		2014
201	COMMON STOCK ISSUED	(834,888,907)
204	PREFERRED STOCK ISSUED	(21,551,075)
207	PREMIUM ON CAPITAL STOCK	-
208	OTHER PAID-IN CAPITAL	-
210	GAIN ON RETIRED CAPITAL STOCK	(9,722)
211	MISCELLANEOUS PAID-IN CAPITAL	(31,306,680)
214	CAPITAL STOCK EXPENSE	143,261
216	UNAPPROPRIATED RETAINED EARNINGS	(1,758,484,963)
219	ACCUMULATED OTHER COMPREHENSIVE INCOME	18,321,903
TOTAL PROPRIETARY CAPITAL		(2,627,776,183)
6. LONG-TERM DEBT		
221	BONDS	(1,400,000,000)
224	OTHER LONG-TERM DEBT	(12,475,533)
225	UNAMORTIZED PREMIUM ON LONG-TERM DEBT	-
226	UNAMORTIZED DISCOUNT ON LONG-TERM DEBT	5,052,748
TOTAL LONG-TERM DEBT		(1,407,422,785)
7. OTHER NONCURRENT LIABILITIES		
227	OBLIGATIONS UNDER CAPITAL LEASES - NONCURRENT	(479,894)
228.2	ACCUMULATED PROVISION FOR INJURIES AND DAMAGES	(213,948,710)
228.3	ACCUMULATED PROVISION FOR PENSIONS AND BENEFITS	(401,372,040)
228.4	ACCUMULATED MISCELLANEOUS OPERATING PROVISIONS	-
230	ASSET RETIREMENT OBLIGATIONS	(1,236,170,601)
TOTAL OTHER NONCURRENT LIABILITIES		(1,851,971,245)

Data from SPL as of September 02, 2014.

**SOUTHERN CALIFORNIA GAS COMPANY
BALANCE SHEET
LIABILITIES AND OTHER CREDITS
JUNE 30, 2014**

8. CURRENT AND ACCRUED LIABILITES		2014
231	NOTES PAYABLE	-
232	ACCOUNTS PAYABLE	(454,313,749)
233	NOTES PAYABLE TO ASSOCIATED COMPANIES	-
234	ACCOUNTS PAYABLE TO ASSOCIATED COMPANIES	(14,369,193)
235	CUSTOMER DEPOSITS	(75,412,772)
236	TAXES ACCRUED	(38,473,864)
237	INTEREST ACCRUED	(18,182,144)
238	DIVIDENDS DECLARED	(323,265)
241	TAX COLLECTIONS PAYABLE	(23,199,132)
242	MISCELLANEOUS CURRENT AND ACCRUED LIABILITIES	(198,117,966)
243	OBLIGATIONS UNDER CAPITAL LEASES - CURRENT	(1,209,808)
244	DERIVATIVE INSTRUMENT LIABILITIES	(921,692)
245	DERIVATIVE INSTRUMENT LIABILITIES - HEDGES	-
TOTAL CURRENT AND ACCRUED LIABILITIES		(824,523,585)

9. DEFERRED CREDITS		
252	CUSTOMER ADVANCES FOR CONSTRUCTION	(83,193,545)
253	OTHER DEFERRED CREDITS	(105,990,411)
254	OTHER REGULATORY LIABILITIES	(1,709,075,210)
255	ACCUMULATED DEFERRED INVESTMENT TAX CREDITS	(17,510,514)
257	UNAMORTIZED GAIN ON REACQUIRED DEBT	-
281	ACCUMULATED DEFERRED INCOME TAXES - ACCELERATED	-
282	ACCUMULATED DEFERRED INCOME TAXES - PROPERTY	(1,202,574,827)
283	ACCUMULATED DEFERRED INCOME TAXES - OTHER	(178,260,554)
TOTAL DEFERRED CREDITS		(3,296,605,061)
TOTAL LIABILITIES AND OTHER CREDITS		\$ (10,008,298,859)

Data from SPL as of September 02, 2014.

SOUTHERN CALIFORNIA GAS COMPANY
STATEMENT OF INCOME AND RETAINED EARNINGS
SIX MONTHS ENDED JUNE 30, 2014

1. UTILITY OPERATING INCOME

400	OPERATING REVENUES		1,084,931,582
401	OPERATING EXPENSES	783,825,407	
402	MAINTENANCE EXPENSES	45,316,274	
403-7	DEPRECIATION AND AMORTIZATION EXPENSES	103,996,080	
408.1	TAXES OTHER THAN INCOME TAXES	22,110,256	
409.1	INCOME TAXES	13,215,702	
410.1	PROVISION FOR DEFERRED INCOME TAXES	92,185,114	
411.1	PROVISION FOR DEFERRED INCOME TAXES - CREDIT	(66,712,176)	
411.4	INVESTMENT TAX CREDIT ADJUSTMENTS	(507,847)	
411.6	GAIN FROM DISPOSITION OF UTILITY PLANT	-	
411.7	LOSS FROM DISPOSITION OF UTILITY PLANT	-	
	TOTAL OPERATING REVENUE DEDUCTIONS		993,428,810
	NET OPERATING INCOME		91,502,772

2. OTHER INCOME AND DEDUCTIONS

415	REVENUE FROM MERCHANDISING, JOBBING AND CONTRACT WORK		-
417	REVENUES FROM NONUTILITY OPERATIONS	-	
417.1	EXPENSES OF NONUTILITY OPERATIONS	(33,705)	
418	NONOPERATING RENTAL INCOME	102,728	
418.1	EQUITY IN EARNINGS OF SUBSIDIARIES	-	
419	INTEREST AND DIVIDEND INCOME	(95,327)	
419.1	ALLOWANCE FOR OTHER FUNDS USED DURING CONSTRUCTION	5,214,390	
421	MISCELLANEOUS NONOPERATING INCOME	(54,358)	
421.1	GAIN ON DISPOSITION OF PROPERTY	-	
	TOTAL OTHER INCOME	5,133,728	
425	MISCELLANEOUS AMORTIZATION	-	
426	MISCELLANEOUS OTHER INCOME DEDUCTIONS	(976,699)	
		(976,699)	
408.2	TAXES OTHER THAN INCOME TAXES	(35,760)	
409.2	INCOME TAXES	316,049	
410.2	PROVISION FOR DEFERRED INCOME TAXES	(1,043,825)	
411.2	PROVISION FOR DEFERRED INCOME TAXES - CREDIT	494,283	
420	INVESTMENT TAX CREDITS	-	
	TOTAL TAXES ON OTHER INCOME AND DEDUCTIONS	(269,253)	
	TOTAL OTHER INCOME AND DEDUCTIONS		3,887,776
	INCOME BEFORE INTEREST CHARGES		95,390,548
	NET INTEREST CHARGES*		16,871,737
	NET INCOME		\$78,518,811

*NET OF ALLOWANCE FOR BORROWED FUNDS USED DURING CONSTRUCTION. (\$1,602,910)

Data from SPL as of September 02, 2014.

**SOUTHERN CALIFORNIA GAS COMPANY
STATEMENT OF INCOME AND RETAINED EARNINGS
SIX MONTHS ENDED JUNE 30, 2014**

3. RETAINED EARNINGS

RETAINED EARNINGS AT BEGINNING OF PERIOD, AS PREVIOUSLY REPORTED	\$1,680,289,418
NET INCOME (FROM PRECEDING PAGE)	78,518,811
DIVIDEND TO PARENT COMPANY	-
DIVIDENDS DECLARED - PREFERRED STOCK	(323,266)
OTHER RETAINED EARNINGS ADJUSTMENT	-
RETAINED EARNINGS AT END OF PERIOD	<u>\$1,758,484,963</u>

APPENDIX B

SOUTHERN CALIFORNIA GAS COMPANY

Plant Investment and Accumulated Depreciation

As of June 30, 2014

ACCOUNT NUMBER	DESCRIPTION	ORIGINAL COSTS	ACCUMULATED RESERVE	NET BOOK VALUE
INTANGIBLE ASSETS				
301	Organization	\$ 76,457	\$ -	\$ 76,457
302	Franchise and Consents	\$ 569,560	\$ -	\$ 569,560
	Total Intangible Assets	<u>\$ 646,017</u>	<u>0</u>	<u>\$ 646,017</u>
PRODUCTION:				
325	Other Land Rights	\$ 15,321	\$ -	\$ 15,321
330	Prd Gas Wells Const	\$ 5,557,139	\$ (1,415)	\$ 5,555,724
331	Prd Gas Wells Eqp	\$ 454,718	\$ (55)	\$ 454,663
332	Field Lines	\$ 1,731,111	\$ -	\$ 1,731,111
334	FldMeas&RegStnEquip	\$ 536,249	\$ -	\$ 536,249
336	Prf Eqpt	\$ 485,415	\$ -	\$ 485,415
	Total Production	<u>\$ 8,779,952</u>	<u>(1,470)</u>	<u>\$ 8,778,482</u>
UNDERGROUND STORAGE:				
350	Land	\$ 5,110,287	\$ -	\$ 5,110,287
350SR	Storage Rights	\$ 17,364,994	\$ (17,497,575)	\$ (132,581)
350RW	Rights-of-Way	\$ 25,354	\$ (15,429)	\$ 9,925
351	Structures and Improvements	\$ 42,797,270	\$ (20,038,682)	\$ 22,758,588
352	Wells	\$ 293,132,237	\$ (168,051,694)	\$ 125,080,542
353	Lines	\$ 106,863,896	\$ (93,955,720)	\$ 12,908,176
354	Compressor Station and Equipment	\$ 140,635,116	\$ (63,431,962)	\$ 77,203,155
355	Measuring And Regulator Equipment	\$ 6,522,773	\$ (1,851,950)	\$ 4,670,823
356	Purification Equipment	\$ 130,029,937	\$ (67,210,502)	\$ 62,819,435
357	Other Equipment	\$ 31,803,070	\$ (7,958,799)	\$ 23,844,271
	Total Underground Storage	<u>\$ 774,284,935</u>	<u>(440,012,314)</u>	<u>\$ 334,272,621</u>
TRANSMISSION PLANT- OTHER:				
365	Land	\$ 2,862,566	\$ -	\$ 2,862,566
365LRTS	Land Rights	\$ 21,665,634	\$ (15,297,389)	\$ 6,368,245
366	Structures and Improvements	\$ 35,878,057	\$ (21,100,125)	\$ 14,777,931
367	Mains	\$ 1,383,964,255	\$ (590,441,307)	\$ 793,522,948
368	Compressor Station and Equipment	\$ 207,670,201	\$ (108,365,899)	\$ 99,304,302
369	Measuring And Regulator Equipment	\$ 62,438,783	\$ (27,026,552)	\$ 35,412,231
371	Other Equipment	\$ 4,438,807	\$ (2,788,028)	\$ 1,650,779
	Total Transmission Plant	<u>\$ 1,718,918,302</u>	<u>(765,019,301)</u>	<u>\$ 953,899,002</u>
DISTRIBUTION PLANT:				
374	Land	\$ 28,948,241	\$ -	\$ 28,948,241
374LRTS	Land Rights	\$ 2,877,085	\$ (12,264)	\$ 2,864,821
375	Structures and Improvements	\$ 248,121,397	\$ (70,558,213)	\$ 177,563,184
376	Mains	\$ 3,466,206,656	\$ (2,015,667,390)	\$ 1,450,539,266
378	Measuring And Regulator Equipment	\$ 91,801,339	\$ (61,341,337)	\$ 30,460,002
380	Services	\$ 2,240,664,300	\$ (1,862,678,866)	\$ 377,985,434
381	Meters	\$ 623,782,860	\$ (134,796,605)	\$ 488,986,255
382	Meter Installation	\$ 406,560,945	\$ (148,580,182)	\$ 257,980,762
383	House Regulators	\$ 138,811,125	\$ (58,263,626)	\$ 80,547,499
387	Other Equipment	\$ 34,614,221	\$ (21,464,626)	\$ 13,149,595
	Total Distribution Plant	<u>\$ 7,282,388,171</u>	<u>(4,373,363,110)</u>	<u>\$ 2,909,025,060</u>
GENERAL PLANT:				
389	Land	\$ 1,342,839	\$ -	\$ 1,342,839
389LRTS	Land Rights	\$ 74,300	\$ -	\$ 74,300
390	Structures and Improvements	\$ 186,049,449	\$ (162,314,702)	\$ 23,734,747
391	Office Furniture and Equipment	\$ 850,949,248	\$ (371,822,331)	\$ 479,126,917
392	Transportation Equipment	\$ 392,287	\$ 101,468	\$ 493,755
393	Stores Equipment	\$ 2,314,026	\$ (54,907)	\$ 2,259,119
394	Shop and Garage Equipment	\$ 53,474,932	\$ (22,809,367)	\$ 30,665,565
395	Laboratory Equipment	\$ 5,071,499	\$ (3,066,037)	\$ 2,005,461
396	Construction Equipment	\$ 11,957	\$ 10,104	\$ 22,061
397	Communication Equipments	\$ 146,300,619	\$ (55,622,804)	\$ 90,677,815

SOUTHERN CALIFORNIA GAS COMPANY
 Plant Investment and Accumulated Depreciation
 As of June 30, 2014

ACCOUNT NUMBER	DESCRIPTION	ORIGINAL COSTS	ACCUMULATED RESERVE	NET BOOK VALUE
398	Miscellaneous Equipment	\$ 3,141,907	\$ (189,659)	2,952,248
	Total General Plant	<u>\$ 1,249,123,064</u>	<u>(615,768,236)</u>	<u>\$ 633,354,828</u>
	Grand Total	<u><u>\$ 11,034,140,441</u></u>	<u><u>(6,194,164,430)</u></u>	<u><u>\$ 4,839,976,011</u></u>

ATTACHMENT C
Southern California Gas Company Total Regulatory Capitalization
March 31, 2014
(\$ Millions)

<u>No.</u>	<u>Interest %</u>	<u>Bond</u>	<u>Maturity</u>	<u>Principal</u> <u>(\$ millions)</u>
1	5.450%	Series HH	04/15/18	250.0
2	5.750%	Series KK	11/15/35	250.0
3	5.125%	Series MM	11/15/40	300.0
4	3.750%	Series NN	09/15/42	350.0
5	4.450%	Series OO	03/15/44	<u>250.0</u>
Total First Mortgage Bonds				1,400.0
Other Long-Term Debt				
6	4.750%	Swiss Francs	05/14/16	7.5
7	5.670%	Medium Term Note	01/18/28	<u>5.0</u>
Total Other Long-Term Debt				12.5
Long-Term Debt before Unamortized premiums, issue expenses & loss on reacquired debt net of tax				1,412.5
Unamortized discount less premium				(5.1)
Unamortized issued expense				(10.8)
Unamortized loss on reacquired debt net of tax				<u>(8.0)</u>
Long-Term Debt net of Unamortized premiums, issue expenses & loss on reacquired debt net of tax				1,388.6
<u>Equity Capital</u>				
Common Stock Equity				2,606.2
Preferred Stock Equity				<u>21.6</u>
Total Equity				<u>2,627.8</u>
Total Regulatory Capitalization				<u><u>4,016.4</u></u>

APPENDIX C

**SOUTHERN CALIFORNIA GAS COMPANY
SUMMARY OF EARNINGS
SIX MONTHS ENDED JUNE 30, 2014
(DOLLARS IN MILLIONS)**

<u>Line No.</u>	<u>Item</u>	<u>Amount</u>
1	Operating Revenue	\$1,085
2	Operating Expenses	<u>993</u>
3	Net Operating Income	<u><u>\$92</u></u>
4	Weighted Average Rate Base	\$3,765
5	Rate of Return*	8.02%

*Authorized Cost of Capital

APPENDIX D

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SACRAMENTO, CA 95814

DEPARTMENT OF GENERAL
SERVICES
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FRESNO, CA 93721

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2220 TULARE ST., 5TH FLOOR
FRESNO, CA 93721

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IMPERIAL COUNTY
EL CENTRO, CA 92243

DISTRICT ATTORNEY
IMPERIAL COUNTY
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EL CENTRO, CA 92243

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1415 TRUXTON
BAKERSFIELD, CA 93301

CLERK OF THE BOARD
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1115 TRUXTON
BAKERSFIELD, CA 93301

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COUNTY CLERK
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HANFORD, CA 93230

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COUNTY OF ORANGE
ATTN. COUNTY CLERK
12 CIVIC CENTER PLAZA, ROOM
101
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RIVERSIDE, CA 92501

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RIVERSIDE COUNTY
4080 LEMON STREET
RIVERSIDE, CA 92501

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SAN BERNARDINO, CA 92415

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COURT HOUSE ANNEX
SAN LUIS OBISPO, CA 93408

DISTRICT ATTORNEY
SAN LUIS OBISPO COUNTY
COURT HOUSE ANNEX
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18747 CLARKDALE AVE.
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99 EAST RAMSEY ST.
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CITY CLERK
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CITY CLERK
BELL CITY HALL
6330 PINE AVE.
BELL, CA 90201

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COLTON, CA 92324

CITY CLERK
COLTON CITY HALL
650 N. LACADENA DR.
COLTON, CA 92324

CITY ATTORNEY
COMMERCE CITY HALL
5655 JILSON ST.
COMMERCE, CA 90040

CITY CLERK
COMMERCE CITY HALL
5655 JILSON ST.
COMMERCE, CA 90040

CITY ATTORNEY
COMPTON CITY HALL
205 SO. WILLOWBROOK AVE.
COMPTON, CA 90220

CITY CLERK
COMPTON CITY HALL
205 SO. WILLOWBROOK AVE.
COMPTON, CA 90220

CITY ATTORNEY
CORCORAN CITY HALL
1033 CHITTENDEN AVE.
CORCORAN, CA 93212

CITY CLERK
CORCORAN CITY HALL
1033 CHITTENDEN AVE.
CORCORAN, CA 93212

CITY ATTORNEY
CORONA CITY HALL
815 W. SIXTH ST.
CORONA, CA 91720

CITY CLERK
CORONA CITY HALL
815 W. SIXTH ST.
CORONA, CA 91720

CITY ATTORNEY
COSTA MESA CITY HALL
77 FAIR DRIVE
COSTA MESA, CA 92626

CITY CLERK
COSTA MESA CITY HALL
77 FAIR DRIVE
COSTA MESA, CA 92626

CITY ATTORNEY
COVINA CITY HALL
125 E. COLLEGE ST.
COVINA, CA 91723

CITY CLERK
COVINA CITY HALL
125 E. COLLEGE ST.
COVINA, CA 91723

CITY ATTORNEY
CUDAHY CITY HALL
5240 SANTA ANA ST.
CUDAHY, CA 90201

CITY CLERK
CUDAHY CITY HALL
5240 SANTA ANA ST.
CUDAHY, CA 90201

CITY ATTORNEY
CULVER CITY CITY HALL
9770 CULVER BLVD.
CULVER CITY, CA 90230

CITY CLERK
CULVER CITY CITY HALL
9770 CULVER BLVD.
CULVER CITY, CA 90230

CITY ATTORNEY
CYPRESS CITY HALL
5275 ORANGE AVE.
CYPRESS, CA 90630

CITY CLERK
CYPRESS CITY HALL
5275 ORANGE AVE.
CYPRESS, CA 90630

CITY ATTORNEY
DANA POINT CITY
33282 GOLDEN LANTERN ST.
DANA POINT, CA 92629

CITY CLERK
DANA POINT CITY
33282 GOLDEN LANTERN ST.
DANA POINT, CA 92629

CITY ATTORNEY
DELANO CITY HALL
1015 11TH AVE.
DELANO, CA 93215

CITY CLERK
DELANO CITY HALL
1015 11TH AVE.
DELANO, CA 93215

CITY ATTORNEY
DESERT HOT SPRINGS CITY HALL
65950 PIERSON BL.
DESERT HOT SPRINGS, CA 92240

CITY CLERK
DESERT HOT SPRINGS CITY HALL
65950 PIERSON BL.
DESERT HOT SPRINGS, CA 92240

CITY ATTORNEY
DIAMOND BAR CITY
21660 E. COPLEY DR. #100
DIAMOND BAR, CA 91765

CITY CLERK
DIAMOND BAR CITY
21660 E. COPLEY DR., #100
DIAMOND BAR, CA 91765

CITY ATTORNEY
DINUBA CITY HALL
1390 E. ELIZABETH WAY
DINUBA, CA 93618

CITY CLERK
DINUBA CITY HALL
1390 E. ELIZABETH WAY
DINUBA, CA 93618

CITY ATTORNEY
DOWNEY CITY HALL
8425 2ND ST.
DOWNEY, CA 90241

CITY CLERK
DOWNEY CITY HALL
8425 2ND ST.
DOWNEY, CA 90241

CITY CLERK
DUARTE CITY HALL
1600 HUNTINGTON DR.
DUARTE, CA 91010

CITY ATTORNEY
DUARTE CITY HALL
1600 HUNTINGTON DR.
DUARTE, CA 91010

CITY ATTORNEY
EL CENTRO CITY HALL
1275 MAIN ST.
EL CENTRO, CA 92243

CITY CLERK
EL CENTRO CITY HALL
1275 MAIN ST.
EL CENTRO, CA 92243

CITY ATTORNEY
EL MONTE CITY HALL
11333 VALLEY BLVD.
EL MONTE, CA 91734

CITY CLERK
EL MONTE CITY HALL
11333 VALLEY BLVD.
EL MONTE, CA 91734

CITY ATTORNEY
EL SEGUNDO CITY HALL
350 MAIN ST.
EL SEGUNTO, CA 90245

CITY CLERK
EL SEGUNDO CITY HALL
350 MAIN ST.
EL SEGUNDO, CA 90245

CITY ATTORNEY
EXETER CITY HALL
P. O. BOX 237
EXETER, CA 93221

CITY CLERK
EXETER CITY HALL
P. O. BOX 237
EXETER, CA 93221

CITY ATTORNEY
FARMERSVILLE CITY HALL
147 E. FRONT ST.
FARMERSVILLE, CA 93223

CITY CLERK
FARMERSVILLE CITY HALL
147 E. FRONT ST.
FARMERSVILLE, CA 93223

CITY ATTORNEY
FILLMORE CITY HALL
524 SESPE AVE.
FILLMORE, CA 93015

CITY CLERK
FILLMORE CITY HALL
524 SESPE AVE.
FILLMORE, CA 93015

DEP. CITY CLERK
FONTANA CITY
8353 SIERRA AVE.
FONTANA, CA 92335

CITY ATTORNEY
FONTANA CITY HALL
8353 SIERRA AVE.
FONTANA, CA 92335

CITY ATTORNEY
FOUNTAIN VALLEY CITY HALL
10200 SLATER AVE.
FOUNTAIN VALLEY, CA 92708

CITY CLERK
FOUNTAIN VALLEY CITY HALL
10200 SLATER AVE.
FOUNTAIN VALLEY, CA 92708

CITY ATTORNEY
FOWLER CITY
128 SOUTH FIFTH
FOWLER, CA 23625

CITY CLERK
FOWLER CITY
128 SOUTH FIFTH
FOWLER, CA 93625

CITY ATTORNEY
FULLERTON CITY HALL
303 W. COMMONWEALTH
FULLERTON, CA 92632

CITY CLERK
FULLERTON CITY HALL
303 W. COMMONWEALTH
FULLERTON, CA 92632

CITY ATTORNEY
GARDEN GROVE CITY HALL
11300 STANFORD AVE.
GARDEN GROVE, CA 92640

CITY CLERK
GARDEN GROVE CITY HALL
11300 STANFORD AVE.
GARDEN GROVE, CA 92640

CITY ATTORNEY
GARDENA CITY HALL
1700 W 162ND ST.
GARDENA, CA 90247

CITY CLERK
GARDENA CITY HALL
1700 W 162ND ST.
GARDENA, CA 90247

CITY ATTORNEY
GLENDALE CITY HALL
613 E. BROADWAY
GLENDALE, CA 91205

CITY CLERK
GLENDALE CITY HALL
613 E. BROADWAY
GLENDALE, CA 91205

CITY ATTORNEY
GLENORA CITY HALL
116 E. FOOTHILL BLVD.
GLENORA, CA 91740

CITY CLERK
GLENORA CITY HALL
116 E. FOOTHILL BLVD.
GLENORA, CA 91740

CITY ATTORNEY
GRAND TERRACE CITY HALL
22795 BARTON ROAD
GRAND TERRACE, CA 92324

CITY CLERK
GRAND TERRACE CITY HALL
22795 BARTON ROAD
GRAND TERRACE, CA 92324

CITY ATTORNEY
GROVER CITY CITY HALL
154 SO. 8TH ST.
GROVER CITY, CA 93433

CITY CLERK
GROVER CITY CITY HALL
154 SO. 8TH ST.
GROVER CITY, CA 93433

CITY ATTORNEY
GUADALUPE CITY HALL
918 OBISPO ST.
GUADALUPE, CA 93434

CITY CLERK
GUADALUPE CITY HALL
918 OBISPO ST.
GUADALUPE, CA 93434

CITY ATTORNEY
HANFORD CITY HALL
400 NO. DOUTY
HANFORD, CA 93230

CITY CLERK
HANFORD CITY HALL
400 NO. DOUTY
HANFORD, CA 93230

CITY ATTORNEY
HAWAIIAN GARDENS CITY HALL
21815 PIONEER BLVD.
HAWAIIAN GARDENS, CA 90716

CITY CLERK
HAWAIIAN GARDENS CITY HALL
21815 PIONEER BLVD.
HAWAIIAN GARDENS, CA 90716

CITY ATTORNEY
HAWTHORNE CITY HALL
4455 W. 126TH ST.
HAWTHORNE, CA 90250

CITY CLERK
HAWTHORNE CITY HALL
4455 W. 126TH ST.
HAWTHORNE, CA 90250

CITY ATTORNEY
HEMET CITY HALL
450 E. LATHAN AVE.
HEMET, CA 92343

CITY CLERK
HEMET CITY HALL
450 E. LATHAN AVE.
HEMET, CA 92343

CITY ATTORNEY
HERMOSA BEACH CITY HALL
1315 VALLEY DR.
HERMOSA BEACH, CA 90254

CITY CLERK
HERMOSA BEACH CITY HALL
1315 VALLEY DR.
HERMOSA BEACH, CA 90254

CITY ATTORNEY
HESPERIA CITY
15776 MAIN STREET
HESPERIA, CA 92345

CITY CLERK
HESPERIA CITY
15776 MAIN STREET
HESPERIA, CA 92345

CITY ATTORNEY
HIDDEN HILLS CITY HALL
6165 SPRING VALLEY RD.
HIDDEN HILLS, CA 91302

CITY CLERK
HIDDEN HILLS CITY HALL
6165 SPRING VALLEY RD.
HIDDEN HILLS, CA 91302

CITY ATTORNEY
HIGHLAND CITY
26985 BASE LINE
HIGHLAND, CA 92346

CITY CLERK
HIGHLAND CITY
26985 BASE LINE
HIGHLAND, CA 92346

CITY ATTORNEY
HOLTVILLE CITY HALL
121 W. 5TH ST.
HOLTVILLE, CA 92250

CITY CLERK
HOLTVILLE CITY HALL
121 W. 5TH ST.
HOLTVILLE, CA 92250

CITY ATTORNEY
HUNTINGTON BEACH CITY HALL
2000 MAIN ST.
HUNTINGTON BEACH, CA 92648

CITY CLERK
HUNTINGTON BEACH CITY HALL
2000 MAIN ST.
HUNTINGTON BEACH, CA 92648

CITY ATTORNEY
HUNTINGTON PARK CITY HALL
6550 MILES AVE.
HUNTINGTON PARK, CA 90255

CITY CLERK
HUNTINGTON PARK CITY HALL
6550 MILES AVE.
HUNTINGTON PARK, CA 90255

CITY ATTORNEY
IMPERIAL CITY HALL
420 SO. IMPERIAL AVE.
IMPERIAL, CA 92251

CITY CLERK
IMPERIAL CITY HALL
420 SO. IMPERIAL AVE.
IMPERIAL, CA 92251

CITY ATTORNEY
INDIAN WELLS CITY HALL
44-950 EL DORADO DR.
INDIAN WELLS, CA 92210

CITY CLERK
INDIAN WELLS CITY HALL
44-950 EL DORADO DR.
INDIAN WELLS, CA 92210

CITY ATTORNEY
INDIO CITY HALL
150 CIVIC CENTER MALL
INDIO, CA 92202

CITY CLERK
INDIO CITY HALL
150 CIVIC CENTER MALL
INDIO, CA 92202

CITY ATTORNEY
INDUSTRY CITY HALL
15651 STANFORD ST.
CITY OF INDUSTRY, CA 91744

CITY CLERK
INDUSTRY CITY HALL
15651 STANFORD ST.
CITY OF INDUSTRY, CA 91744

CITY ATTORNEY
INGLEWOOD CITY HALL
1 MANCHESTER BLVD.
INGLEWOOD, CA 90301

CITY CLERK
INGLEWOOD CITY HALL
1 MANCHESTER BLVD.
INGLEWOOD, CA 90301

CITY ATTORNEY
IRVINE CITY HALL
P. O. BOX 19575
IRVINE, CA 92713

CITY CLERK
IRVINE CITY HALL
P. O. BOX 19575
IRVINE, CA 92713

CITY ATTORNEY
IRWINDALE CITY HALL
5050 NO. IRWINDALE AVE.
IRWINDALE, CA 91706

CITY CLERK
IRWINDALE CITY HALL
5050 NO. IRWINDALE AVE.
IRWINDALE, CA 91706

CITY ATTORNEY
KINGSBURG CITY HALL
1401 DRAPER ST.
KINGSBURG, CA 93631

CITY CLERK
KINGSBURG CITY HALL
1401 DRAPER ST.
KINGSBURG, CA 93631

CITY ATTORNEY
LA CANADA FLINTRIDGE
300 SOUTH GRAND SUITE 1500
LOS ANGELES, CA 90071

CITY CLERK
LA CANADA FLINTRIDGE CITY
HALL
1327 FOOTHILL BLVD.
LA CANADA FLINTRIDGE, CA 91011

CITY ATTORNEY
LA HABRA CITY HALL
CIVIC CENTER
LA HABRA, CA 90631

CITY CLERK
LA HABRA CITY HALL
CIVIC CENTER
LA HABRA, CA 90631

CITY ATTORNEY
LA HABRA HEIGHTS CITY HALL
1245 NO. HACIENDA BLVD.
LA HABRA HEIGHTS, CA 90631

CITY CLERK
LA HABRA HEIGHTS CITY HALL
1245 NO. HACIENDA BLVD.
LA HABRA HEIGHTS, CA 90631

CITY ATTORNEY
LA MIRADA CITY HALL
13700 SO. LA MIRADA BLVD.
LA MIRADA, CA 90638

CITY CLERK
LA MIRADA CITY HALL
13700 SO. LA MIRADA BLVD.
LA MIRADA, CA 90638

CITY ATTORNEY
LA PALMA CITY HALL
7822 WALKER ST.
LA PALMA, CA 90623

CITY CLERK
LA PALMA CITY HALL
7822 WALKER ST.
LA PALMA, CA 90623

CITY ATTORNEY
LA PUENTE CITY HALL
15900 E. MAIN ST.
LA PUENTE, CA 91744

CITY CLERK
LA PUENTE CITY HALL
15900 E. MAIN ST.
LA PUENTE, CA 91744

CITY ATTORNEY
LA QUINTA CITY HALL
P. O. BOX 1504
LA QUINTA, CA 92253

CITY CLERK
LA QUINTA CITY HALL
P. O. BOX 1504
LA QUINTA, CA 92253

CITY ATTORNEY
LA VERNE CITY HALL
3660 D STREET
LA VERNE, CA 91750

CITY CLERK
LA VERNE CITY HALL
3660 D STREET
LA VERNE, CA 91750

CITY ATTORNEY
LAGUNA BEACH CITY HALL
505 FOREST AVE.
LAGUNA BEACH, CA 92651

CITY CLERK
LAGUNA BEACH CITY HALL
505 FOREST AVE.
LAGUNA BEACH, CA 92651

CITY ATTORNEY
LAGUNA NIGUEL CITY
27821 LA PAZ ROAD
LAGUNA NIGUEL, CA 92656

CITY CLERK
LAGUNA NIGUEL CITY
27821 LA PAZ ROAD
LAGUNA NIGUEL, CA 92656

CITY ATTORNEY
LAKE ELSINORE CITY HALL
130 S. MAIN ST.
LAKE ELSINORE, CA 92330

CITY CLERK
LAKE ELSINORE CITY HALL
130 S. MAIN ST.
LAKE ELSINORE, CA 92330

CITY ATTORNEY
LAKEWOOD CITY HALL
5050 CLARK AVE.
LAKEWOOD, CA 90714

CITY CLERK
LAKEWOOD CITY HALL
5050 CLARK AVE.
LAKEWOOD, CA 90714

CITY ATTORNEY
LANCASTER CITY HALL
44933 N. FERN AVE.
LANCASTER, CA 93534

CITY CLERK
LANCASTER CITY HALL
44933 N. FERN AVE.
LANCASTER, CA 93534

CITY ATTORNEY
LAWNSDALE CITY
611 ANTON BL., SUITE 1400
COSTA MESA, CA 92628

CITY CLERK
LAWNSDALE CITY HALL
14717 BURIN AVE.
LAWNSDALE, CA 90260

CITY ATTORNEY
LEMOORE CITY HALL
119 FOX ST.
LEMOORE, CA 93245

CITY CLERK
LEMOORE CITY HALL
119 FOX ST.
LEMOORE, CA 93245

CITY ATTORNEY
LINDSAY CITY HALL
251 E. HONOLULU ST.
LINDSAY, CA 93247

CITY CLERK
LINDSAY CITY HALL
251 E. HONOLULU ST.
LINDSAY, CA 93247

CITY ATTORNEY
LOMA LINDA CITY
11800 Central Ave, Suite 125
CHINO, CA 91710

CITY CLERK
LOMA LINDA CITY HALL
25541 BARTON RD.
LOMA LINDA, CA 92354

CITY ATTORNEY
LOMITA CITY HALL
24300 NARBONNE AVE.
LOMITA, CA 90717

CITY CLERK
LOMITA CITY HALL
24300 NARBONNE AVE.
LOMITA, CA 90717

CITY ATTORNEY
LOMPOC CITY HALL
100 CIVIC CENTER PLAZA
LOMPOC, CA 93438

CITY CLERK
LOMPOC CITY HALL
100 CIVIC CENTER PLAZA
LOMPOC, CA 93438

CITY ATTORNEY
LONG BEACH CITY HALL
333 W. OCEAN BLVD.
LONG BEACH, CA 90802

CITY CLERK
LONG BEACH CITY HALL
333 W. OCEAN BLVD.
LONG BEACH, CA 90802

CITY ATTORNEY
LOS ALAMITOS CITY HALL
3191 KATELLA
LOS ALAMITOS, CA 90720

CITY CLERK
LOS ALAMITOS CITY HALL
3191 KATELLA
LOS ALAMITOS, CA 90720

CITY ATTORNEY
LOS ANGELES CITY HALL
200 NO. SPRING ST.
LOS ANGELES, CA 90012

CITY CLERK
LOS ANGELES CITY HALL
200 NO. Main St., Ste 1216.
LOS ANGELES, CA 90012-4125

CITY ATTORNEY
LYNWOOD CITY HALL
11330 BULLIS RD.
LYNWOOD, CA 90262

CITY CLERK
LYNWOOD CITY HALL
11330 BULLIS RD.
LYNWOOD, CA 90262

CITY ATTORNEY
MANHATTAN BEACH CITY HALL
1400 HIGHLAND AVE.
MANHATTAN BEACH, CA 90266

CITY CLERK
MANHATTAN BEACH CITY HALL
1400 HIGHLAND AVE.
MANHATTAN BEACH, CA 90266

CITY ATTORNEY
MARICOPA CITY HALL
P. O. BOX 548
MARICOPA, CA 93252

CITY CLERK
MARICOPA CITY HALL
P. O. BOX 548
MARICOPA, CA 93252

CITY ATTORNEY
MAYWOOD CITY HALL
4319 E. SLAUSON AVE.
MAYWOOD, CA 90270

CITY CLERK
MAYWOOD CITY HALL
4319 E. SLAUSON AVE.
MAYWOOD, CA 90270

CITY ATTORNEY
MCFARLAND CITY HALL
401 W. KERN
MCFARLAND, CA 93250

CITY CLERK
MCFARLAND CITY HALL
401 W. KERN
MCFARLAND, CA 93250

CITY ATTORNEY
MISSION VIEJO CITY
25909 PALA, STE. 150
MISSION VIEJO, CA 92691

CITY CLERK
MISSION VIEJO CITY
25909 PALA, STE. 150
MISSION VIEJO, CA 92691

CITY ATTORNEY
MONROVIA CITY HALL
415 SO. IVY AVE.
MONROVIA, CA 91016

CITY CLERK
MONROVIA CITY HALL
415 SO. IVY AVE.
MONROVIA, CA 91016

CITY ATTORNEY
MONTCLAIR CITY HALL
5111 BENITO ST.
MONTCLAIR, CA 91763

CITY CLERK
MONTCLAIR CITY HALL
5111 BENITO ST.
MONTCLAIR, CA 91763

CITY ATTORNEY
MONTEBELLO CITY HALL
1600 BEVERLY BLVD.
MONTEBELLO, CA 90640

CITY CLERK
MONTEBELLO CITY HALL
1600 BEVERLY BLVD.
MONTEBELLO, CA 90640

CITY ATTORNEY
MONTEREY PARK CITY HALL
320 W. NEWMARK AVE.
MONTEREY PARK, CA 91754

CITY CLERK
MONTEREY PARK CITY HALL
320 W. NEWMARK AVE.
MONTEREY PARK, CA 91754

CITY ATTORNEY
MOORPARK CITY HALL
799 MOORPARK AVE.
MOORPARK, CA 93021

CITY CLERK
MOORPARK CITY HALL
799 MOORPARK AVE.
MOORPARK, CA 93021

CITY ATTORNEY
MORENO VALLEY CITY HALL
P. O. BOX 1440
MORENO VALLEY, CA 92556

CITY CLERK
MORENO VALLEY CITY HALL
P. O. BOX 1440
MORENO VALLEY, CA 92556

CITY ATTORNEY
MORRO BAY CITY HALL
DUNES ST. & SHASTA AVE.
MORRO BAY, CA 93442

CITY CLERK
MORRO BAY CITY HALL
DUNES ST. & SHASTA AVE.
MORRO BAY, CA 93442

CITY ATTORNEY
MURIETA CITY HALL
26442 BECKMAN CT.
MURIETA, CA 92562

CITY CLERK
MURIETA CITY HALL
26442 BECKMAN CT.
MURIETA, CA 92562

CITY ATTORNEY
NEEDLES CITY
817 3rd Street
NEEDLES, CA 92363

CITY CLERK
NEEDLES CITY
1111 BAILEY AVE.
NEEDLES, CA 92363

CITY ATTORNEY
NEWPORT BEACH CITY HALL
3300 NEWPORT BLVD.
NEWPORT BEACH, CA 92660

CITY CLERK
NEWPORT BEACH CITY HALL
3300 NEWPORT BLVD.
NEWPORT BEACH, CA 92660

CITY ATTORNEY
NORCO CITY HALL
3954 OLD HAMNER AVE.
NORCO, CA 91760

CITY CLERK
NORCO CITY HALL
3954 OLD HAMNER AVE.
NORCO, CA 91760

CITY ATTORNEY
NORWALK CITY HALL
12700 NORWALK BLVD.
NORWALK, CA 90650

CITY CLERK
NORWALK CITY HALL
12700 NORWALK BLVD.
NORWALK, CA 90650

CITY ATTORNEY
OJAI CITY HALL
401 SO. VENTURA ST.
OJAI, CA 93023

CITY CLERK
OJAI CITY HALL
401 SO. VENTURA ST.
OJAI, CA 93023

CITY ATTORNEY
ONTARIO CITY HALL
303 "B" ST.
ONTARIO, CA 91764

CITY CLERK
ONTARIO CITY HALL
303 "B" ST.
ONTARIO, CA 91764

CITY ATTORNEY
ORANGE CITY HALL
300 E. CHAPMAN AVE.
ORANGE, CA 92666

CITY CLERK
ORANGE CITY HALL
300 E. CHAPMAN AVE.
ORANGE, CA 92666

CITY ATTORNEY
ORANGE COVE CITY HALL
555 SIXTH ST.
ORANGE COVE, CA 93646

CITY CLERK
ORANGE COVE CITY HALL
555 SIXTH ST.
ORANGE COVE, CA 93646

CITY ATTORNEY
OXNARD CITY HALL
305 W. THIRD ST.
OXNARD, CA 93030

CITY CLERK
OXNARD CITY HALL
305 W. THIRD ST
OXNARD, CA 93030

CITY ATTORNEY
PALM DESERT CITY HALL
73510 FRED WARING DR.
PALM DESERT, CA 92260

CITY CLERK
PALM DESERT CITY HALL
73510 FRED WARING DR.
PALM DESERT, CA 92260

CITY ATTORNEY
PALM SPRINGS CITY HALL
P. O. BOX 2743
PALM SPRINGS, CA 92263

CITY CLERK
PALM SPRINGS CITY HALL
P. O. BOX 2743
PALM SPRINGS, CA 92263

CITY ATTORNEY
PALMDALE CITY HALL
708 EAST PALMDALE BLVD.
PALMDALE, CA 93550

CITY CLERK
PALMDALE CITY HALL
708 EAST PALMDALE BLVD.
PALMDALE, CA 93550

CITY CLERK
PALOS VERDES ESTATES
340 PALOS VERDES DRIVE W.
PALOS VERDES ESTATES, CA
90274

CITY ATTORNEY
PALOS VERDES ESTATES CITY
300 SO. GRAND AVE., STE. 1500
LOS ANGELES, CA 90071

CITY ATTORNEY
PARAMOUNT CITY HALL
16400 SO. COLORADO ST.
PARAMOUNT, CA 90274

CITY CLERK
PARAMOUNT CITY HALL
16400 SO. COLORADO ST.
PARAMOUNT, CA 90274

CITY ATTORNEY
PARLIER CITY HALL
1100 E. PARLIER AVE.
PARLIER, CA 93648

CITY CLERK
PARLIER CITY HALL
1100 E. PARLIER AVE.
PARLIER, CA 93648

CITY ATTORNEY
PASADENA CITY HALL
100 NO. GARFIELD AVE.
PASADENA, CA 91109

CITY CLERK
PASADENA CITY HALL
100 NO. GARFIELD AVE.
PASADENA, CA 91109

CITY ATTORNEY
PASO ROBLES CITY HALL
801 4TH ST.
PASO ROBLES, CA 93446

CITY CLERK
PASO ROBLES CITY HALL
801 4TH ST.
PASO ROBLES, CA 93446

CITY ATTORNEY
PERRIS CITY HALL
101 NO. "D" ST.
PERRIS, CA 92370

CITY CLERK
PERRIS CITY HALL
101 NO. "D" ST.
PERRIS, CA 92370

CITY ATTORNEY
PICO RIVERA CITY HALL
6615 PASSONS BLVD.
PICO RIVERA, CA 90660

CITY CLERK
PICO RIVERA CITY HALL
6615 PASSONS
PICO RIVERA, CA 90660

CITY ATTORNEY
PISMO BEACH CITY HALL
1000 BELLO ST.
PISMO BEACH, CA 93449

CITY CLERK
PISMO BEACH CITY HALL
1000 BELLO ST.
PISMO BEACH, CA 93449

CITY ATTORNEY
PLACENTIA CITY HALL
401 E. CHAPMAN AVE.
PLACENTIA, CA 92670

CITY CLERK
PLACENTIA CITY HALL
401 E. CHAPMAN AVE
PLACENTIA, CA 92670.

CITY ATTORNEY
POMONA CITY HALL
505 SO. GAREY
POMONA, CA 91769

CITY CLERK
POMONA CITY HALL
505 SO. GAREY
POMONA, CA 91769

CITY ATTORNEY
PORT HUENEME CITY HALL
250 NO. VENTURA RD.
PORT HUENEME, CA 93041

CITY CLERK
PORT HUENEME CITY HALL
250 NO. VENTURA RD.
PORT HUENEME, CA 93041

CITY ATTORNEY
PORTERVILLE CITY HALL
291 NO. MAIN ST.
PORTERVILLE, CA 93257

CITY CLERK
PORTERVILLE CITY HALL
291 NO. MAIN ST.
PORTERVILLE, CA 93257

CITY ATTORNEY
RANCHO CUCAMONGA CITY HALL
P. O. Box 807
RANCHO CUCAMONGA, CA 91729

CITY CLERK
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P. O. Box 807
RANCHO CUCAMONGA, CA 91729

CITY ATTORNEY
RANCHO MIRAGE CITY
RANCHO MIRAGE CITY HALL
RANCHO MIRAGE, CA 92270

CITY CLERK
RANCHO MIRAGE CITY
RANCHO MIRAGE CITY HALL
RANCHO MIRAGE, CA 92270

CITY CLERK
RANCHO PALOS VERDES
30940 HAWTHORNE BLVD.
RANCHO PALOS VERDES, CA 90275

CITY ATTORNEY
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RANCHO PALOS VERDES, CA 90275

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REDLANDS, CA 92373

CITY CLERK
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P. O. BOX 280
REDLANDS, CA 92373

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REDONDO BEACH, CA 90277

CITY CLERK
REDONDO BEACH CITY HALL
415 DIAMOND ST.
REDONDO BEACH, CA 90277

CITY ATTORNEY
REEDLEY CITY HALL
845 "G" ST.
REEDLEY, CA 93654

CITY CLERK
REEDLEY CITY HALL
845 "G" ST.
REEDLEY, CA 93654

CITY ATTORNEY
RIALTO CITY HALL
150 SO. PALM AVE.
RIALTO, CA 92376

CITY CLERK
RIALTO CITY HALL
150 SO. PALM AVE.
RIALTO, CA 92376

CITY ATTORNEY
RIVERSIDE CITY HALL
3900 MAIN ST.
RIVERSIDE, CA 92522

COUNTY CLERK
RIVERSIDE COUNTY
2720 GATEWAY DR.
RIVERSIDE, CA 92507

CITY ATTORNEY
ROLLING HILLS CITY HALL
#2 PORTUGUESE BEND RD.
ROLLING HILLS, CA 90274

CITY CLERK
ROLLING HILLS CITY HALL
#2 PORTUGUESE BEND RD.
ROLLING HILLS, CA 90274

CITY ATTORNEY
ROLLING HILLS ESTS. CITY HALL
4045 PALOS VERDES DR.
ROLLING HILLS ESTS., CA 90274

CITY CLERK
ROLLING HILLS ESTS. CITY HALL
4045 PALOS VERDES DR.
ROLLING HILLS ESTS., CA 90274

CITY ATTORNEY
ROSEMEAD CITY HALL
8838 E. VALLEY BLVD.
ROSEMEAD, CA 91770

CITY CLERK
ROSEMEAD CITY HALL
8838 E. VALLEY BLVD.
ROSEMEAD, CA 91770

CITY CLERK
SAN BERNARDINO CITY HALL
300 NO. "D" STREET
SAN BERNARDINO, CA 92418

CITY ATTORNEY
SAN BERNARDINO CITY HALL
300 NO. "D" STREET
SAN BERNARDINO, CA 92418

CITY ATTORNEY
SAN CLEMENTE CITY HALL
100 AVENIDA PRESIDIO
SAN CLEMENTE, CA 92672

CITY CLERK
SAN CLEMENTE CITY HALL
100 AVENIDA PRESIDIO
SAN CLEMENTE, CA 92672

CITY ATTORNEY
SAN DIMAS CITY HALL
245 E. BONITA AVE.
SAN DIMAS, CA 91773

CITY CLERK
SAN DIMAS CITY HALL
245 E. BONITA AVE.
SAN DIMAS, CA 91773

CITY ATTORNEY
SAN FERNANDO CITY HALL
117 MACNEIL ST.
SAN FERNANDO, CA 91340

CITY CLERK
SAN FERNANDO CITY HALL
117 MACNEIL ST.
SAN FERNANDO, CA 91340

CITY CLERK
SAN GABRIEL CITY HALL
425 S. MISSION DRIVE
SAN GABRIEL, CA 91776

CITY CLERK
SAN GABRIEL CITY HALL
425 S. MISSION DRIVE
SAN GABRIEL, CA 91776

CITY ATTORNEY
SAN JACINTO CITY HALL
209 E. MAIN ST.
SAN JACINTO, CA 92383

CITY CLERK
SAN JACINTO CITY HALL
209 E. MAIN ST.
SAN JACINTO, CA 92383

CITY ATTORNEY
SAN JUAN CAPISTRANO CITY
HALL
32400 PASEO ADELANTO
SAN JUAN CAPISTRANO, CA
92675

CITY CLERK
SAN JUAN CAPISTRANO CITY
HALL
32400 PASEO ADELANTO
SAN JUAN CAPISTRANO, CA
92675

CITY ATTORNEY
SAN LUIS OBISPO CITY HALL
990 PALM STREET
SAN LUIS OBISPO, CA 93401

CITY CLERK
SAN LUIS OBISPO CITY HALL
990 PALM ST.
SAN LUIS OBISPO, CA 93401

CITY ATTORNEY
SAN MARINO CITY HALL
2200 HUNTINGTON DR.
SAN MARINO, CA 91108

CITY CLERK
SAN MARINO CITY HALL
2200 HUNTINGTON DR.
SAN MARINO, CA 91108

CITY ATTORNEY
SANGER CITY
1700 7TH STREET
SANGER, CA 93657

CITY CLERK
SANGER CITY
1700 7TH STREET
SANGER, CA 93657

CITY ATTORNEY
SANTA ANA CITY HALL
22 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

CITY CLERK
SANTA ANA CITY HALL
22 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

CITY ATTORNEY
SANTA BARBARA CITY HALL
DE LA GUERRA PLAZA
SANTA BARBARA, CA 93102

CITY CLERK
SANTA BARBARA CITY HALL
DE LA GUERRA PLAZA
SANTA BARBARA, CA 93102

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SANTA CLARITA CITY
23920 VALENCIA BLVD., #300
SANTA CLARITA, CA 91355

CITY CLERK
SANTA CLARITA CITY
23920 VALENCIA BLVD., #300
SANTA CLARITA, CA 91355

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11710 TELEGRAPH RD.
SANTA FE SPRINGS, CA 90670

CITY CLERK
SANTA FE SPRINGS CITY HALL
11710 TELEGRAPH RD.
SANTA FE SPRINGS, CA 90670

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SANTA MARIA CITY HALL
110 EAST COOK ST.
SANTA MARIA, CA 93454

CITY CLERK
SANTA MARIA CITY HALL
110 EAST COOK ST.
SANTA MARIA, CA 93454

CITY ATTORNEY
SANTA MONICA CITY HALL
1685 MAIN ST.
SANTA MONICA, CA 90401

CITY CLERK
SANTA MONICA CITY HALL
1685 MAIN ST.
SANTA MONICA, CA 90401

CITY ATTORNEY
SANTA PAULA CITY HALL
970 VENTURA ST.
SANTA PAULA, CA 93060

CITY CLERK
SANTA PAULA CITY HALL
970 VENTURA ST.
SANTA PAULA, CA 93060

CITY ATTORNEY
SEAL BEACH CITY HALL
211 8TH ST.
SEAL BEACH, CA 90740

CITY CLERK
SEAL BEACH CITY HALL
211 8TH ST.
SEAL BEACH, CA 90740

CITY ATTORNEY
SELMA CITY HALL
1814 TUCKER ST.
SELMA, CA 93662

CITY CLERK
SELMA CITY HALL
1814 TUCKER ST.
SELMA, CA 93662

CITY ATTORNEY
SHAFTER CITY HALL
336 PACIFIC AVE.
SHAFTER, CA 93263

CITY CLERK
SHAFTER CITY HALL
336 PACIFIC AVE.
SHAFTER, CA 93263

CITY ATTORNEY
SIERRA MADRE CITY HALL
232 W. SIERRA MADRE BLVD.
SIERRA MADRE, CA 91024

CITY CLERK
SIERRA MADRE CITY HALL
232 W. SIERRA MADRE BLVD.
SIERRA MADRE, CA 91024

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SIGNAL HILL CITY HALL
2175 CHERRY AVE.
SIGNAL HILL, CA 90806

CITY CLERK
SIGNAL HILL CITY HALL
2175 CHERRY AVE.
SIGNAL HILL, CA 90806

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3200 COCHRAN ST.
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SOLVANG, CA 93464

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1415 SANTA ANITA DR.
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CITY CLERK
SOUTH EL MONTE CITY HALL
1415 SANTA ANITA DR.
SOUTH EL MONTE, CA 91733

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CITY CLERK
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1414 MISSION STREET
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STANTON, CA 90680

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CITY CLERK
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TEHACHAPI CITY HALL
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TEMPLE CITY, CA 91780

CITY CLERK
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9701 LAS TUNAS
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CITY CLERK
THOUSAND OAKS CITY HALL
2100 E. THOUSAND OAKS BLVD.
THOUSAND OAKS, CA 91362

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TORRANCE, CA 90503

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3031 TORRANCE BLVD.
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CITY CLERK
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VICTORVILLE, CA 92392

CITY CLERK
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WASCO, CA 93280

CITY CLERK
WASCO CITY HALL
764 "E" STREET
WASCO, CA 93280

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WEST COVINA, CA 91790

CITY CLERK
WEST COVINA CITY HALL
1444 W. GARVEY AVE.
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WESTMINSTER, CA 92683

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WOODLAKE, CA 93286

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WOODLAKE CITY HALL
350 NO. VALENCIA BLVD.
WOODLAKE, CA 93286

CITY ATTORNEY
YORBA LINDA CITY HALL
RUTAN & TUCKER, 611 ANTON BL.
COSTA MESA, CA 92626

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YUCAIPA CITY
34272 YUCAIPA BLVD.
YUCAIPA, CA 92399

ATTACHMENT

Low Income Application Tables

**PY 2015-2017 Energy Savings Assistance Program Proposed Electric & Gas Budget
Southern California Gas Company**

	PY2014 Authorized ¹	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
Energy Savings Assistance Program				
Energy Efficiency				
<i>Appliances</i> ²	\$17,785,150	\$16,376,778	\$16,741,980	\$17,117,000
<i>Domestic Hot Water</i>	\$16,843,374	\$14,528,361	\$19,793,179	\$20,236,546
<i>Enclosure</i>	\$41,983,756	\$30,974,228	\$31,664,954	\$32,374,249
<i>HVAC</i>	\$19,210,885	\$22,472,621	\$22,973,761	\$23,488,373
<i>Maintenance</i>	\$2,128,846	\$1,853,937	\$1,895,280	\$1,937,734
<i>Lighting</i>	-	-	-	-
<i>Miscellaneous</i>	-	-	-	-
<i>Customer Enrollment</i>	\$20,834,354.00	\$17,715,201	\$18,110,250	\$18,515,920
In Home Education	\$2,531,192	\$3,633,788	\$3,714,821	\$3,798,033
Pilot	-	-	-	-
Energy Efficiency Total	\$121,317,557	\$107,554,914	\$114,894,224	\$117,467,855
Training Center	\$681,105	\$986,832	\$885,711	\$908,314
Inspections	\$3,361,051	\$2,256,181	\$2,306,256	\$2,357,651
Marketing and Outreach	\$1,198,436	\$2,480,291	\$2,558,973	\$2,600,256
Statewide Marketing Education and Outreach	\$100,000	-	-	-
Measurement and Evaluation Studies	\$91,667	\$195,833	\$195,833	\$195,833
Regulatory Compliance	\$295,333	\$327,469	\$335,621	\$344,307
General Administration	\$5,286,041	\$5,423,125	\$5,520,021	\$5,291,513
CPUC Energy Division	86,000.00	86,000.00	86,000.00	86,000.00
TOTAL PROGRAM COSTS	\$132,417,190	\$119,310,646	\$126,782,639	\$129,251,729
Funded Outside of ESAP Program Budget				
Indirect Costs				
NGAT Costs				

¹ 2014 reflects authorized amounts per - Phase II D.14-08-030.

² 2014 authorized amounts for Appliances includes \$1,046,575 approved as carryback funding line item - Phase II D.14-08-030.

**PY 2015-2017 Energy Savings Assistance Program Proposed Electric Budget
Southern California Gas Company**

	PY2014 Authorized	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
Energy Savings Assistance Program				
Energy Efficiency				
<i>Appliances</i>				
<i>Domestic Hot Water</i>				
<i>Enclosure</i>				
<i>HVAC</i>				
<i>Maintenance</i>				
<i>Lighting</i>				
<i>Miscellaneous</i>				
<i>Customer Enrollment</i>				
In Home Education				
Pilot				
Energy Efficiency Total				
Training Center				
Inspections				
Marketing and Outreach				
Statewide Marketing Education and Outreach				
Measurement and Evaluation Studies				
Regulatory Compliance				
General Administration				
CPUC Energy Division				
TOTAL PROGRAM COSTS				
Funded Outside of ESAP Program Budget				
Indirect Costs				
NGAT Costs				

**PY 2015-2017 Energy Savings Assistance Program Proposed Gas Budget
Southern California Gas Company**

	PY2014 Authorized ¹	PY 2015 Year-End Projected	PY 2016 Year-End Projected	PY 2017 Year-End Projected
Energy Savings Assistance Program				
Energy Efficiency				
Appliances ²	\$17,785,150	\$16,376,778	\$16,741,980	\$17,117,000
Domestic Hot Water	\$16,843,374	\$14,528,361	\$19,793,179	\$20,236,546
Enclosure	\$41,983,756	\$30,974,228	\$31,664,954	\$32,374,249
HVAC	\$19,210,885	\$22,472,621	\$22,973,761	\$23,488,373
Maintenance	\$2,128,846	\$1,853,937	\$1,895,280	\$1,937,734
Lighting	-	-	-	-
Miscellaneous	-	-	-	-
Customer Enrollment	\$20,834,354	\$17,715,201	\$18,110,250	\$18,515,920
In Home Education	\$2,531,192	\$3,633,788	\$3,714,821	\$3,798,033
Pilot	\$0	\$0	\$0	\$0
Energy Efficiency Total	\$121,317,557	\$107,554,914	\$114,894,224	\$117,467,855
Training Center	\$681,105	\$986,832	\$885,711	\$908,314
Inspections	\$3,361,051	\$2,256,181	\$2,306,256	\$2,357,651
Marketing and Outreach	\$1,198,436	\$2,480,291	\$2,558,973	\$2,600,256
Statewide Marketing Education and Outreach	\$100,000	-	-	-
Measurement and Evaluation Studies	\$91,667	\$195,833	\$195,833	\$195,833
Regulatory Compliance	\$295,333	\$327,469	\$335,621	\$344,307
General Administration	\$5,286,041	\$5,423,125	\$5,520,021	\$5,291,513
CPUC Energy Division	\$86,000	\$86,000	\$86,000	\$86,000
TOTAL PROGRAM COSTS	\$132,417,190	\$119,310,646	\$126,782,639	\$129,251,729
Funded Outside of ESAP Program Budget				
Indirect Costs				
NGAT Costs				

¹ 2014 reflect authorized amounts per - Phase II D.14-08-030.

² 2014 authorized amounts for Appliances includes \$1,046,575 approved as carryback funding line item - Phase II D.14-08-030.

**PY 2015-2017 Energy Savings Assistance Program Planning Assumptions
Southern California Gas Company**

Measures*	Units	PY 2014 Authorized**					PY 2015 Planned					PY 2016 Planned					PY 2017 Planned				
		Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Projected Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses	Quantity Installed	kWh (Annual)	kW (Annual)	Therms (Annual)	Proposed Expenses
Appliances																					
High Efficiency Clothes Washer	Each	19,785			540,131	\$14,822,795	21,225			655,428	\$16,376,778	21,225			655,428	\$16,741,980	21,225			655,428	\$17,117,000
Refrigerators	Each																				
Microwaves	Each																				
Domestic Hot Water																					
Water Heater Blanket	Home	2,484			11,595	\$137,734	4,675			11,284	\$250,995	4,675			11,284	\$256,592	4,675			11,284	\$262,340
Low Flow Shower Head	Home	60,264			265,500	\$2,654,501	102,494			234,250	\$4,396,959	102,494			234,250	\$4,495,011	102,494			234,250	\$4,595,700
Water Heater Pipe Insulation	Home	2,206			6,567	\$50,527	3,988			7,526	\$85,314	3,988			7,526	\$87,217	3,988			7,526	\$89,171
Faucet Aerator	Home	58,477			84,037	\$1,006,100	100,318			749,572	\$1,564,569	100,318			749,572	\$1,599,459	100,318			749,572	\$1,635,287
Water Heater Repair/Replacement	Each	722			-	\$890,195	1,855			6,516	\$1,664,030	1,855			6,516	\$1,701,138	1,855			6,516	\$1,739,243
Thermostatic Shower Valve	Each	74,965			1,019,524	\$3,315,234	117,126			1,592,914	\$4,955,475	117,126			1,592,914	\$5,065,982	117,126			1,592,914	\$5,179,460
New Measure Tub Spout	Each						22,329			532,894	\$1,611,019	89,315			2,135,197	\$6,587,780	89,315			2,135,197	\$6,735,346
Enclosure																					
Air Sealing/Envelope***	Home	51,078			184,008	\$13,527,208	89,464			370,664	\$23,242,138				370,664	\$23,760,437	89,464			370,664	\$24,292,671
Caulking	Home																				
Weatherstripping	Home																				
Utility Gaskets	Home																				
Attic Access Weatherstripping	Home																				
Evaporative Cooler Cover	Home																				
AC Vent Cover	Each																				
Attic Insulation	Home	3,957			29,339	\$4,640,254	6,678			178,758	\$7,732,091				178,758	\$7,904,516	6,678			178,758	\$8,081,578
HVAC																					
FAU Standing Pilot Light Conversion	Each				3,570	\$27,763	56			2,310	\$17,523				2,310	\$17,913	56			2,310	\$18,315
Furnace Repair/Replacement	Each				-	\$6,553,664	17,389			-	\$14,714,085				-	\$15,042,210	17,389			-	\$15,379,155
New Measure HE Furnace	Each						2,998			100,724	\$7,451,508				100,724	\$7,617,677	2,998			100,724	\$7,788,313
Room A/C Replacement	Each																				
Central A/C Replacement	Each																				
Heat Pump Replacement	Each																				
Evaporative Coolers (Replacement)	Each																				
Evaporative Coolers (Installation)	Each																				
Duct Testing and Sealing	Home	1,563				\$1,303,715	961			14,579	\$289,505				14,579	\$295,961	961			14,579	\$302,590
Maintenance																					
Furnace Clean and Tune	Home				42,611	\$984,875	27,513			213,084	\$1,853,937				213,084	\$1,895,280	27,513			213,084	\$1,937,734
Central A/C Tune-up	Home																				
Evaporative Cooler Maintenance	Home																				
Lighting																					
Compact Fluorescent Lights (CFLs)	Each																				
Interior Hard wired CFL fixtures	Each																				
Exterior Hard wired CFL fixtures	Each																				
Torchiere	Each																				
Occupancy Sensor	Each																				
LED Night Lights	Each																				
Miscellaneous																					
Pool Pumps	Each																				
Pilots																					
	Each																				
	Each																				
Customer Enrollment																					
In-Home Education	Home	64,176				\$779,162	116,058				\$3,633,788	116,058				\$3,714,821	116,058				\$3,798,033
Total					2,186,882	\$50,693,727			4,670,503	\$89,839,714			6,272,806	\$96,783,974							\$98,951,935

* Include all proposed new measures, where appropriate.

** Totals are actuals from September 2014 monthly report.

*** Envelope and Air Sealing Measures may include outlet cover plate gaskets, attic access weatherization, weatherstripping - door, caulking and minor home repairs. Minor home repairs predominantly are door jamb repair / replacement, door repair, and window putty.

**Energy Savings Assistance Program Penetration
Southern California Gas Company**

	Number of Customers in Utility Service Area ¹	Number of Eligible Low Income Customers ²	Number of Customers Served by ESAP in Past 10 Years ³	Number of Customers Enrolled in CARE	Number of Eligible and Willing ESAP Customers ⁴	Customers to be Treated by ESAP Program ⁵	Percent of ESAP Programmatic Initiative Achieved
PY 2007	5,668,370	2,046,086	282,761	1,332,614	N/A	44,048	N/A
PY 2008	5,716,020	2,066,547	341,534	1,435,398	N/A	58,773	N/A
PY 2009	5,748,890	2,024,477	425,027	1,560,543	1,561,260	83,493	5%
PY 2010	5,775,086	1,802,661	545,385	1,714,044	1,581,088	120,358	8%
PY 2011	5,792,691	1,847,296	706,405	1,716,495	1,601,115	161,020	10%
PY 2012	5,809,640	1,830,118	753,834	1,649,360	902,238	96,893	11%
PY 2013	5,830,610	1,798,002	803,603	1,604,411	902,238	106,948	12%
PY 2014	5,860,473	1,896,764	848,926	1,593,140	902,238	100,000	11%
PY 2015	5,899,626	1,915,732	918,403	1,707,088	480,000	110,000	23%
PY 2016	5,943,194	1,934,889	991,533	1,724,159	370,000	110,000	30%
PY 2017	5,990,995	1,954,238	1,057,485	1,741,401	260,000	110,000	42%

¹ Source of data: 2014 SCG California Gas Report.

² Number of eligible low income customers to be based on customers at or below 200 percent of the Federal Poverty Line. The figures are escalated by 1% annually 2014-2017.

³ Includes customers served by SCG's ESA Program from January 2002. Data for 2014-2017 is forecasted.

⁴ Number of eligible and willing ESAP customers based on utility's proposed standard means of deriving the number of LIEE as discussed in Section II.B.3 of 2015-2017 Application.

⁵ Treated customers through SCG's ESA Program are actual totals through year-end 2013 data. Data for 2014-2017 is forecasted.

**Energy Savings Assistance Program Detail by Housing Type
Southern California Gas Company**

	PY 2013		PY 2014 (Projected)		PY 2015 (Projected)**		PY 2016 (Projected)**		PY 2017 (Projected)**	
	Customers Eligible*	Customers Treated ¹	Customers Eligible*	Customers Treated**	Customers Eligible	Customers Treated	Customers Eligible**	Customers Treated	Customers Eligible**	Customers Treated
Gas and Electric Customers										
Owners - Total										
Single Family										
Multifamily										
Mobile Homes										
Renters - Total										
Single Family										
Multifamily										
Mobile Homes										
Electric Customers (only)										
Owners - Total										
Single Family										
Multifamily										
Mobile Homes										
Renters - Total										
Single Family										
Multifamily										
Mobile Homes										
Gas Customers (only)										
Owners - Total	314,480	57,845	314,480	56,185	269,688	61,804	207,886	61,804	146,081	61,804
Single Family	259,256	53,243	259,256	50,140	240,669	55,153	185,517	55,153	130,362	55,153
Multifamily	13,680	616	13,680	743	3,568	818	2,751	818	1,933	818
Mobile Homes	41,544	3,986	41,544	5,302	25,451	5,833	19,618	5,833	13,786	5,833
Renters - Total	587,758	49,103	587,758	43,815	210,312	48,196	162,114	48,196	113,919	48,196
Single Family	258,503	26,937	258,503	23,775	114,120	26,152	87,967	26,152	61,815	26,152
Multifamily	315,899	21,456	315,899	18,972	91,066	20,869	70,196	20,869	49,327	20,869
Mobile Homes	13,356	710	13,356	1,068	5,126	1,175	3,951	1,175	2,777	1,175

* As discussed in Section III of D.11-05-018.

** As discussed in Section II.B.3 of 2015-2017 Application.

¹ Totals are actuals from September 2014 monthly report.

Summary of Energy Savings Assistance Program Cost Effectiveness Southern California Gas Company

Ratio of Program Benefits over Program Costs (@ 7.38% Discount Rate)*		
	Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (Resource TRC)
PY 2012	0.68	0.24
PY 2013	0.72	0.43
PY 2014		
PY 2015	0.86	0.52
PY 2016-2017	1.08	0.67

1. Actual Results for 2012-2013
2. Actual Results for 2014 will be reported in May 2015 Annual Report
3. Forecast Results for 2015 - 2017

* These tests were calculated using the E3 Calculator "SoCal_2013_v1 c4-Draft.xlsm"

Note: Test results were calculated using the discount rate currently in the E3 calculator = 7.38%.
The non-energy benefits in the ESACET test were calculated using the LIPPT Model.

Ratio of Program Benefits over Program Costs (@ 6.95% Discount Rate)**		
	Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (Resource TRC)
PY 2012	0.68	0.24
PY 2013	0.72	0.43
PY 2014		
PY 2015	0.87	0.53
PY 2016-2017	1.10	0.69

1. Actual Results for 2012-2013
2. Actual Results for 2014 will be reported in May 2015 Annual Report
3. Forecast Results for 2015 - 2017

** These tests were calculated using the E3 Calculator "SoCal_2013_v1 c4-Draft.xlsm"

Note: These test results were calculated using the approved WACC as the discount rate = 6.95%.
The non-energy benefits in the ESACET test were calculated using the LIPPT Model.

Energy Savings Assistance Program Cost-Effectiveness - Weather Sensitive Measures
Southern California Gas Company

Measure	Measure Group	Type of Home (SF, MH, MF)	Electric or Gas (E,G)	Climate Zone (Number)	Ratio of Benefits Over Costs (Year 2015)*		Ratio of Benefits Over Costs (Cycle 2016-17)*	
					Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)	Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)
Air sealing	Enclosure	MF	G	4	2.01	0.36	2.11	0.38
Air sealing	Enclosure	MF	G	5	2.07	0.38	2.19	0.39
Air sealing	Enclosure	MF	G	6	0.07	0.01	0.07	0.01
Air sealing	Enclosure	MF	G	8	0.17	0.02	0.17	0.03
Air sealing	Enclosure	MF	G	9	0.19	0.03	0.19	0.03
Air sealing	Enclosure	MF	G	10	1.35	0.22	1.40	0.23
Air sealing	Enclosure	MF	G	13	2.35	0.44	2.50	0.46
Air sealing	Enclosure	MF	G	14	2.77	0.56	2.99	0.58
Air sealing	Enclosure	MF	G	15	0.08	0.01	0.07	0.01
Air sealing	Enclosure	MF	G	16	1.11	0.18	1.14	0.18
Air sealing	Enclosure	MH	G	4	2.07	0.38	2.18	0.39
Air sealing	Enclosure	MH	G	5	1.98	0.35	2.08	0.37
Air sealing	Enclosure	MH	G	6	2.27	0.42	2.41	0.44
Air sealing	Enclosure	MH	G	8	0.16	0.02	0.16	0.02
Air sealing	Enclosure	MH	G	9	0.45	0.07	0.45	0.07
Air sealing	Enclosure	MH	G	10	2.33	0.44	2.48	0.46
Air sealing	Enclosure	MH	G	13	2.16	0.40	2.28	0.41
Air sealing	Enclosure	MH	G	14	2.56	0.50	2.74	0.52
Air sealing	Enclosure	MH	G	15	0.00	0.00	0.00	0.00
Air sealing	Enclosure	MH	G	16	2.56	0.50	2.73	0.52
Air sealing	Enclosure	SF	G	4	2.05	0.37	2.16	0.38
Air sealing	Enclosure	SF	G	5	2.03	0.37	2.13	0.38
Air sealing	Enclosure	SF	G	6	0.14	0.02	0.14	0.02
Air sealing	Enclosure	SF	G	8	0.17	0.02	0.17	0.03
Air sealing	Enclosure	SF	G	9	0.24	0.03	0.24	0.04
Air sealing	Enclosure	SF	G	10	1.16	0.19	1.20	0.19
Air sealing	Enclosure	SF	G	13	2.19	0.41	2.32	0.42
Air sealing	Enclosure	SF	G	14	2.62	0.51	2.80	0.53
Air sealing	Enclosure	SF	G	15	0.00	0.00	0.00	0.00
Air sealing	Enclosure	SF	G	16	1.18	0.19	1.21	0.20
Attic insulation	Enclosure	MF	G	4	0.00	0.00	0.00	0.00
Attic insulation	Enclosure	MF	G	5	0.00	0.00	0.00	0.00
Attic insulation	Enclosure	MF	G	6	0.57	0.36	0.65	0.38
Attic insulation	Enclosure	MF	G	8	0.57	0.36	0.65	0.38
Attic insulation	Enclosure	MF	G	9	0.57	0.36	0.65	0.38
Attic insulation	Enclosure	MF	G	10	0.51	0.31	0.57	0.33
Attic insulation	Enclosure	MF	G	13	0.47	0.28	0.53	0.30
Attic insulation	Enclosure	MF	G	14	0.00	0.00	0.00	0.00
Attic insulation	Enclosure	MF	G	15	0.11	0.06	0.12	0.06
Attic insulation	Enclosure	MF	G	16	0.11	0.06	0.12	0.06
Attic insulation	Enclosure	SF	G	4	0.25	0.14	0.27	0.14
Attic insulation	Enclosure	SF	G	5	0.49	0.30	0.56	0.32
Attic insulation	Enclosure	SF	G	6	0.58	0.36	0.66	0.38
Attic insulation	Enclosure	SF	G	8	0.57	0.36	0.65	0.38
Attic insulation	Enclosure	SF	G	9	0.57	0.36	0.65	0.38
Attic insulation	Enclosure	SF	G	10	0.54	0.33	0.61	0.35
Attic insulation	Enclosure	SF	G	13	0.48	0.29	0.55	0.31
Attic insulation	Enclosure	SF	G	14	0.47	0.28	0.53	0.30
Attic insulation	Enclosure	SF	G	15	0.65	0.42	0.74	0.45
Attic insulation	Enclosure	SF	G	16	0.54	0.33	0.61	0.35
Furnace clean and tune	Maintenance	MF	G	4	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	MF	G	5	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	MF	G	6	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	MF	G	8	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	MF	G	9	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	MF	G	10	0.98	0.20	1.04	0.21
Furnace clean and tune	Maintenance	MF	G	13	0.98	0.20	1.04	0.21
Furnace clean and tune	Maintenance	MF	G	14	0.98	0.20	1.04	0.21
Furnace clean and tune	Maintenance	MF	G	15	0.49	0.10	0.52	0.10
Furnace clean and tune	Maintenance	MF	G	16	0.49	0.10	0.52	0.10
Furnace clean and tune	Maintenance	MH	G	4	1.17	0.25	1.26	0.26
Furnace clean and tune	Maintenance	MH	G	5	0.65	0.13	0.69	0.14
Furnace clean and tune	Maintenance	MH	G	6	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	MH	G	8	2.86	0.85	3.28	0.89
Furnace clean and tune	Maintenance	MH	G	9	2.70	0.78	3.08	0.81
Furnace clean and tune	Maintenance	MH	G	10	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	MH	G	13	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	MH	G	14	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	MH	G	15	4.14	1.73	4.99	1.81
Furnace clean and tune	Maintenance	MH	G	16	0.07	0.01	0.08	0.01
Furnace clean and tune	Maintenance	SF	G	4	0.71	0.14	0.75	0.15
Furnace clean and tune	Maintenance	SF	G	5	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	SF	G	6	2.91	0.88	3.34	0.92
Furnace clean and tune	Maintenance	SF	G	8	2.74	0.79	3.12	0.83
Furnace clean and tune	Maintenance	SF	G	9	2.74	0.79	3.10	0.73
Furnace clean and tune	Maintenance	SF	G	10	1.60	0.37	1.75	0.39
Furnace clean and tune	Maintenance	SF	G	13	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	SF	G	14	0.00	0.00	0.00	0.00
Furnace clean and tune	Maintenance	SF	G	15	4.06	1.66	4.87	1.73
Furnace clean and tune	Maintenance	SF	G	16	2.32	0.62	2.61	0.64
HE FAU Early Replacement - Joint	HVAC	MF	G	9	0.10	0.05	0.10	0.05
HE FAU Early Replacement - Joint	HVAC	MH	G	5	0.30	0.17	0.32	0.17
HE FAU Early Replacement - Joint	HVAC	MH	G	6	0.16	0.09	0.16	0.09
HE FAU Early Replacement - Joint	HVAC	MH	G	8	0.17	0.09	0.17	0.09
HE FAU Early Replacement - Joint	HVAC	MH	G	9	0.19	0.10	0.19	0.11
HE FAU Early Replacement - Joint	HVAC	MH	G	10	0.23	0.12	0.23	0.13
HE FAU Early Replacement - Joint	HVAC	MH	G	13	0.25	0.14	0.25	0.14
HE FAU Early Replacement - Joint	HVAC	MH	G	14	0.32	0.18	0.32	0.18
HE FAU Early Replacement - Joint	HVAC	MH	G	15	0.15	0.08	0.15	0.08
HE FAU Early Replacement - Joint	HVAC	MH	G	16	0.27	0.15	0.26	0.15
HE FAU Early Replacement - Joint	HVAC	SF	G	5	0.35	0.20	0.34	0.20
HE FAU Early Replacement - Joint	HVAC	SF	G	6	0.20	0.11	0.20	0.11
HE FAU Early Replacement - Joint	HVAC	SF	G	8	0.17	0.09	0.17	0.09
HE FAU Early Replacement - Joint	HVAC	SF	G	9	0.21	0.11	0.21	0.12
HE FAU Early Replacement - Joint	HVAC	SF	G	10	0.23	0.13	0.23	0.13
HE FAU Early Replacement - Joint	HVAC	SF	G	13	0.27	0.15	0.27	0.15
HE FAU Early Replacement - Joint	HVAC	SF	G	14	0.27	0.15	0.27	0.15
HE FAU Early Replacement - Joint	HVAC	SF	G	15	0.13	0.07	0.13	0.07
HE FAU Early Replacement - Joint	HVAC	SF	G	16	0.41	0.24	0.42	0.25
HE FAU Furnace Replace on Burnout	HVAC	MF	G	8	0.13	0.03	0.13	0.03
HE FAU Furnace Replace on Burnout	HVAC	MF	G	9	0.22	0.04	0.22	0.04
HE FAU Furnace Replace on Burnout	HVAC	MF	G	10	0.23	0.05	0.23	0.05

**Energy Savings Assistance Program Cost-Effectiveness - Weather Sensitive Measures
Southern California Gas Company**

Measure	Measure Group	Type of Home (SF, MH, MF)	Electric or Gas (E,G)	Climate Zone (Number)	Ratio of Benefits Over Costs (Year 2015)*		Ratio of Benefits Over Costs (Cycle 2016-17)*	
					Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)	Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)
HE FAU Furnace Replace on Burnout	HVAC	MF	G	14	0.35	0.07	0.37	0.08
HE FAU Furnace Replace on Burnout	HVAC	MH	G	4	0.61	0.13	0.64	0.14
HE FAU Furnace Replace on Burnout	HVAC	MH	G	5	0.66	0.14	0.70	0.15
HE FAU Furnace Replace on Burnout	HVAC	MH	G	6	0.36	0.08	0.38	0.08
HE FAU Furnace Replace on Burnout	HVAC	MH	G	8	0.37	0.08	0.39	0.08
HE FAU Furnace Replace on Burnout	HVAC	MH	G	9	0.43	0.09	0.45	0.09
HE FAU Furnace Replace on Burnout	HVAC	MH	G	10	0.51	0.11	0.53	0.11
HE FAU Furnace Replace on Burnout	HVAC	MH	G	13	0.56	0.12	0.59	0.12
HE FAU Furnace Replace on Burnout	HVAC	MH	G	14	0.71	0.15	0.74	0.16
HE FAU Furnace Replace on Burnout	HVAC	MH	G	15	0.33	0.07	0.34	0.07
HE FAU Furnace Replace on Burnout	HVAC	MH	G	16	0.59	0.13	0.62	0.13
HE FAU Furnace Replace on Burnout	HVAC	SF	G	4	0.54	0.12	0.57	0.12
HE FAU Furnace Replace on Burnout	HVAC	SF	G	5	0.77	0.17	0.81	0.18
HE FAU Furnace Replace on Burnout	HVAC	SF	G	6	0.44	0.09	0.46	0.10
HE FAU Furnace Replace on Burnout	HVAC	SF	G	8	0.38	0.08	0.40	0.08
HE FAU Furnace Replace on Burnout	HVAC	SF	G	9	0.47	0.10	0.49	0.10
HE FAU Furnace Replace on Burnout	HVAC	SF	G	10	0.50	0.06	0.52	0.07
HE FAU Furnace Replace on Burnout	HVAC	SF	G	13	0.60	0.13	0.63	0.13
HE FAU Furnace Replace on Burnout	HVAC	SF	G	14	0.60	0.13	0.63	0.13
HE FAU Furnace Replace on Burnout	HVAC	SF	G	15	0.28	0.06	0.29	0.06
HE FAU Furnace Replace on Burnout	HVAC	SF	G	16	0.92	0.21	0.98	0.22
HE FAU Early Replacement	HVAC	MF	G	8	0.05	0.03	0.05	0.03
HE FAU Early Replacement	HVAC	MF	G	9	0.09	0.04	0.09	0.04
HE FAU Early Replacement	HVAC	MF	G	10	0.09	0.05	0.10	0.05
HE FAU Early Replacement	HVAC	MF	G	14	0.14	0.07	0.15	0.08
HE FAU Early Replacement	HVAC	MH	G	4	0.24	0.13	0.26	0.14
HE FAU Early Replacement	HVAC	MH	G	5	0.26	0.14	0.28	0.15
HE FAU Early Replacement	HVAC	MH	G	6	0.14	0.08	0.15	0.08
HE FAU Early Replacement	HVAC	MH	G	8	0.15	0.08	0.16	0.08
HE FAU Early Replacement	HVAC	MH	G	9	0.17	0.09	0.18	0.09
HE FAU Early Replacement	HVAC	MH	G	10	0.20	0.11	0.22	0.11
HE FAU Early Replacement	HVAC	MH	G	13	0.22	0.12	0.24	0.12
HE FAU Early Replacement	HVAC	MH	G	14	0.28	0.15	0.30	0.16
HE FAU Early Replacement	HVAC	MH	G	15	0.13	0.07	0.14	0.07
HE FAU Early Replacement	HVAC	MH	G	16	0.24	0.13	0.25	0.13
HE FAU Early Replacement	HVAC	SF	G	4	0.21	0.12	0.23	0.12
HE FAU Early Replacement	HVAC	SF	G	5	0.31	0.17	0.33	0.18
HE FAU Early Replacement	HVAC	SF	G	6	0.18	0.09	0.19	0.10
HE FAU Early Replacement	HVAC	SF	G	8	0.15	0.08	0.16	0.08
HE FAU Early Replacement	HVAC	SF	G	9	0.18	0.10	0.20	0.10
HE FAU Early Replacement	HVAC	SF	G	10	0.21	0.11	0.22	0.11
HE FAU Early Replacement	HVAC	SF	G	13	0.24	0.13	0.26	0.13
HE FAU Early Replacement	HVAC	SF	G	14	0.24	0.13	0.26	0.13
HE FAU Early Replacement	HVAC	SF	G	15	0.11	0.06	0.12	0.06
HE FAU Early Replacement	HVAC	SF	G	16	0.37	0.21	0.40	0.22

* These tests were calculated using the E3 Calculator "SoCal_2013_v1 c4-Draft.xlsm"

Note: These test results were calculated using the discount rate currently in the E3 calculator = 7.38%. The non-energy benefits in the ESACET test were calculated using the LIPPT Model.

**Energy Savings Assistance Program Cost-Effectiveness - Non Weather Sensitive Measures
Southern California Gas Company**

Measure	Measure Group	Type of Home (SF,MH,MF)	Electric or Gas (E,G)	Ratio of Benefits Over Costs (2015)*		Ratio of Benefits Over Costs (Cycle 2016-2017)*	
				Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)	Energy Savings Assistance Program Cost Effectiveness Test (ESACET)	Resource Measures Only Total Resource Cost Test (TRC)
Duct sealing and testing	HVAC	MF	G	0.00	0.00	0.00	0.00
Duct sealing and testing	HVAC	MH	G	0.45	0.25	0.31	0.17
Duct sealing and testing	HVAC	SF	G	0.97	0.71	0.73	0.47
FAU standing pilot light conversion	HVAC	MF	G	1.33	1.42	1.63	1.49
FAU standing pilot light conversion	HVAC	MH	G	1.33	1.42	1.63	1.49
FAU standing pilot light conversion	HVAC	SF	G	1.33	1.42	1.63	1.49
HE Clothes washer	Appliances	MF	G	0.57	0.37	0.64	0.38
HE Clothes washer	Appliances	MH	G	0.57	0.37	0.64	0.38
HE Clothes washer	Appliances	SF	G	0.57	0.37	0.64	0.38
Heating system	HVAC	MF	G	0.00	0.00	0.00	0.00
Heating system	HVAC	MH	G	0.00	0.00	0.00	0.00
Heating system	HVAC	SF	G	0.00	0.00	0.00	0.00
Low Flow Shower Head	Domestic Hot Water	MF	G	0.34	0.19	0.37	0.19
Low Flow Shower Head	Domestic Hot Water	MH	G	0.41	0.23	0.46	0.24
Low Flow Shower Head	Domestic Hot Water	SF	G	0.56	0.34	0.62	0.35
Thermostatic Shower Valve	Domestic Hot Water	all	G	1.85	2.74	2.37	2.84
Water Heater Blanket	Domestic Hot Water	MF	G	0.26	0.14	0.28	0.14
Water Heater Blanket	Domestic Hot Water	MH	G	0.37	0.21	0.41	0.21
Water Heater Blanket	Domestic Hot Water	SF	G	0.52	0.30	0.57	0.31
Water Heater Pipe Insulation	Domestic Hot Water	MF	G	0.65	0.41	0.73	0.43
Water Heater Pipe Insulation	Domestic Hot Water	MH	G	0.86	0.61	0.99	0.63
Water Heater Pipe Insulation	Domestic Hot Water	SF	G	1.11	0.90	1.30	0.93
Water heater repair and replace	Domestic Hot Water	MF	G	0.00	0.00	0.00	0.00
Water heater repair and replace	Domestic Hot Water	MH	G	0.07	0.04	0.08	0.04
Water heater repair and replace	Domestic Hot Water	SF	G	0.07	0.04	0.08	0.04
Faucet Aerator	Domestic Hot Water	MF	G	1.24	1.09	1.49	1.13
Faucet Aerator	Domestic Hot Water	MH	G	1.48	1.55	1.82	1.61
Faucet Aerator	Domestic Hot Water	SF	G	1.71	2.17	2.15	2.25
Tub Spout	Domestic Hot Water	MF	G	2.08	4.14	2.73	4.29
Tub Spout	Domestic Hot Water	SF	G	1.82	2.60	2.32	2.69
Tub Spout **	Domestic Hot Water	MH	G	n/a	n/a	n/a	n/a
Minor Furnace Repair	HVAC	Renter	G	0.00	0.00	0.00	0.00

* These tests were calculated using the E3 Calculator "SoCal_2013_v1 c4-Draft.xlsm"

** Tub Spout measure for mobilehomes (MH) cost-effectiveness estimate not available (n/a) at time of Application.

Note: These test results were calculated using the discount rate currently in the E3 calculator = 7.38%. The non-energy benefits in the ESACET test were calculated using the LIPPT Model.

PY 2015 - 2017 Energy Savings Assistance Program Pilots and Studies
Southern California Gas Company

Line No.	Statewide Study	Total Cost	Percent paid by Utility	Total Cost paid by Utility
1	Impact Assessment	\$550,000	25%	\$137,500
2	Needs Assessment	\$500,000	25%	\$125,000
3	Energy Education Phase II	\$350,000	25%	\$87,500
4	Cost-Effectiveness/Non Energy Benefits	\$150,000	25%	\$37,500
5	Potential Ad Hoc Tasks	\$200,000	100%	\$200,000
Total		\$1,750,000		\$587,500

Note: Proposed Low Income studies described in detail in Attachment: "EM&V Study Implementation Plans".

**PY 2015 - 2017 Energy Savings Assistance Program Summary of Proposed Changes
Southern California Gas Company**

Proposed Program Change	Notes
Approve modification of the Targeted Self-Certification rule as applied to multifamily dwellings to allow owners of complexes to sign an affidavit that would qualify each of the dwellings for ESA Program treatment if the owners certify that 80 percent of the units are eligible for the ESA Program	
Approve the proposed budget for the ESA Program of \$119,310,646 for PY2015, \$126,782,639 for PY2016, and \$129,251,729 for PY2017 according to the costs presented by category in the prepared direct testimony of witnesses Aguirre and Yao	
Approval to continue existing ESA Program into PY 2015, using PY2015 program funds, should the Commission be delayed in issuing a decision in this proceeding before year-end 2014, and count program achievements toward PY2015 accomplishments.	
Approval to shift funds in the ESA Program consistent with fund shifting authority in D.08-11-031 and as modified by D.10-10-008.	
Approval of the mix of measures reflected in Attachment A-5 for the ESA Program.	
Approval to add new measures as proposed in Section II.E.1.b.	
Approval to retire the duct testing and sealing measure when not otherwise required by Title 24 compliance.	
Approval of the marketing and outreach elements requested.	
Approval to use the methodology adopted for the eligible population as proposed.	
Approve modifications of the "Go Back Rule" that will allow SoCalGas to return to homes that have not received measures within the previous ten years (but were treated in or after 2002) to begin phasing in the next iteration of the ESA Program. The Commission should re-establish the 10-Year Go-Back Rule with programmatic features as described herein, and with goals not to exceed 5,000 units in PY2015, 10,000 units in PY2016, and 20,000 units in PY 2017 for SoCalGas	
Approve further modification of the 3MM rule to allow the installation of 1 or 2 measures by a single fuel utility following determination at the in-home assessment that 3 measures in total can be installed in combination with another ESA Program provider	
Allow the provision of energy education to all income-qualified customers and count education alone as a treated home, given the question of how to deliver energy education has been researched more fully and made available to program administrators for their understanding.	
Approval to continue integration and leveraging efforts.	
Approval of statewide impact evaluation, low income needs assessment, energy education (Phase 2) and cost-effectiveness studies for the 2015-2017 program cycle.	
Designate PY2016-2017 as the first two years for determining the next cycle accomplishments and for fund shifting activity, and receive proposals whether those PY should stand alone as a two-year cycle or be combined with years 2018-2020 as a five-year cycle in the next Application	
Approve an ESA Program unwillingness factor of 24 percent for SoCalGas based on the LINA study for establishing the number of homes to be served by 2020, and a homes treated goal of 110,000 for each PY for 2015 – 2017	
In the event the Commission establishes a higher ESA Program homes treated goal than proposed by SoCalGas in this Application, approve additional funds per dwelling as discussed in the prepared direct testimony of witnesses Aguirre and Yao to treat such homes;	
SoCalGas does not believe action should be taken at this time with respect to establishing a prevailing wage for ESA Program labor absent additional research and evaluation that could warrant establishment of prevailing wage conditions	
Unless otherwise requested, to continue the policies and rules for the CARE and ESA Programs	
Authorize for ESA Program cost-effectiveness calculations use of the currently authorized SoCalGas WACC of 8.02 percent (which was approved per D.12-12-034), resulting in an after-tax WACC of 6.95 percent (after adjustments for federal and state tax rates) to be consistent across Commission proceedings	
Establish a mid-cycle working group, consistent with the approach conducted after the issuance of the PY2012–2014 decision, to work collaboratively to update the P&P manual for changes authorized by the Commission for PY2015–2017	
Provide the opportunity for ESA Program providers, mid-cycle, to file an Advice Letter in circumstances where the delivery of all feasible measures requires restatement of the homes treated goal, rebalancing of the energy efficiency portfolio, and performance of associated fund shifts	

**PY 2015 - 2017 CARE Proposed Program Budget
Southern California Gas Company**

CARE Budget Categories	2014 Authorized ¹	2015 Planned	2016 Planned	2017 Planned
Outreach	\$3,750,223	\$4,328,432	\$4,218,840	\$4,039,041
Processing, Certification, Recertification	\$4,488,248	\$1,319,947	\$2,792,978	\$2,835,541
Post Enrollment Verification	\$3,744,000	\$334,645	\$342,970	\$351,765
IT Programming	\$2,937,450	\$912,906	\$791,085	\$670,020
Cool Centers	-	-	-	-
Pilots	\$180,000	\$183,600	\$187,272	\$191,017
Measurement and Evaluation	\$18,659	\$65,938	\$65,938	\$65,938
Regulatory Compliance	\$242,507	\$443,039	\$454,378	\$466,438
General Administration	\$943,426	\$875,407	\$932,560	\$921,075
CPUC Energy Division Staff	\$60,000	\$60,000	\$60,000	\$60,000
SUBTOTAL MANAGEMENT COSTS	\$16,364,513	\$8,523,913	\$9,846,021	\$9,600,835
Subsidies and Benefits	\$131,142,177	\$130,453,111	\$131,338,535	\$132,351,979
TOTAL PROGRAM COSTS & CUSTOMER DISCOUNTS	\$147,506,690	\$138,977,024	\$141,184,556	\$141,952,814

¹ 2014 reflects authorized amounts per - Phase II D.14-08-030.

**PY 2015 - 2017 CARE and ESAP Rate Impacts - Gas (\$/Therm)
Southern California Gas Company**

PY 2015	Average Rate Excluding CARE/ESA Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	ESA Program Portion of Rate	ESA Program Administration Portion of Rate	Total CARE/ESA Surcharge	Average Rate Including CARE/ESA Surcharge
Customer Type							
Residential (non CARE)	\$0.01237	\$0.03084	-\$0.00719	\$0.04813	\$0.00000	\$0.07178	\$0.08414
Residential (CARE)	\$0.01237	\$0.00000	\$0.00000	\$0.04813	\$0.00000	\$0.04813	\$0.06050
Commercial ¹	\$0.03102	\$0.03084	-\$0.00719	\$0.00000	\$0.00000	\$0.02364	\$0.05467
Industrial ²	\$0.00328	\$0.03084	-\$0.00719	\$0.00000	\$0.00000	\$0.02364	\$0.02692
Agricultural	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Lighting	N/A	N/A	N/A	N/A	N/A	N/A	N/A
System	\$0.01336	\$0.03084	-\$0.00719	\$0.02452	\$0.00000	\$0.04817	\$0.06152

PY 2016	Average Rate Excluding CARE/ESA Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	ESA Program Portion of Rate	ESA Program Administration Portion of Rate	Total CARE/ESA Surcharge	Average Rate Including CARE/ESA Surcharge
Customer Type							
Residential (non CARE)	\$0.01237	\$0.03108	-\$0.00689	\$0.05115	\$0.00000	\$0.07534	\$0.08770
Residential (CARE)	\$0.01237	\$0.00000	\$0.00000	\$0.05115	\$0.00000	\$0.05115	\$0.06351
Commercial ¹	\$0.03102	\$0.03108	-\$0.00689	\$0.00000	\$0.00000	\$0.02419	\$0.05521
Industrial ²	\$0.00328	\$0.03108	-\$0.00689	\$0.00000	\$0.00000	\$0.02419	\$0.02747
Agricultural	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Lighting	N/A	N/A	N/A	N/A	N/A	N/A	N/A
System	\$0.01336	\$0.03108	-\$0.00689	\$0.02606	\$0.00000	\$0.05025	\$0.06360

PY 2017	Average Rate Excluding CARE/ESA Surcharge	CARE Subsidy Portion of Rate	CARE Administration Portion of Rate	ESA Program Portion of Rate	ESA Program Administration Portion of Rate	Total CARE/ESA Surcharge	Average Rate Including CARE/ESA Surcharge
Customer Type							
Residential (non CARE)	\$0.01237	\$0.03136	-\$0.00695	\$0.05214	\$0.00000	\$0.07655	\$0.08891
Residential (CARE)	\$0.01237	\$0.00000	\$0.00000	\$0.05214	\$0.00000	\$0.05214	\$0.06451
Commercial ¹	\$0.03102	\$0.03136	-\$0.00695	\$0.00000	\$0.00000	\$0.02440	\$0.05542
Industrial ²	\$0.00328	\$0.03136	-\$0.00695	\$0.00000	\$0.00000	\$0.02440	\$0.02768
Agricultural	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Lighting	N/A	N/A	N/A	N/A	N/A	N/A	N/A
System	\$0.01336	\$0.03136	-\$0.00695	\$0.02657	\$0.00000	\$0.05097	\$0.06432

¹ Core C/I

² NonCore C/I

Natural Gas CARE subsidy for this table is illustrative. Actual CARE subsidy will be updated in an Advice Letter filing per OP 22 in D.04-08-010.

**PY 2015 - 2017 CARE and ESAP Rate Impacts - Electric
Southern California Gas Company**

PY 2015					
	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Customer Type					
Residential					
Commercial					
Industrial					
Agricultural					
Lighting System					

PY 2016					
	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Customer Type					
Residential					
Commercial					
Industrial					
Agricultural					
Lighting System					

PY 2017					
	Average Rate (cents/kWh)	Portion for CARE surcharge and administration (cents/kWh)	Portion for CARE rate exemptions (cents/kWh)	Portion for ESA (cents/kWh)	Average Rate (cents/kWh) including surcharge
Customer Type					
Residential					
Commercial					
Industrial					
Agricultural					
Lighting System					

**PY 2013-2014 CARE Outreach and Penetration Information
Southern California Gas Company**

CARE PY 2013				
Outreach Method	Total Cost	Estimated # of Customers Reached ¹	Estimated # of Customers Enrolled	Percent of Net Enrollment
Direct Mail	\$ 685,000	1,000,000	52,145	11%
Web	N/A	361,000	51,000	11%
AVM	\$ 33,000	44,144	6,544	1%
Door-to-Door Canvassing	\$ 587,300	N/A	37,426	8%
ESAP Data Exchange	N/A	N/A	24,000	5%
Customer/CIS Self Mailer	N/A	290,000	231,929	48%
Branch Payment Office	N/A	N/A	5,757	1%
Bill Insert	\$ 90,000	2,900,000	8,634	2%
SCE Data Exchange	N/A	N/A	62,494	13%
	\$ 1,395,300	4,595,144	479,929	100%

1. Some outreach methods have a verifiable contact point such as direct mail and other methods only create general awareness such as mass media, radio and newspapers.

CARE PY 2014 (YTD September)				
Outreach Method	Total Cost	Estimated # of Customers Reached ¹	Estimated # of Customers Enrolled	Percent of Net Enrollment
Direct Mail	\$ 685,000	1,000,000	39,000	11%
Web	\$ 5,000	100,000	39,000	11%
AVM	0	0	0	0%
Door-to-Door Canvassing	\$ 401,000	N/A	29,400	8%
ESAP Data Exchange	N/A	N/A	16,400	5%
Customer/CIS Self Mailer	N/A	215,000	183,500	52%
Branch Payment Office	N/A	N/A	1,747	0%
Bill Insert	\$ 125,000	6,000,000	5,127	1%
SCE Data Exchange	N/A	N/A	36,532	10%
	\$ 1,216,000	7,315,000	350,706	100%

1. Some outreach methods have a verifiable contact point such as direct mail and other methods only create general awareness such as mass media, radio and newspapers.

**PY 2015 - 2017 CARE Estimated Participation
Southern California Gas Company**

	Total Enrolled 12-31-13	Total Enrolled Through June 2014	PY 2014 Estimated Eligible	Estimated Net PY 2014 Enrollments	Estimated Year End PY 2014 Participation	Estimated PY 2014 Goal Rate	Estimated PY 2015 Net Enrollments	Estimated Year End PY 2015 Participation	Estimated PY 2015 Goal Rate (a)	Estimated PY 2016 Net Enrollments	Estimated Year End PY 2016 Participation	Estimated PY 2016 Goal Rate (a)	Estimated PY 2017 Net Enrollments	Estimated Year End PY 2017 Participation	Estimated PY 2017 Goal Rate (a)
(Source)	(1)		(2)	(3)	(Col. B+E)	(Col. F/D)	(2)	(Col. F+H)	(Col. I/D)	(2)	(Col. I+K)	(Col. L/D)	(2)	(Col. L+N)	(Col. O/D)
	1,604,411	1,589,127	1,896,764	-11,271	1,593,140	84%	113,948	1,707,088	90%	17,071	1,724,159	91%	17,242	1,741,401	92%

(a) Estimated PY2015, PY2016 and PY2017 Goal Rate will fluctuate based on updated CARE Eligibility information to be filed December 2015, December 2016 and December 2017.

(1) CARE Annual Reports, dated 5/1/14

(2) Each utility's estimate based on eligibility rates filed.

(3) Most recent estimates of net enrollments.

**Low Income Customer Usage Levels
Southern California Gas Company**

		PY 2013		PY 2014 (Projected)		PY 2015 (Projected)		PY 2016 (Projected)		PY 2017 (Projected)	
		Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP	Number of CARE Customers	Number of Customers Treated by ESAP
Electric	Total										
	Tier 1*										
	Tier 2*										
	Tier 3*										
	Tier 4*										
	Tier 5*										
Gas	Total	1,604,411	106,948	1,896,764	106,948	1,707,088	110,000	1,724,159	110,000	1,741,401	110,000
	Below Baseline*	1,068,177	67,403	1,333,367	72,079	1,136,537	71,699	1,147,902	71,699	1,159,381	71,699
	Above Baseline*	536,234	39,545	563,397	34,869	570,551	38,301	576,257	38,301	582,020	38,301

* Utility may include a more detailed breakdown of gas customers' usage level and an explanation of measurement breakdown employed.

The usage tier should be reported as the tier the customer was on, the maximum number of months, in the reported year.

All ESAP above/below baseline figures estimated based on proportion of customers above baseline for a majority of months in 2013 and 2014 year to date.

All CARE above/below baseline figures estimated based on proportion of customers above baseline for a majority of months in 2013 and 2014 year to date.

**PY 2015 - 2017 CARE Pilots and Studies
Southern California Gas Company**

Line No.	Statewide Study	Total Cost	Percent paid by Utility	Total Cost paid by Utility
Total				

SoCalGas is not proposing any statewide studies for program years 2015-2017

**PY 2015 - 2017 CARE Program Summary of Proposed Changes
Southern California Gas Company**

Proposed Program Change	Notes
CSR Enrollment	Enhance system and allow CSRs in the CCC the ability to easily enroll customers in CARE when they call to establish service, make payment arrangements, or payment extensions. Addresses the barrier of enrolling hard-to-reach limited literacy, and visually impaired customers, and reduces paper, postage, printing, application inserting, and outreach costs.
Enhance PEV Communications to Increase Response rate	1) Simplify PEV form and enhance its visual appeal to aid in increasing the PEV response rate. 2) Include detailed PEV qualification criteria on the SoCalGas website including a frequently asked questions section to aid in the PEV response rate.
Enhance CARE Forms for Operation Efficiency	Redesign of CARE applications to consolidate the variances in the existing forms will improve form identification within the Optical Character Recognition (OCR) scanning system and expedite processing.
Enhance and Streamline Web Enrollment	1) Enhance web enrollment whereby the customer's name and address is automatically populated once the customer's account number is entered. 2) Since customer information will be populated on the screen, allow easy CARE enrollment for customers who make payment arrangements or payment extensions within My Account.
Mobile Responsive CARE Application and Webpage	1) Creation and implementation of a mobile-friendly CARE application to be accessible on all mobile devices -- cell phones and tablets; 2) enhance the CARE webpage to be viewable on mobile devices -- both cell phones and tablets.