Exhibit Reference: SCG-38-R
SCG Witness: Karen Chan
Subject: Working Cash
Please provide the following:

1. Please provide the monthly customer deposit balances that were recorded for 2017. Please provide this data in an Excel-readable format.

## SoCalGas Response 1:

Please see Excel file "SCG Customer Deposit 2017."
2. Does SoCalGas forecast the interest (or interest rate) that it will pay on customer deposits, to account for future changes? If yes, please describe and explain the forecasting methodology.

## SoCalGas Response 2:

SoCalGas does not forecast the interest that it will pay on customer deposits.

# ORA DATA REQUEST <br> ORA-SCG-088-CL8 <br> SOCALGAS 2019 GRC - A.17-10-008 <br> SOCALGAS RESPONSE <br> DATE RECEIVED: JANUARY 18, 2018 <br> DATE RESPONDED: JANUARY 29, 2018 

3. Follow-up to data request ORA-SCG-040-CL8, Question 1:
a. Please provide the number of heating degree days experienced in each year of 2012-2017.
b. For 2013 and 2016, please provide the following information, broken down by total customers, CARE customers, and non-CARE customers:
i. Annual sales
ii. Average monthly accounts receivable
iii. Collection lag days

## SoCalGas Response 3:

a. Please see table below for the heating degree days (HDD) experienced from 2012 to 2017:

| HDD (Year/Month) | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ | $\mathbf{6}$ | $\mathbf{7}$ | $\mathbf{8}$ | $\mathbf{9}$ | $\mathbf{1 0}$ | $\mathbf{1 1}$ | $\mathbf{1 2}$ | Total HDD |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 0 1 2}$ | 297 | 236 | 239 | 175 | 72 | 26 | 6 | 1 | - | 4 | 52 | 158 | 1,266 |  |
| $\mathbf{2 0 1 3}$ | 397 | 286 | 206 | 86 | 36 | 5 | - | - | - | 12 | 61 | 206 | 1,294 |  |
| $\mathbf{2 0 1 4}$ | 205 | 166 | 99 | 94 | 35 | 6 | - | - | - | 0 | 28 | 110 | 743 |  |
| $\mathbf{2 0 1 5}$ | 270 | 108 | 105 | 52 | 71 | 34 | 0 | - | - | 2 | 56 | 221 | 919 |  |
| 2016 | 373 | 190 | 94 | 74 | 56 | 25 | 3 | 1 | 2 | 8 | 31 | 199 | 1,055 |  |
|  | $\mathbf{2 0 1 7}$ | 287 | 258 | 187 | 70 | 44 | 30 | 3 | 0 | 1 | 7 | 25 | 85 | 998 |
| Total HDD | 1,828 | 1,244 | 930 | 552 | 313 | 126 | 13 | 2 | 3 | 33 | 253 | 978 | 6,274 |  |

Note: Sales billed in current month are for gas consumed in prior month. Therefore, the HDD figures in the table correspond to subsequent month's sales.
In SoCalGas' previous data request (ORA-SCG-040-CL8), response 1, SoCalGas provided a 65-day increase in HDD for December 2015 and January 2016 vs. December 2012 and January 2013. The 65 was derived by adding one half of the November difference (mid-month convention) to the December difference, calculated as follows:
$(56-52) / 2+(221-158)=65$
b. SoCalGas' determination of revenue lag for its working cash study is based on an analysis of its ending monthly balances of accounts receivable and sales. Since CARE and nonCARE customer transactions are recorded to the same sales and account receivable general ledger accounts without distinguishing identifiers, SoCalGas does not have the ability to break down the sales and account receivable data used in its working cash study by CARE and non-CARE customers.

