## **EXHIBIT 15**

## **ATTACHMENT 3, Template for Proposed Objectives, Research Questions and Reporting Metrics**

Primary Desired Outcomes / Objectives	Questions	Reporting Metrics (Added metrics are in bold, this is a preliminary list and would change with input from the Pilot Project Working Group
1. Ensure Equitable Access to Affordable Energy Options to Communities and Households	<ol> <li>How many energy options were provided to each host community?</li> <li>What options appealed most to households?</li> <li>What are participation rates and for what reasons did customers choose not to participate?</li> <li>What were participation rates in eligible households (separated by owner-occupied versus rental homes)?</li> <li>What was customer satisfaction with their pilot experience (owner-occupied vs tenants)?</li> <li>Etc. (please modify and/or provide additional questions)</li> </ol>	<ol> <li>Number of options provided and short description</li> <li>Number and percent of households choosing each option</li> <li>Pre / Post participant household survey - overall pilot satisfaction         <ul> <li>Overall satisfaction with pilot</li> <li>Satisfaction with energy bills (annual /seasonal)</li> <li>Satisfaction with appliances</li> <li>Satisfaction of Household conversion</li> <li>Owner or Tenant</li> <li>HDD, CDD's during pilot g. Climate Zone</li> </ul> </li> </ol>
2. Reduce Energy Burden of Participating Households	<ol> <li>How have participants' monthly energy bills changed?</li> <li>How have participants' energy burden changed?</li> <li>Total estimated cost savings to participating households</li> <li>Number and percent of households with greater access to affordable energy</li> <li>How did residents' choice of rates and tariffs impact their cost savings?</li> <li>What is the proper way to evaluate "Household Energy Costs" (as opposed to the limited perspective of "electric bills" or "natural gas bills")?</li> <li>What is the appropriate way to assess reductions in "Energy Burden?"</li> <li>What are customers' needs around affordability (total cost), predictability, stability, and bill controllability?</li> <li>How do they balance or prioritize these issues?</li> </ol>	<ol> <li>Pre-pilot energy bills (costs) / post pilot energy bills (costs)</li> <li>Pre / post energy costs percentage of household income (energy burden)</li> <li>Pre / Post participant household survey         <ul> <li>Pre-pilot energy sources</li> <li>Actual pre-pilot energy costs</li> <li>Perceived pre-pilot energy costs</li> <li>Actual post-pilot energy costs &amp; usage</li> <li>Perceived post-pilot energy costs.</li> </ul> </li> <li>Percentage of energy bills to annual household Income</li> <li>Top 3 monthly expenses</li> <li>Number of late energy bill payments</li> <li>Percent of households on level pay plan</li> <li>Amount of level pay plan</li> <li>HDD, CDD's during pilot</li> <li>Climate Zone</li> </ol>

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3. Provide Non-	16. How do health, comfort and safety change with	14. Pre / Post participant
Energy	the adoption of these new technologies?	household survey
Benefits—	17. What are the best metrics to reflect changes in	a. Perceived issues with
General	health, comfort, and safety?	health, comfort and
		safety
		b. Actual issues with
		health, safety or
		comfort
		c. Perceived benefit from
		reliability of natural gas
		versus propane tanks.
		d. Perceived change in
		community growth or
		investment
		opportunities
		e. Impact on household
		financial management
		and saving
		15. CalEnviroScreen census tract
		(Exposure, Environmental,
		Sensitive Population factors) <sup>1</sup>
4 Dunida Nan	10 Mbst sefety several discovered and	
4. Provide Non-	18. What safety concerns were discovered and	16. Pre / Post participant
Energy	addressed?	household survey
Benefits—Safety	19. What safety concerns were discovered and	a. Perceived issues with
	remain?	health, comfort and
		safety
		b. Actual issues with
		health, comfort and
		safety
		17. Pilot construction report on
		number of household barriers,
		their types and their status
5. Provide Non-	20 M/hat in hama air quality imprayaments may	
	20. What in-home air quality improvements may	18. Pre / Post participant
Energy	have occurred (replacement	household survey
Benefits—Health	of faulty circuits and/or combustion appliances)?	a. Perceived issues with
		health, comfort and
		safety
		b. Actual issues with
		health, comfort and
		safety
		19. Pilot construction report on
		number of household barriers,
		their types and their status
6. Provide Non-	21. What reductions in GHGs were achieved?	20. Pre-pilot energy usage / post
Energy	22. To what extent did pilots impact local ambient air	pilot energy usage, converted
Benefits—	quality (indoor and outdoor)?	to GHGs and criteria pollutants
Environment	23. What reductions in criteria pollutants (including	21. Pre / Post participant
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	particulates) were achieved?	household survey

<sup>&</sup>lt;sup>1</sup> https://oehha.ca.gov/calenviroscreen/report/calenviroscreen-30, UPDATE TO THE CALIFORNIA COMMUNITIES ENVIRONMENTAL HEALTH SCREENING TOOL, Pg. 16.

		a. Perceived issues with health, comfort and safety b. Actual issues with health, comfort and safety  22. CalEnviroScreen census tract (Exposure, Environmental, Sensitive Population factors)
7. Provide Non- Energy Benefits—Local Hire and / or Workforce Development	<ul> <li>24. What percent/number of local hires occurred?</li> <li>25. What type of workforce opportunities did residents request?</li> <li>26. What were successes/limitations of workforce development practices? What are best practices for workforce development?</li> <li>27. What were successes/limitations of local hire practices?</li> <li>What are best practices for local hire development?</li> </ul>	23. Household Construction report a. Count local hire b. Job type local available c. Workforce success and limitations
8. Provide Non- Energy Benefits— Reliability	28. What was the frequency of electricity outages prior to and during/after the pilots?	24. Not applicable for natural gas pilots
9. Appropriately Minimize Rate and Bill Impacts for Non- Participating Customers	<ul> <li>29. What was the cost to ratepayers and total costs to implement pilots?</li> <li>30. What was the cost to participating customers?</li> <li>31. What is the minimum project size to achieve economies of scale and thus to reduce costs?</li> <li>32. What level of cost reductions were achieved in this way?</li> </ul>	<ul> <li>25. Household Construction report on actual costs <ul> <li>a. Costs reduced due to volume</li> </ul> </li> <li>26. Final accounting of accounts for ratepayer recovery</li> </ul>
10. Identify Effective Engagement Strategies and Appropriate Flow of Benefits to landlords and tenants	<ul> <li>33. What proportion of landlords agreed to participate in the pilots, and what factors influenced this?</li> <li>34. What strategies were most/least successful in securing landlord participation?</li> <li>35. Did the benefits of newly-installed equipment flow to tenants, or were the cost savings offset by rent increases (absent any other improvements to the dwelling structural conditions)?</li> <li>36. What changes in rent occurred over time (starting from a pre-pilot baseline and annual data for duration of pilots)?</li> <li>37. What turnover in tenants occurred and was this associated with the energy upgrades? What other changes to the dwelling occurred that may account for rent increases?</li> </ul>	<ul> <li>27. Household Construction report on new customer participation <ul> <li>a. Count by homeowner or landlord</li> <li>b. Report on relationship of participation and incentive for landlords and tenants</li> </ul> </li> <li>28. Pre / Post participant household survey <ul> <li>a. Actual pre-pilot energy costs</li> <li>b. Perceived pre-pilot energy costs</li> <li>c. Actual post-pilot energy costs &amp; usage</li> <li>d. Perceived post-pilot energy costs.</li> <li>e. Changes to tenant agreement</li> </ul> </li> </ul>

11. Minimize	38. What was the baseline use of propane/wood	29. Pre / Post participant
Residual wood	combustion?	household survey
and propane use	39. What was the residual use of propane/wood	a. Pre-pilot energy sources
	combustion?	b. Actual pre-pilot energy
	40. What percentage of households retained	costs
	propane or wood-burning equipment?	c. Perceived pre-pilot
	41. What percentage of households report using	energy costs
	these residual energy	d. Actual post-pilot energy
	sources monthly or more after pilot?	costs & usage
	42. What is estimated spending on residual program	e. Perceived post-pilot
	and wood- per participating	energy costs
	household?	
12. Provide	43. How are customers' bill savings affected by the	30. Not Applicable for natural gas
participating	intensity of the home retrofit?	pilot
households with	44. How do bill savings compare to overall program	
a variety of	cost across different treatment options?	
electrification	45. Are customers differentially interested in the	
options and	different packages? (Would the program scale?)	
explore reasons for customer	46. What portion of the community will adopt new technologies? Will this change over time?	
preferences	47. What are the trends in customers' interests? (i.e.,	
preferences	Are community members interested in different	
	interventions based on their town,	
	housing type, or whether they rent or own?)	
	48. How do customers respond to different	
	incentives to electrify, such as an in community	
	solar option, an out-of community solar option,	
	electric bill discounts, etc.?	
	49. What impact do vary levels of electric rate	
	subsidies have on customer participation rates?	
13. Identify	50. What are the main barriers to customer	31. Pilot construction report on
barriers to	participation in pilot improvements (language,	number of household barriers,
customer	immigration status, structural condition of home,	their types and their status
participation and	etc.)?	32. Pre / Post participant
options to	51. What aspects of the process are most challenging	household survey - overall
mitigate	for customers (is there a step where a significant	pilot satisfaction
these	portion of customers drop out)?	a. Overall satisfaction with
	52. What aspects are most challenging for pilot	pilot
	implementers and/or participating contractors?	b. Satisfaction with energy bills (annual /seasonal)
		c. Satisfaction with
		appliances
		d. Satisfaction of
		Household conversion
		e. Owner or Tenant
		33. Household Construction report
		on new customer participation
14. Identify best	53. What is the most successful approach to reduce	34. Pre-pilot energy bills (costs) /
practices to	energy burden in homes with many code	post pilot energy bills (costs)
provide below	violations?	35. Pilot construction report on
code and /or		number of household barriers,
structurally -		their types and their status
unsound homes		

with affordable energy options		36. Pre / Post participant household survey – energy usage and costs
15. Improve understanding of the impact of electric rate structures on energy burden and affordability	<ul><li>54. How do electrification rates impact customer bills?</li><li>55. Were bill protections necessary to keep bills affordable to participants?</li></ul>	37. Not applicable for natural gas pilots
16. Advance technical understanding of challenges of scaling options to all SJV DACs	<ul> <li>56. What are the challenges / benefits of these activities: upgrading wiring and service panels; installing various electric appliances; controlling these appliances?</li> <li>57. What are the drivers for electrification and deploying these at scale?</li> <li>58. What are the barriers to deployment?</li> <li>59. What are effective strategies to interest customers in adopting the technologies and/or behaviors necessary to support such services?</li> </ul>	38. For a natural gas pilot, this would be the pilot construction report on number of household barriers, their types and their status
17. Identify effective community outreach approaches (for replicability across SJV DACs)	<ul> <li>60. What are the best communication techniques to cultivate community participation and interest?</li> <li>61. What portion of the community is it reasonable to expect to reach?</li> <li>62. Are "town hall" meetings effective ways to share information about new technologies?</li> <li>63. Are neighbors good ambassadors for new technologies (e.g., if there are customers who already have an electric stove, can they share their experiences with their neighbors to help answer questions and increase uptake / utilization?)</li> </ul>	<ul> <li>39. Pre / Post participant household survey - overall pilot satisfaction <ul> <li>a. Preferred communication method</li> <li>b. Overall satisfaction with pilot</li> </ul> </li> <li>40. Number of attendees to community forums</li> <li>41. Post forum comment cards</li> <li>42. Number of email addresses</li> <li>43. Open and click-through rates for emails</li> <li>44. Mail address and returned letter count</li> <li>45. Net Promoter Score for natural gas appliances</li> </ul>
18. Improve understanding of SJV DAC household energy behaviors	<ul> <li>64. How much do customers use the various appliances?</li> <li>65. Are they satisfied with the appliances?</li> <li>66. How has their behavior and usage of each appliance changed, when compared to using propane-fueled or alternate fuel assets?</li> <li>67. For pilots involving behavioral components (HPHW, HPSH), were customers able to understand and participate in grid-enabled hot water storage? (etc.)</li> </ul>	natural gas appliances  46. Pre / Post participant household survey a. Pre-pilot energy sources b. Actual pre-pilot energy costs c. Perceived pre-pilot energy costs d. Actual post-pilot energy costs & usage e. Perceived post-pilot energy costs  47. Pre / Post participant household survey - overall pilot satisfaction  48. Net Promoter Score for natural gas appliances

19. Identify	
general learnings	

- 68. What can be learned from the pilots to inform a future framework to guide and incentivize a transition from unregulated to fuels to electricity, including principles for when substitution is appropriate and how costs should be allocated and recovered.
- 69. Where there any positive or negative unintended consequences from the pilots?
- 70. What is the most efficient way to leverage use of non-IOU funds (Low-Income Home Energy Assistance Program [LIHEAP], California Air Resources Board [CARB] programs, etc.) across multiple communities and households?
- 49. Pre / Post participant household survey overall pilot satisfaction
- 50. These questions are an overall analysis of the pilots and would be the result of analyzing the metric above along with open ended questions to pilot participants